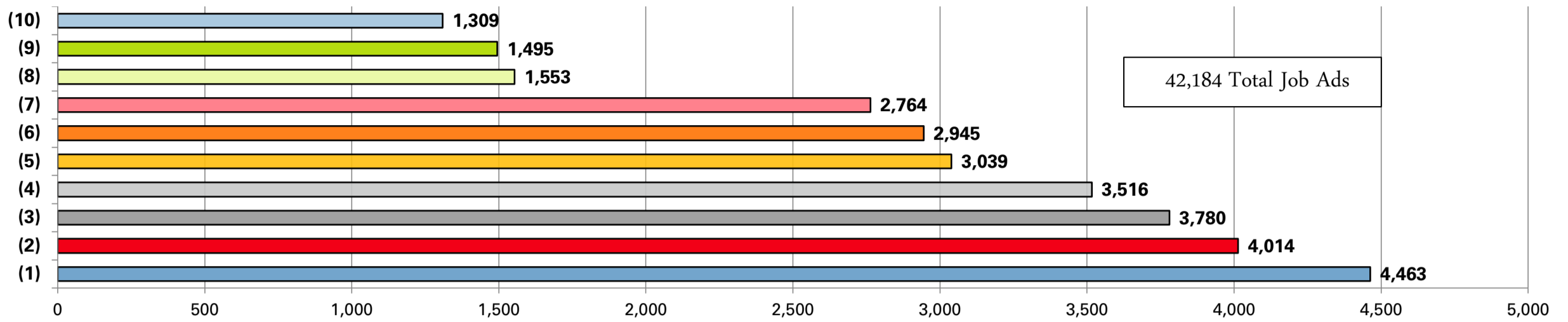


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Southwest JobsOhio Network: November 2015



(1) Sales and Related Occupations	12%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	24%	Customer Service Representatives	18%
First-Line Supervisors of Retail Sales Workers	19%	First-Line Supervisors of Office and Administrative Support Workers	18%
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	10%	Executive Secretaries and Executive Administrative Assistants	7%
Sales Representatives, Services, All Other	6%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	6%
First-Line Supervisors of Non-Retail Sales Workers	6%	Bookkeeping, Accounting, and Auditing Clerks	6%
Sales Reps, Wholesale & Manufacturing, Technical & Scientific Products	5%	Medical Secretaries	6%
Sales Agents, Financial Services	5%	Tellers	5%
Insurance Sales Agents	4%	Stock Clerks, Sales Floor	4%
(3) Management Occupations	11%	(4) Computer and Mathematical Occupations	10%
Marketing Managers	16%	Computer Systems Analysts	17%
Medical and Health Services Managers	13%	Computer User Support Specialists	15%
Sales Managers	9%	Software Developers, Applications	13%
General and Operations Managers	9%	Information Technology Project Managers	10%
Financial Managers, Branch or Department	9%	Network and Computer Systems Administrators	10%
Managers, All Other	6%	Web Developers	8%
Computer and Information Systems Managers	5%	Computer Systems Engineers/Architects	6%
Human Resources Managers	5%	Software Quality Assurance Engineers and Testers	5%
(5) Healthcare Practitioners and Technical Occupations	8%	(6) Transportation and Material Moving Occupations	8%
Registered Nurses	42%	Heavy and Tractor-Trailer Truck Drivers	58%
Licensed Practical and Licensed Vocational Nurses	7%	Light Truck or Delivery Services Drivers	9%
Pharmacy Technicians	5%	Laborers and Freight, Stock, and Material Movers, Hand	8%
Medical Records and Health Information Technicians	5%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	7%
Radiologic Technologists	3%	Driver/Sales Workers	7%
Physical Therapists	3%	Packers and Packagers, Hand	2%
Pharmacists	3%	Industrial Truck and Tractor Operators	2%
Occupational Therapists	3%	Parking Lot Attendants	1%
(7) Business and Financial Operations Occupations	8%	(8) Food Preparation and Serving Related Occupations	4%
Management Analysts	23%	First-Line Supervisors of Food Preparation and Serving Workers	38%
Accountants	15%	Combined Food Preparation and Serving Workers, Including Fast Food	20%
Market Research Analysts and Marketing Specialists	9%	Waiters and Waitresses	10%
Auditors	7%	Cooks, Restaurant	9%
Loan Officers	6%	Cooks, Institution and Cafeteria	5%
Human Resources Specialists	5%	Dishwashers	4%
Financial Analysts	5%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
Business Operations Specialists, All Other	5%	Food Preparation Workers	3%
(9) Installation, Maintenance, and Repair Occupations	4%	(10) Production Occupations	4%
Maintenance and Repair Workers, General	30%	First-Line Supervisors of Production and Operating Workers	33%
First-Line Supervisors of Mechanics, Installers, and Repairers	16%	Helpers--Production Workers	8%
Automotive Specialty Technicians	10%	Machinists	8%
Bus and Truck Mechanics and Diesel Engine Specialists	8%	Printing Press Operators	6%
Automotive Master Mechanics	7%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Heating and Air Conditioning Mechanics and Installers	5%	Packaging and Filling Machine Operators and Tenders	4%
Telecommunications Equipment Installers and Repairers, Except Line Installers	4%	Computer-Controlled Machine Tool Operators, Metal and Plastic	4%
Industrial Machinery Mechanics	4%	Welders, Cutters, and Welder Fitters	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.