



<b>(1) Transportation and Material Moving Occupations</b>		<b>(2) Sales and Related Occupations</b>	
Heavy and Tractor-Trailer Truck Drivers	70%	Retail Salespersons	20%
Light Truck or Delivery Services Drivers	6%	First-Line Supervisors of Retail Sales Workers	18%
Laborers and Freight, Stock, and Material Movers, Hand	6%	Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	12%
1st-Line Superv of Transp & Material-Moving Mach & Veh Oper	4%	Sales Agents, Financial Services	8%
Driver/Sales Workers	4%	First-Line Supervisors of Non-Retail Sales Workers	6%
Industrial Truck and Tractor Operators	3%	Demonstrators and Product Promoters	6%
Cleaners of Vehicles and Equipment	1%	Insurance Sales Agents	5%
Taxi Drivers and Chauffeurs	1%	Cashiers	5%

<b>(3) Office and Administrative Support Occupations</b>		<b>(4) Installation, Maintenance, and Repair Occupations</b>		<b>(5) Healthcare Practitioners and Technical Occupations</b>		<b>(6) Production Occupations</b>	
Customer Service Representatives	19%	Maintenance and Repair Workers, General	35%	Registered Nurses	33%	1st-Line Superv of Prod & Oper Workers	24%
1st-Line Superv of Office & Admin Support Workers	11%	Bus and Truck Mechanics and Diesel Engine Specialists	12%	Licensed Practical and Licensed Vocational Nurses	11%	Helpers--Production Workers	17%
Exec Secretaries & Exec Adm Assts	7%	1st-Line Superv of Mech, Installers, & Repairers	11%	Pharmacy Technicians	6%	Welders, Cutters, and Welder Fitters	8%
Tellers	7%	Automotive Specialty Technicians	7%	Physical Therapists	6%	Machinists	7%
Office Clerks, General	7%	Industrial Machinery Mechanics	5%	Occupational Therapists	4%	Computer-Controlled Mach Tool Oper, Metal & Plastic	5%
Receptionists and Information Clerks	6%	Telecomm Equip Installers & Repairers, Exc Line Installers	5%	Speech-Language Pathologists	4%	Team Assemblers	4%
Bookkeeping, Accounting, and Auditing Clerks	5%	Automotive Master Mechanics	4%	Medical Records and Health Information Technicians	3%	Molding, Coremaking, & Casting Mach Set, Oper, & Tend, Metal & Plastic	4%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	4%	Heating and Air Conditioning Mechanics and Installers	3%	Pharmacists	3%	Packaging and Filling Machine Operators and Tenders	3%

<b>(7) Management Occupations</b>		<b>(8) Food Preparation and Serving Related Occupations</b>		<b>(9) Architecture and Engineering Occupations</b>		<b>(10) Building and Grounds Cleaning and Maintenance Occupations</b>	
Medical and Health Services Managers	17%	1st-Line Superv of Food Prep & Serving Workers	32%	Industrial Engineers	44%	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	41%
General and Operations Managers	8%	Combined Food Prep & Serving Workers, Incl Fast Food	22%	Mechanical Engineers	19%	Landscaping and Groundskeeping Workers	31%
Financial Managers, Branch or Department	7%	Waiters and Waitresses	12%	Electrical Engineers	7%	Maids and Housekeeping Cleaners	17%
Food Service Managers	7%	Cooks, Restaurant	11%	Civil Engineers	5%	First-Line Supervisors of Housekeeping and Janitorial Workers	5%
Marketing Managers	7%	Food Preparation Workers	5%	Industrial Engineering Technicians	4%	1st-Line Supervs of Landscaping, Lawn Service, & Groundskeeping Workers	3%
Property, Real Estate, and Community Association Managers	6%	Cooks, Institution and Cafeteria	3%	Industrial Safety and Health Engineers	4%	Pest Control Workers	1%
Human Resources Managers	6%	Dining Room & Cafeteria Attendants & Bartender Helpers	3%	Electronics Engineering Technicians	2%	Tree Trimmers and Pruners	1%
Managers, All Other	5%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%	Materials Engineers	2%	Grounds Maintenance Workers, All Other	1%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included. Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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