



(1) Sales and Related Occupations	12%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	18%	Customer Service Representatives	20%
First-Line Supervisors of Retail Sales Workers	18%	1st-Line Superv of Office & Admin Support Workers	15%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	12%	Tellers	7%
Sales Agents, Financial Services	8%	Executive Secretaries and Executive Administrative Assistants	7%
Sales Representatives, Services, All Other	7%	Medical Secretaries	5%
Insurance Sales Agents	6%	Bookkeeping, Accounting, and Auditing Clerks	5%
First-Line Supervisors of Non-Retail Sales Workers	6%	Office Clerks, General	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Secretaries & Admin Assts, Exc Legal, Medical, & Exec	4%

(3) Transportation and Material Moving Occupations	10%	(4) Management Occupations	9%	(5) Healthcare Practitioners and Technical Occupations	9%	(6) Computer and Mathematical Occupations	8%
Heavy and Tractor-Trailer Truck Drivers	65%	Marketing Managers	14%	Registered Nurses	39%	Computer Systems Analysts	16%
Light Truck or Delivery Services Drivers	8%	Medical and Health Services Managers	12%	Licensed Practical and Licensed Vocational Nurses	8%	Computer User Support Specialists	16%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	7%	Sales Managers	9%	Physical Therapists	5%	Software Developers, Applications	13%
Laborers and Freight, Stock, and Material Movers, Hand	6%	General and Operations Managers	9%	Occupational Therapists	4%	Network and Computer Systems Administrators	11%
Driver/Sales Workers	4%	Financial Managers, Branch or Department	8%	Pharmacy Technicians	3%	Web Developers	10%
Industrial Truck and Tractor Operators	2%	Managers, All Other	7%	Medical Records and Health Information Technicians	3%	Information Technology Project Managers	8%
Cleaners of Vehicles and Equipment	1%	Human Resources Managers	5%	Speech-Language Pathologists	3%	Computer Systems Engineers/Architects	5%
Taxi Drivers and Chauffeurs	1%	Food Service Managers	4%	Pharmacists	2%	Computer Programmers	5%

(7) Business and Financial Operations Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Production Occupations	4%	(10) Architecture and Engineering Occupations	4%
Accountants	17%	Maintenance and Repair Workers, General	35%	1st-Line Superv of Production & Oper Workers	31%	Industrial Engineers	38%
Management Analysts	16%	1st-Line Superv of Mech, Installers, & Repairers	14%	Helpers--Production Workers	12%	Mechanical Engineers	14%
Market Research Analysts and Marketing Specialists	9%	Automotive Specialty Technicians	11%	Machinists	9%	Electrical Engineers	8%
Auditors	7%	Bus & Truck Mechanics & Diesel Engine Specialists	10%	Welders, Cutters, and Welder Fitters	6%	Civil Engineers	6%
Loan Officers	7%	Heating and Air Conditioning Mechanics and Installers	5%	Computer-Controlled Machine Tool Operators, Metal and Plastic	4%	Industrial Safety and Health Engineers	4%
Human Resources Specialists	6%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Industrial Engineering Technicians	4%
Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	5%	Industrial Machinery Mechanics	4%	Packaging and Filling Machine Operators and Tenders	3%	Electronics Engineering Technicians	4%
Training and Development Specialists	5%	Automotive Master Mechanics	3%	Electrical and Electronic Equipment Assemblers	3%	Electronics Engineers, Except Computer	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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