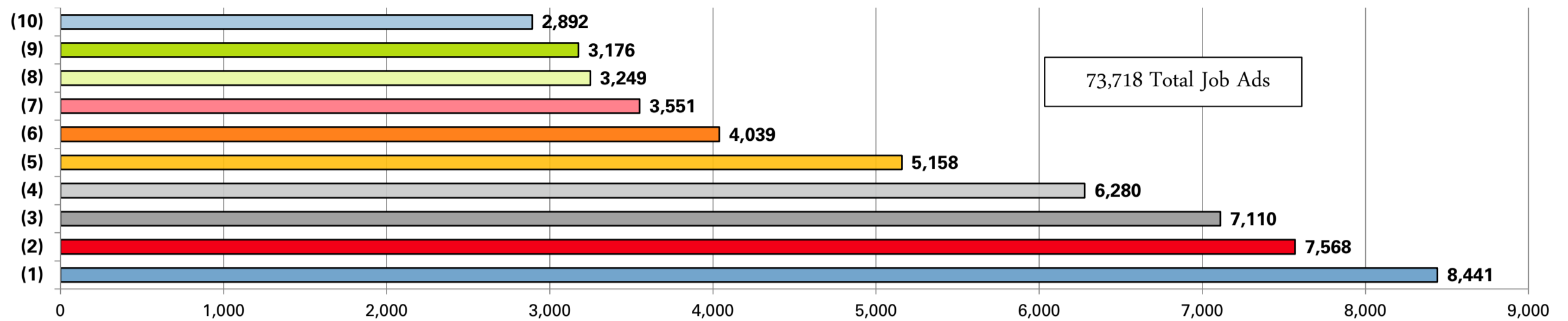


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: September 2015



<b>(1) Sales and Related Occupations</b>		<b>13%</b>
Retail Salespersons		23%
First-Line Supervisors of Retail Sales Workers		18%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products		10%
Cashiers		8%
Sales Agents, Financial Services		7%
Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products		6%
Sales Representatives, Services, All Other		5%
First-Line Supervisors of Non-Retail Sales Workers		5%
<b>(3) Office and Administrative Support Occupations</b>		<b>11%</b>
Customer Service Representatives		18%
First-Line Supervisors of Office and Administrative Support Workers		14%
Tellers		7%
Executive Secretaries and Executive Administrative Assistants		7%
Stock Clerks, Sales Floor		6%
Bookkeeping, Accounting, and Auditing Clerks		6%
Medical Secretaries		5%
Receptionists and Information Clerks		5%
<b>(5) Management Occupations</b>		<b>8%</b>
Marketing Managers		14%
Medical and Health Services Managers		13%
Sales Managers		10%
General and Operations Managers		8%
Financial Managers, Branch or Department		8%
Human Resources Managers		6%
Managers, All Other		6%
Food Service Managers		5%
<b>(7) Business and Financial Operations Occupations</b>		<b>5%</b>
Accountants		17%
Management Analysts		16%
Loan Officers		9%
Auditors		8%
Market Research Analysts and Marketing Specialists		7%
Financial Analysts		6%
Human Resources Specialists		5%
Training and Development Specialists		5%
<b>(9) Food Preparation and Serving Related Occupations</b>		<b>5%</b>
First-Line Supervisors of Food Preparation and Serving Workers		32%
Combined Food Preparation and Serving Workers, Including Fast Food		20%
Cooks, Restaurant		11%
Waiters and Waitresses		11%
Food Preparation Workers		4%
Dishwashers		4%
Bartenders		3%
Dining Room and Cafeteria Attendants and Bartender Helpers		3%

<b>(2) Transportation and Material Moving Occupations</b>		<b>12%</b>
Heavy and Tractor-Trailer Truck Drivers		70%
Light Truck or Delivery Services Drivers		8%
Laborers and Freight, Stock, and Material Movers, Hand		5%
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators		5%
Driver/Sales Workers		3%
Cleaners of Vehicles and Equipment		2%
Bus Drivers, School or Special Client		1%
Industrial Truck and Tractor Operators		1%
<b>(4) Healthcare Practitioners and Technical Occupations</b>		<b>10%</b>
Registered Nurses		43%
Licensed Practical and Licensed Vocational Nurses		9%
Physical Therapists		4%
Occupational Therapists		4%
Medical Records and Health Information Technicians		4%
Pharmacists		3%
Pharmacy Technicians		3%
Speech-Language Pathologists		3%
<b>(6) Computer and Mathematical Occupations</b>		<b>6%</b>
Computer User Support Specialists		18%
Computer Systems Analysts		16%
Software Developers, Applications		11%
Web Developers		10%
Network and Computer Systems Administrators		10%
Information Technology Project Managers		8%
Computer Systems Engineers/Architects		6%
Computer Programmers		5%
<b>(8) Installation, Maintenance, and Repair Occupations</b>		<b>5%</b>
Maintenance and Repair Workers, General		32%
First-Line Supervisors of Mechanics, Installers, and Repairers		15%
Automotive Specialty Technicians		11%
Bus and Truck Mechanics and Diesel Engine Specialists		9%
Automotive Body and Related Repairers		5%
Heating and Air Conditioning Mechanics and Installers		4%
Telecommunications Equipment Installers and Repairers, Except Line Installers		4%
Automotive Master Mechanics		4%
<b>(10) Production Occupations</b>		<b>4%</b>
First-Line Supervisors of Production and Operating Workers		26%
Helpers--Production Workers		15%
Machinists		8%
Welders, Cutters, and Welder Fitters		5%
Packaging and Filling Machine Operators and Tenders		4%
Inspectors, Testers, Sorters, Samplers, and Weighers		4%
Computer-Controlled Machine Tool Operators, Metal and Plastic		4%
Printing Press Operators		3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.