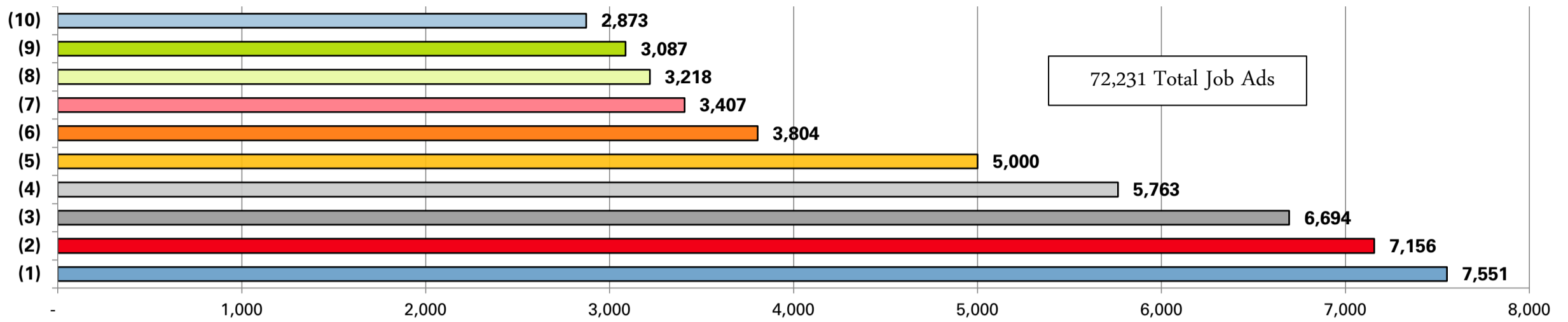


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: June 2015



| (1) Sales and Related Occupations | | 12% |
|---|--|------------|
| Retail Salespersons | | 21% |
| First-Line Supervisors of Retail Sales Workers | | 17% |
| Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products | | 11% |
| Sales Agents, Financial Services | | 8% |
| Insurance Sales Agents | | 6% |
| Sales Representatives, Services, All Other | | 6% |
| First-Line Supervisors of Non-Retail Sales Workers | | 6% |
| Cashiers | | 5% |
| (3) Office and Administrative Support Occupations | | 11% |
| Customer Service Representatives | | 18% |
| First-Line Supervisors of Office and Administrative Support Workers | | 14% |
| Executive Secretaries and Executive Administrative Assistants | | 7% |
| Tellers | | 7% |
| Bookkeeping, Accounting, and Auditing Clerks | | 6% |
| Medical Secretaries | | 6% |
| Office Clerks, General | | 6% |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | | 5% |
| (5) Management Occupations | | 8% |
| Marketing Managers | | 14% |
| Medical and Health Services Managers | | 12% |
| Sales Managers | | 9% |
| Financial Managers, Branch or Department | | 9% |
| General and Operations Managers | | 8% |
| Food Service Managers | | 7% |
| Human Resources Managers | | 5% |
| Managers, All Other | | 5% |
| (7) Installation, Maintenance, and Repair Occupations | | 5% |
| Maintenance and Repair Workers, General | | 34% |
| First-Line Supervisors of Mechanics, Installers, and Repairers | | 12% |
| Automotive Specialty Technicians | | 11% |
| Bus and Truck Mechanics and Diesel Engine Specialists | | 10% |
| Heating and Air Conditioning Mechanics and Installers | | 5% |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | | 4% |
| Automotive Master Mechanics | | 4% |
| Automotive Body and Related Repairers | | 4% |
| (9) Production Occupations | | 5% |
| First-Line Supervisors of Production and Operating Workers | | 24% |
| Helpers--Production Workers | | 15% |
| Machinists | | 8% |
| Welders, Cutters, and Welder Fitters | | 5% |
| Packaging and Filling Machine Operators and Tenders | | 5% |
| Computer-Controlled Machine Tool Operators, Metal and Plastic | | 4% |
| Inspectors, Testers, Sorters, Samplers, and Weighers | | 4% |
| Electrical and Electronic Equipment Assemblers | | 3% |

| (2) Transportation and Material Moving Occupations | | 11% |
|--|--|------------|
| Heavy and Tractor-Trailer Truck Drivers | | 68% |
| Light Truck or Delivery Services Drivers | | 7% |
| Laborers and Freight, Stock, and Material Movers, Hand | | 6% |
| 1st-Line Super of Transportation & Material-Moving Machine & Vehicle Operators | | 5% |
| Driver/Sales Workers | | 4% |
| Cleaners of Vehicles and Equipment | | 2% |
| Industrial Truck and Tractor Operators | | 2% |
| Bus Drivers, School or Special Client | | 1% |
| (4) Healthcare Practitioners and Technical Occupations | | 9% |
| Registered Nurses | | 44% |
| Licensed Practical and Licensed Vocational Nurses | | 9% |
| Occupational Therapists | | 4% |
| Physical Therapists | | 4% |
| Speech-Language Pathologists | | 3% |
| Medical Records and Health Information Technicians | | 3% |
| Pharmacy Technicians | | 3% |
| Pharmacists | | 3% |
| (6) Computer and Mathematical Occupations | | 6% |
| Computer User Support Specialists | | 18% |
| Computer Systems Analysts | | 18% |
| Software Developers, Applications | | 11% |
| Network and Computer Systems Administrators | | 11% |
| Web Developers | | 10% |
| Information Technology Project Managers | | 7% |
| Computer Systems Engineers/Architects | | 5% |
| Software Quality Assurance Engineers and Testers | | 4% |
| (8) Business and Financial Operations Occupations | | 5% |
| Accountants | | 17% |
| Management Analysts | | 15% |
| Loan Officers | | 8% |
| Market Research Analysts and Marketing Specialists | | 8% |
| Auditors | | 7% |
| Purchasing Agents, Except Wholesale, Retail, and Farm Products | | 6% |
| Human Resources Specialists | | 5% |
| Business Operations Specialists, All Other | | 5% |
| (10) Food Preparation and Serving Related Occupations | | 5% |
| First-Line Supervisors of Food Preparation and Serving Workers | | 31% |
| Combined Food Preparation and Serving Workers, Including Fast Food | | 20% |
| Cooks, Restaurant | | 12% |
| Waiters and Waitresses | | 9% |
| Food Preparation Workers | | 5% |
| Dishwashers | | 4% |
| Bartenders | | 4% |
| Cooks, Institution and Cafeteria | | 4% |

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.