



(1) Transportation and Material Moving Occupations	11%	(2) Sales and Related Occupations	11%
Heavy and Tractor-Trailer Truck Drivers	68%	Retail Salespersons	21%
Light Truck or Delivery Services Drivers	8%	First-Line Supervisors of Retail Sales Workers	20%
Laborers and Freight, Stock, and Material Movers, Hand	6%	Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	13%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	5%	Sales Representatives, Services, All Other	6%
Driver/Sales Workers	5%	Insurance Sales Agents	5%
Industrial Truck and Tractor Operators	2%	Sales Agents, Financial Services	5%
Cleaners of Vehicles and Equipment	1%	First-Line Supervisors of Non-Retail Sales Workers	5%
Bus Drivers, School or Special Client	1%	Cashiers	4%

(3) Office and Administrative Support Occupations	10%	(4) Healthcare Practitioners and Technical Occupations	9%	(5) Computer and Mathematical Occupations	9%	(6) Management Occupations	8%
Customer Service Representatives	19%	Software Developers, Applications	17%	Registered Nurses	28%	Marketing Managers	14%
1st-Line Superv of Office & Admin Support Workers	12%	Computer User Support Specialists	15%	Licensed Practical and Licensed Vocational Nurses	11%	Medical and Health Services Managers	10%
Exec Secretaries & Executive Admin Assistants	10%	Computer Systems Analysts	11%	Physical Therapists	9%	Sales Managers	8%
Office Clerks, General	7%	Computer Systems Engineers/Architects	9%	Occupational Therapists	6%	General and Operations Managers	8%
Receptionists and Information Clerks	5%	Network and Computer Systems Administrators	8%	Speech-Language Pathologists	6%	Managers, All Other	7%
Bookkeeping, Accounting, and Auditing Clerks	5%	Information Technology Project Managers	6%	Medical Records and Health Information Technicians	3%	Financial Managers, Branch or Department	6%
Stock Clerks, Sales Floor	5%	Web Developers	5%	Diagnostic Medical Sonographers	2%	Food Service Managers	6%
Medical Secretaries	5%	Information Security Analysts	5%	Family and General Practitioners	2%	Human Resources Managers	6%

(7) Architecture and Engineering Occupations	6%	(8) Installation, Maintenance, and Repair Occupations	5%	(9) Production Occupations	5%	(10) Business and Financial Operations Occupations	5%
Industrial Engineers	35%	Maintenance and Repair Workers, General	36%	1st-Line Superv of Prod & Oper Workers	31%	Accountants	14%
Mechanical Engineers	17%	1st-Line Superv of Mech, Installers, & Repairers	13%	Helpers--Production Workers	12%	Market Research Analysts and Marketing Specialists	11%
Electrical Engineers	9%	Automotive Specialty Technicians	12%	Machinists	12%	Management Analysts	10%
Aerospace Engineers	7%	Bus and Truck Mechanics and Diesel Engine Specialists	10%	Computer-Controlled Mach Tool Oper, Metal & Plastic	5%	Logisticians	9%
Electronics Engineers, Except Computer	6%	Heating and Air Conditioning Mechanics and Installers	7%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%	Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	9%
Industrial Engineering Technicians	4%	Industrial Machinery Mechanics	3%	Welders, Cutters, and Welder Fitters	3%	Human Resources Specialists	7%
Electronics Engineering Technicians	3%	Telecomm Equip Installers & Repairers, Exc Line Installers	2%	Electrical and Electronic Equipment Assemblers	3%	Training and Development Specialists	7%
Industrial Safety and Health Engineers	3%	Automotive Master Mechanics	2%	Team Assemblers	3%	Business Operations Specialists, All Other	6%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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Job and Family Services

