



(1) Sales and Related Occupations	12%	(2) Management Occupations	11%
1st-Line Superv of Retail Sales Workers	17%	Marketing Managers	17%
Retail Salespersons	16%	Medical and Health Services Managers	13%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	13%	Sales Managers	10%
Sales Agents, Financial Services	9%	General and Operations Managers	8%
Sales Representatives, Services, All Other	8%	Managers, All Other	8%
First-Line Supervisors of Non-Retail Sales Workers	6%	Financial Managers, Branch or Department	7%
Insurance Sales Agents	6%	Computer and Information Systems Managers	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Human Resources Managers	4%

(3) Office and Administrative Support Occupations	11%	(4) Computer and Mathematical Occupations	10%	(5) Healthcare Practitioners and Technical Occupations	9%	(6) Business and Financial Operations Occupations	8%
Customer Service Representatives	19%	Computer Systems Analysts	16%	Registered Nurses	41%	Management Analysts	21%
1st-Line Superv of Office & Admin Support Workers	18%	Software Developers, Applications	14%	Licensed Practical and Licensed Vocational Nurses	6%	Accountants	18%
Tellers	7%	Computer User Support Specialists	12%	Medical Records and Health Information Technicians	4%	Market Research Analysts and Marketing Specialists	10%
Exec Secretaries and Exec Administrative Assistants	6%	Network and Computer Systems Administrators	10%	Physical Therapists	4%	Auditors	8%
Bookkeeping, Accounting, and Auditing Clerks	6%	Information Technology Project Managers	10%	Pharmacy Technicians	4%	Human Resources Specialists	5%
Medical Secretaries	5%	Web Developers	9%	Occupational Therapists	3%	Financial Analysts	5%
Office Clerks, General	5%	Computer Systems Engineers/Architects	6%	Critical Care Nurses	2%	Loan Officers	5%
Secretaries & Admin Assts, Except Legal, Medical, & Executive	4%	Software Quality Assurance Engineers and Testers	4%	Speech-Language Pathologists	2%	Training and Development Specialists	4%

(7) Transportation and Material Moving Occupations	7%	(8) Installation, Maintenance, and Repair Occupations	4%	(9) Food Preparation and Serving Related Occupations	3%	(10) Architecture and Engineering Occupations	3%
Heavy and Tractor-Trailer Truck Drivers	62%	Maintenance and Repair Workers, General	34%	First-Line Supervisors of Food Preparation and Serving Workers	27%	Industrial Engineers	43%
Light Truck or Delivery Services Drivers	9%	First-Line Supervisors of Mechanics, Installers, and Repairers	15%	Combined Food Prep & Serving Workers, Including Fast Food	24%	Mechanical Engineers	11%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	9%	Automotive Specialty Technicians	12%	Waiters and Waitresses	11%	Civil Engineers	8%
Laborers and Freight, Stock, and Material Movers, Hand	6%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Cooks, Restaurant	8%	Electrical Engineers	7%
Driver/Sales Workers	4%	Heating and Air Conditioning Mechanics and Installers	5%	Food Preparation Workers	5%	Electronics Engineering Technicians	4%
Industrial Truck and Tractor Operators	2%	Telecomm Equipment Installers & Repairers, Except Line Installers	4%	Cooks, Institution and Cafeteria	5%	Industrial Engineering Technicians	4%
Cleaners of Vehicles and Equipment	1%	Industrial Machinery Mechanics	4%	Hosts & Hostesses, Restaurant, Lounge, & Coffee Shop	4%	Environmental Engineers	3%
Taxi Drivers and Chauffeurs	1%	Automotive Body and Related Repairers	4%	Dishwashers	4%	Electronics Engineers, Except Computer	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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