



(1) Transportation and Material Moving Occupations	12%	(2) Sales and Related Occupations	11%
Heavy and Tractor-Trailer Truck Drivers	71%	Retail Salespersons	20%
Light Truck or Delivery Services Drivers	6%	First-Line Supervisors of Retail Sales Workers	17%
Laborers and Freight, Stock, and Material Movers, Hand	5%	Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	12%
Driver/Sales Workers	4%	Sales Representatives, Services, All Other	7%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	4%	Insurance Sales Agents	7%
Industrial Truck and Tractor Operators	2%	Sales Agents, Financial Services	5%
Taxi Drivers and Chauffeurs	2%	Demonstrators and Product Promoters	5%
Cleaners of Vehicles and Equipment	1%	Sales Reps, Wholesale & Mfg, Tech & Sci Prod	4%

(3) Office and Administrative Support Occupations	10%	(4) Healthcare Practitioners and Technical Occupations	9%	(5) Computer and Mathematical Occupations	9%	(6) Management Occupations	8%
Customer Service Representatives	18%	Registered Nurses	30%	Computer User Support Specialists	17%	Marketing Managers	12%
1st-Line Superv of Office & Admin Support Workers	13%	Licensed Practical and Licensed Vocational Nurses	11%	Software Developers, Applications	15%	Medical and Health Services Managers	11%
Exec Secretaries & Exec Admin Assistants	9%	Physical Therapists	7%	Computer Systems Analysts	13%	General and Operations Managers	9%
Office Clerks, General	7%	Speech-Language Pathologists	6%	Network and Computer Systems Administrators	8%	Sales Managers	8%
Bookkeeping, Accounting, and Auditing Clerks	6%	Occupational Therapists	6%	Computer Systems Engineers/Architects	8%	Managers, All Other	7%
Tellers	5%	Family and General Practitioners	2%	Web Developers	6%	Financial Managers, Branch or Department	6%
Medical Secretaries	4%	Pharmacy Technicians	2%	Information Technology Project Managers	5%	Food Service Managers	6%
Secretaries & Admin Assts, Except Legal, Medical, & Executive	4%	Diagnostic Medical Sonographers	2%	Information Security Analysts	5%	Human Resources Managers	6%

(7) Architecture and Engineering Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Production Occupations	5%	(10) Business and Financial Operations Occupations	5%
Industrial Engineers	34%	Maintenance and Repair Workers, General	32%	1st-Line Superv of Prod & Oper Workers	29%	Accountants	14%
Mechanical Engineers	16%	1st-Line Superv of Mech, Installers, & Repairers	16%	Machinists	13%	Management Analysts	13%
Electrical Engineers	8%	Bus and Truck Mechanics and Diesel Engine Specialists	11%	Helpers--Production Workers	11%	Logisticians	12%
Aerospace Engineers	7%	Heating and Air Conditioning Mechanics and Installers	8%	Inspectors, Testers, Sorters, Samplers, and Weighers	6%	Market Research Analysts and Marketing Specialists	10%
Electronics Engineers, Except Computer	7%	Automotive Specialty Technicians	7%	Welders, Cutters, and Welder Fitters	5%	Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	8%
Industrial Engineering Technicians	4%	Telecomm Equip Installers & Repairers, Exc Line Installers	4%	Computer-Contr Mach Tool Oper, Metal & Plastic	4%	Human Resources Specialists	7%
Electronics Engineering Technicians	4%	Industrial Machinery Mechanics	3%	Electrical and Electronic Equipment Assemblers	3%	Training and Development Specialists	6%
Industrial Safety and Health Engineers	3%	Automotive Master Mechanics	3%	Molding, Coremaking, & Casting Mach Set, Oper, & Tend, Metal & Plastic	3%	Financial Analysts	4%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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