



(1) Sales and Related Occupations	12%	(2) Computer and Mathematical Occupations	12%
First-Line Supervisors of Retail Sales Workers	19%	Computer Systems Analysts	17%
Retail Salespersons	17%	Computer User Support Specialists	15%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	12%	Software Developers, Applications	13%
Sales Representatives, Services, All Other	9%	Web Developers	12%
Sales Agents, Financial Services	7%	Network and Computer Systems Administrators	10%
First-Line Supervisors of Non-Retail Sales Workers	6%	Information Technology Project Managers	8%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Computer Systems Engineers/Architects	5%
Insurance Sales Agents	6%	Computer Programmers	5%

(3) Office and Administrative Support Occupations	12%	(4) Management Occupations	11%	(5) Transportation and Material Moving Occupations	9%	(6) Business and Financial Operations Occupations	7%
Customer Service Representatives	22%	Marketing Managers	15%	Heavy and Tractor-Trailer Truck Drivers	56%	Management Analysts	19%
1st-Line Superv of Office & Admin Support Workers	17%	Medical and Health Services Managers	12%	1st-Line Superv of Transp & Mtl-Moving Mach & Veh Oper	11%	Accountants	15%
Exec Secretaries and Exec Admin Assistants	7%	Sales Managers	10%	Light Truck or Delivery Services Drivers	11%	Market Research Analysts and Marketing Specialists	11%
Tellers	6%	General and Operations Managers	10%	Laborers and Freight, Stock, and Material Movers, Hand	7%	Auditors	8%
Stock Clerks-Stockroom, Warehouse, or Storage Yard	6%	Financial Managers, Branch or Department	9%	Driver/Sales Workers	5%	Loan Officers	7%
Bookkeeping, Accounting, and Auditing Clerks	5%	Managers, All Other	7%	Industrial Truck and Tractor Operators	4%	Human Resources Specialists	6%
Medical Secretaries	5%	Property, Real Estate, and Community Association Managers	4%	Cleaners of Vehicles and Equipment	1%	Business Operations Specialists, All Other	6%
Office Clerks, General	4%	Human Resources Managers	4%	Packers and Packagers, Hand	1%	Training and Development Specialists	5%

(7) Healthcare Practitioners and Technical Occupations	7%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Food Preparation and Serving Related Occupations	4%	(10) Architecture and Engineering Occupations	3%
Registered Nurses	37%	Maintenance and Repair Workers, General	32%	1st-Line Superv of Food Prep & Serving Workers	32%	Industrial Engineers	32%
Licensed Practical and Licensed Vocational Nurses	8%	First-Line Supervisors of Mechanics, Installers, and Repairers	15%	Combined Food Prep & Serving Workers, Incl Fast Food	23%	Mechanical Engineers	15%
Physical Therapists	5%	Automotive Specialty Technicians	11%	Waiters and Waitresses	10%	Electrical Engineers	11%
Pharmacy Technicians	4%	Bus and Truck Mechanics and Diesel Engine Specialists	11%	Cooks, Restaurant	9%	Civil Engineers	11%
Medical Records and Health Information Techs	4%	Heating and Air Conditioning Mechanics and Installers	6%	Food Preparation Workers	5%	Industrial Safety and Health Engineers	4%
Occupational Therapists	4%	Telecomm Equipment Installers & Repairers, Except Line Installers	5%	Dishwashers	4%	Industrial Engineering Technicians	4%
Speech-Language Pathologists	3%	Automotive Body and Related Repairers	3%	Dining Room and Cafeteria Attendants and Bartender Helpers	4%	Electronics Engineering Technicians	3%
Pharmacists	2%	Industrial Machinery Mechanics	3%	Cooks, Institution and Cafeteria	3%	Environmental Engineers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine[®] (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.