



(1) Sales and Related Occupations	12%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	17%	Customer Service Representatives	18%
First-Line Supervisors of Retail Sales Workers	16%	1st-Line Superv of Office & Admin Support Workers	16%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	14%	Exec Secretaries & Exec Adm Assistants	6%
Sales Representatives, Services, All Other	8%	Tellers	6%
Sales Agents, Financial Services	8%	Bookkeeping, Accounting, and Auditing Clerks	6%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Medical Secretaries	5%
Insurance Sales Agents	6%	Office Clerks, General	5%
First-Line Supervisors of Non-Retail Sales Workers	6%	Secretaries & Admin Assts, Except Legal, Medical, & Exec	5%

(3) Management Occupations	11%	(4) Computer and Mathematical Occupations	10%	(5) Healthcare Practitioners and Technical Occupations	8%	(6) Transportation and Material Moving Occupations	8%
Marketing Managers	17%	Computer Systems Analysts	15%	Registered Nurses	41%	Heavy and Tractor-Trailer Truck Drivers	63%
Medical and Health Services Managers	13%	Software Developers, Applications	14%	Licensed Practical and Licensed Vocational Nurses	6%	Light Truck or Delivery Services Drivers	8%
Sales Managers	9%	Computer User Support Specialists	12%	Pharmacy Technicians	4%	1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	7%
Managers, All Other	8%	Web Developers	11%	Physical Therapists	4%	Laborers and Freight, Stock, and Material Movers, Hand	6%
General and Operations Managers	7%	Network and Computer Systems Administrators	10%	Medical Records and Health Information Technicians	4%	Driver/Sales Workers	5%
Financial Managers, Branch or Department	6%	Information Technology Project Managers	9%	Occupational Therapists	3%	Industrial Truck and Tractor Operators	2%
Computer and Information Systems Managers	5%	Computer Systems Engineers/Architects	5%	Speech-Language Pathologists	2%	Cleaners of Vehicles and Equipment	2%
Human Resources Managers	4%	Computer Programmers	4%	Critical Care Nurses	2%	Taxi Drivers and Chauffeurs	1%

(7) Business and Financial Operations Occupations	8%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Food Preparation and Serving Related Occupations	4%	(10) Production Occupations	3%
Management Analysts	20%	Maintenance and Repair Workers, General	32%	1st-Line Superv of Food Prep & Serving Workers	33%	1st-Line Superv of Prod & Oper Workers	37%
Accountants	18%	First-Line Supervisors of Mechanics, Installers, and Repairers	16%	Combined Food Prep & Serving Workers, Incl Fast Food	19%	Helpers--Production Workers	11%
Market Research Analysts and Marketing Specialists	10%	Automotive Specialty Technicians	11%	Waiters and Waitresses	12%	Machinists	8%
Auditors	7%	Bus and Truck Mechanics and Diesel Engine Specialists	9%	Cooks, Restaurant	7%	Printing Press Operators	6%
Human Resources Specialists	5%	Heating and Air Conditioning Mechanics and Installers	5%	Food Preparation Workers	6%	Welders, Cutters, and Welder Fitters	5%
Purchasing Agents, Except Wholesale, Retail, and Farm Products	5%	Automotive Master Mechanics	5%	Cooks, Institution and Cafeteria	4%	Computer-Controlled Mach Tool Oper, Metal & Plastic	4%
Financial Analysts	5%	Telecomm Equipment Installers & Repairers, Except Line Installers	4%	Dining Rm & Cafeteria Attendants & Bartender Helpers	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Loan Officers	4%	Industrial Machinery Mechanics	4%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%	Packaging and Filling Machine Operators and Tenders	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.