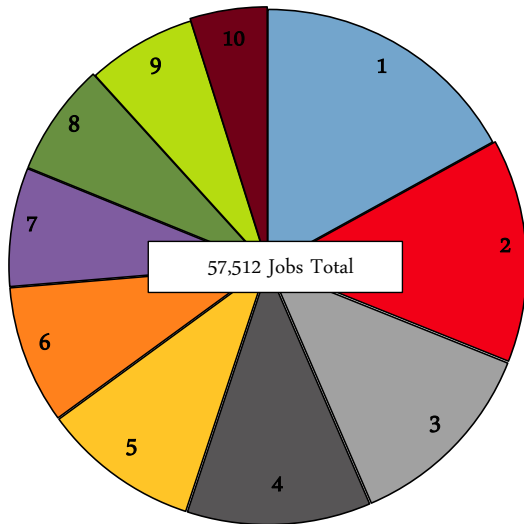


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: January 2015



(1) Sales and Related Occupations	13%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	19%	Customer Service Representatives	20%
First-Line Supervisors of Retail Sales Workers	17%	1st-Line Superv of Office & Admin Support Workers	15%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	12%	Tellers	9%
Sales Agents, Financial Services	9%	Executive Secretaries & Exec Adm Assistants	7%
Sales Representatives, Services, All Other	7%	Medical Secretaries	6%
Insurance Sales Agents	6%	Bookkeeping, Accounting, and Auditing Clerks	5%
First-Line Supervisors of Non-Retail Sales Workers	6%	Secs & Admin Assts, Except Legal, Medical, & Execs	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	5%	Office Clerks, General	4%

(3) Transportation and Material Moving Occupations	10%	(4) Healthcare Practitioners and Technical Occupations	9%	(5) Management Occupations	8%	(6) Computer and Mathematical Occupations	7%
Heavy and Tractor-Trailer Truck Drivers	63%	Registered Nurses	44%	Marketing Managers	13%	Computer User Support Specialists	17%
Light Truck or Delivery Services Drivers	9%	Licensed Practical and Licensed Vocational Nurses	7%	Medical and Health Services Managers	11%	Computer Systems Analysts	16%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	7%	Occupational Therapists	4%	Financial Managers, Branch or Department	10%	Network and Computer Systems Administrators	12%
Laborers and Freight, Stock, and Material Movers, Hand	6%	Physical Therapists	4%	General and Operations Managers	9%	Software Developers, Applications	12%
Driver/Sales Workers	3%	Pharmacy Technicians	4%	Sales Managers	9%	Web Developers	9%
Industrial Truck and Tractor Operators	2%	Medical Records and Health Information Technicians	3%	Managers, All Other	6%	Information Technology Project Managers	8%
Cleaners of Vehicles and Equipment	2%	Pharmacists	3%	Human Resources Managers	6%	Computer Programmers	5%
Bus Drivers, School or Special Client	1%	Speech-Language Pathologists	2%	Food Service Managers	5%	Software Quality Assurance Engineers and Testers	4%

(7) Business and Financial Operations Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	6%	(9) Production Occupations	5%	(10) Architecture and Engineering Occupations	4%
Accountants	18%	Maintenance and Repair Workers, General	35%	First-Line Supervisors of Production and Operating Workers	25%	Industrial Engineers	40%
Management Analysts	15%	1st-Line Superv of Mech, Installers, & Repairers	13%	Helpers--Production Workers	13%	Mechanical Engineers	15%
Loan Officers	9%	Automotive Specialty Technicians	11%	Machinists	9%	Electrical Engineers	8%
Auditors	7%	Bus and Truck Mechanics and Diesel Engine Specialists	10%	Welders, Cutters, and Welder Fitters	6%	Civil Engineers	7%
Market Research Analysts and Marketing Specialists	6%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Computer-Controlled Mach Tool Oper, Metal & Plastic	5%	Industrial Engineering Technicians	4%
Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	6%	Heating and Air Conditioning Mechanics and Installers	4%	Packaging and Filling Machine Operators and Tenders	3%	Electronics Engineering Technicians	4%
Financial Analysts	6%	Automotive Master Mechanics	4%	Electrical and Electronic Equipment Assemblers	3%	Industrial Safety and Health Engineers	3%
Human Resources Specialists	6%	Industrial Machinery Mechanics	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	3%	Electronics Engineers, Except Computer	2%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.