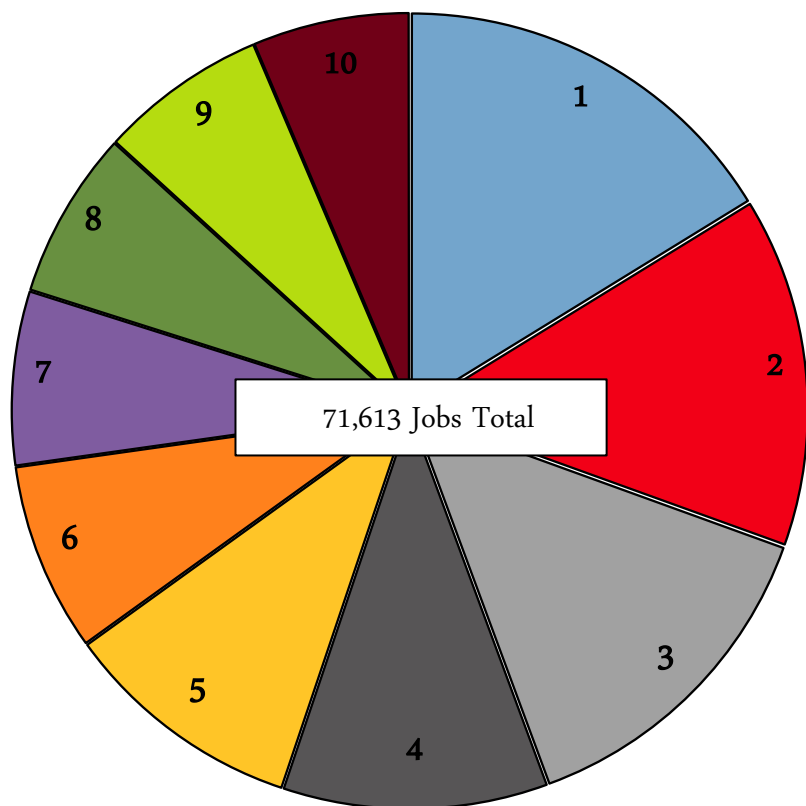


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: April 2015



(1) Sales and Related Occupations	13%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	21%	Customer Service Representatives	20%
First-Line Supervisors of Retail Sales Workers	16%	1st-Line Superv of Office & Admin Support Workers	14%
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	11%	Executive Secretaries & Exec Adm Assistants	7%
Sales Agents, Financial Services	7%	Tellers	6%
Sales Representatives, Services, All Other	7%	Bookkeeping, Accounting, and Auditing Clerks	5%
First-Line Supervisors of Non-Retail Sales Workers	6%	Medical Secretaries	5%
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	6%	Office Clerks, General	5%
Insurance Sales Agents	5%	Secretaries & Admin Assts, Except Legal, Medical, & Executive	5%

(3) Transportation and Material Moving Occupations	11%	(4) Healthcare Practitioners and Technical Occupations	8%	(5) Management Occupations	8%	(6) Computer and Mathematical Occupations	6%
Heavy and Tractor-Trailer Truck Drivers	63%	Registered Nurses	46%	Marketing Managers	14%	Computer User Support Specialists	18%
Light Truck or Delivery Services Drivers	8%	Licensed Practical and Licensed Vocational Nurses	8%	Medical and Health Services Managers	12%	Computer Systems Analysts	17%
Laborers and Freight, Stock, and Material Movers, Hand	7%	Occupational Therapists	4%	Financial Managers, Branch or Department	9%	Network and Computer Systems Administrators	11%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	6%	Physical Therapists	4%	Sales Managers	8%	Web Developers	10%
Driver/Sales Workers	3%	Speech-Language Pathologists	3%	General and Operations Managers	8%	Software Developers, Applications	10%
Cleaners of Vehicles and Equipment	3%	Medical Records and Health Information Technicians	3%	Managers, All Other	6%	Information Technology Project Managers	7%
Industrial Truck and Tractor Operators	2%	Pharmacists	3%	Food Service Managers	6%	Computer Programmers	5%
Taxi Drivers and Chauffeurs	1%	Pharmacy Technicians	2%	Human Resources Managers	5%	Computer Systems Engineers/Architects	5%

(7) Installation, Maintenance, and Repair Occupations	6%	(8) Food Preparation and Serving Related Occupations	5%	(9) Production Occupations	5%	(10) Business and Financial Operations Occupations	5%
Maintenance and Repair Workers, General	35%	1st-Line Superv of Food Prep & Serving Workers	33%	First-Line Supervisors of Production and Operating Workers	22%	Management Analysts	17%
First-Line Supervisors of Mechanics, Installers, and Repairers	13%	Combined Food Prep & Serving Workers, Incl Fast Food	17%	Helpers--Production Workers	17%	Accountants	16%
Automotive Specialty Technicians	11%	Waiters and Waitresses	11%	Machinists	8%	Market Research Analysts and Marketing Specialists	8%
Bus and Truck Mechanics and Diesel Engine Specialists	9%	Cooks, Restaurant	10%	Welders, Cutters, and Welder Fitters	6%	Loan Officers	7%
Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Food Preparation Workers	5%	Computer-Controlled Mach Tool Oper, Metal & Plastic	5%	Auditors	6%
Heating and Air Conditioning Mechanics and Installers	4%	Dishwashers	5%	Packaging and Filling Machine Operators and Tenders	4%	Financial Analysts	6%
Industrial Machinery Mechanics	4%	Bartenders	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Human Resources Specialists	6%
Automotive Master Mechanics	3%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%	Electrical and Electronic Equipment Assemblers	3%	Purchasing Agents, Exc Wholesale, Retail, & Farm Prod	5%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine<sup>®</sup> (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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