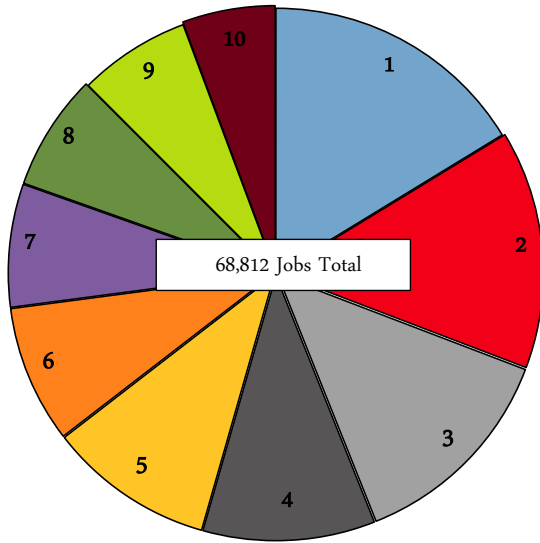


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: March 2015



(1) Sales and Related Occupations	13%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	19%	Customer Service Representatives	19%
First-Line Supervisors of Retail Sales Workers	17%	1st-Line Superv of Office & Admin Support Workers	14%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	12%	Exec Secretaries & Exec Adm Assistants	7%
Sales Agents, Financial Services	8%	Tellers	6%
Sales Representatives, Services, All Other	7%	Bookkeeping, Accounting, and Auditing Clerks	6%
First-Line Supervisors of Non-Retail Sales Workers	6%	Medical Secretaries	5%
Insurance Sales Agents	6%	Office Clerks, General	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Secretaries & Admin Assts, Except Legal, Medical, & Executive	5%

(3) Transportation and Material Moving Occupations	10%	(4) Healthcare Practitioners and Technical Occupations	8%	(5) Management Occupations	8%	(6) Computer and Mathematical Occupations	7%
Heavy and Tractor-Trailer Truck Drivers	61%	Registered Nurses	45%	Marketing Managers	14%	Computer User Support Specialists	19%
Light Truck or Delivery Services Drivers	9%	Licensed Practical and Licensed Vocational Nurses	9%	Medical and Health Services Managers	12%	Computer Systems Analysts	15%
Laborers & Freight, Stock, & Material Movers, Hand	8%	Medical Records and Health Information Technicians	3%	Financial Managers, Branch or Department	10%	Software Developers, Applications	11%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	7%	Occupational Therapists	3%	General and Operations Managers	9%	Network and Computer Systems Administrators	11%
Driver/Sales Workers	4%	Physical Therapists	3%	Sales Managers	9%	Web Developers	10%
Industrial Truck and Tractor Operators	3%	Speech-Language Pathologists	3%	Managers, All Other	6%	Information Technology Project Managers	7%
Cleaners of Vehicles and Equipment	2%	Pharmacy Technicians	3%	Human Resources Managers	5%	Computer Programmers	5%
Taxi Drivers and Chauffeurs	1%	Pharmacists	2%	Food Service Managers	5%	Software Quality Assurance Engineers and Testers	4%

(7) Installation, Maintenance, and Repair Occupations	6%	(8) Production Occupations	6%	(9) Business and Financial Operations Occupations	5%	(10) Food Preparation and Serving Related Occupations	4%
Maintenance and Repair Workers, General	34%	1st-Line Superv of Prod & Oper Workers	24%	Management Analysts	16%	1st-Line Superv of Food Prep & Serving Workers	35%
1st-Line Superv of Food Prep & Serving Workers	13%	Helpers--Production Workers	15%	Accountants	16%	Combined Food Prep & Serving Workers, Incl Fast Food	19%
Automotive Specialty Technicians	11%	Machinists	9%	Market Research Analysts and Marketing Specialists	8%	Waiters and Waitresses	10%
Bus & Truck Mech & Diesel Engine Specialists	10%	Welders, Cutters, and Welder Fitters	6%	Loan Officers	7%	Cooks, Restaurant	9%
Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Computer-Controlled Mach Tool Oper, Metal & Plastic	5%	Financial Analysts	7%	Food Preparation Workers	4%
Automotive Master Mechanics	4%	Packaging and Filling Machine Operators and Tenders	4%	Human Resources Specialists	6%	Bartenders	4%
Heating and Air Conditioning Mechanics and Installers	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	6%	Dishwashers	4%
Industrial Machinery Mechanics	3%	Printing Press Operators	3%	Auditors	6%	Cooks, Institution and Cafeteria	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.