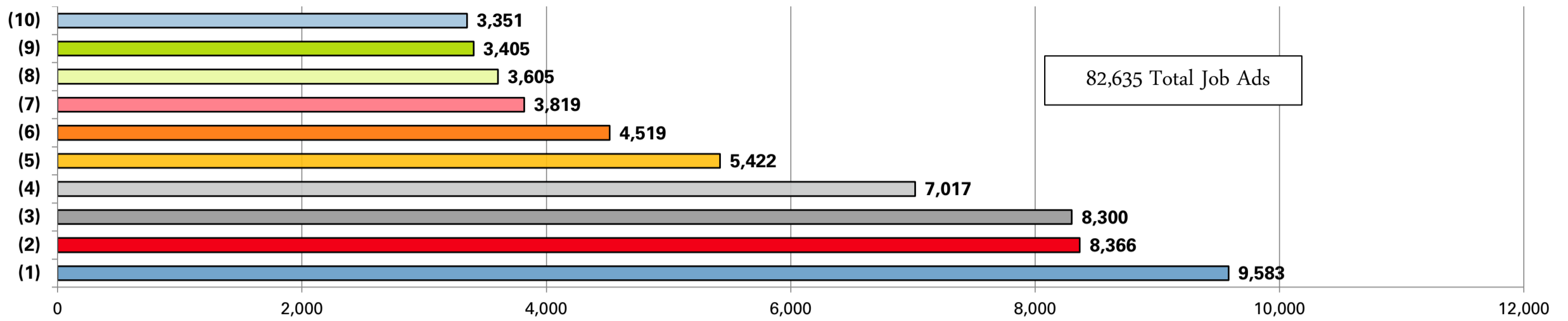


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: November 2015



<b>(1) Sales and Related Occupations</b>	<b>13%</b>	<b>(2) Office and Administrative Support Occupations</b>	<b>12%</b>
Retail Salespersons	26%	Customer Service Representatives	18%
First-Line Supervisors of Retail Sales Workers	19%	First-Line Supervisors of Office and Administrative Support Workers	14%
Cashiers	10%	Tellers	7%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	9%	Executive Secretaries and Executive Administrative Assistants	7%
Sales Agents, Financial Services	6%	Stock Clerks, Sales Floor	6%
Sales Representatives, Services, All Other	5%	Medical Secretaries	6%
Insurance Sales Agents	5%	Bookkeeping, Accounting, and Auditing Clerks	5%
First-Line Supervisors of Non-Retail Sales Workers	5%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%
<b>(3) Transportation and Material Moving Occupations</b>	<b>11%</b>	<b>(4) Healthcare Practitioners and Technical Occupations</b>	<b>10%</b>
Heavy and Tractor-Trailer Truck Drivers	67%	Registered Nurses	40%
Light Truck or Delivery Services Drivers	8%	Licensed Practical and Licensed Vocational Nurses	9%
Laborers and Freight, Stock, and Material Movers, Hand	5%	Pharmacy Technicians	5%
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	5%	Medical Records and Health Information Technicians	5%
Driver/Sales Workers	5%	Physical Therapists	4%
Industrial Truck and Tractor Operators	2%	Occupational Therapists	3%
Cleaners of Vehicles and Equipment	2%	Pharmacists	3%
Taxi Drivers and Chauffeurs	1%	Speech-Language Pathologists	3%
<b>(5) Management Occupations</b>	<b>8%</b>	<b>(6) Computer and Mathematical Occupations</b>	<b>6%</b>
Marketing Managers	14%	Computer User Support Specialists	19%
Medical and Health Services Managers	13%	Computer Systems Analysts	16%
Financial Managers, Branch or Department	9%	Software Developers, Applications	11%
Sales Managers	9%	Network and Computer Systems Administrators	10%
General and Operations Managers	8%	Web Developers	9%
Managers, All Other	6%	Information Technology Project Managers	9%
Human Resources Managers	5%	Computer Programmers	6%
Food Service Managers	5%	Computer Systems Engineers/Architects	4%
<b>(7) Business and Financial Operations Occupations</b>	<b>5%</b>	<b>(8) Food Preparation and Serving Related Occupations</b>	<b>5%</b>
Management Analysts	16%	First-Line Supervisors of Food Preparation and Serving Workers	34%
Accountants	15%	Combined Food Preparation and Serving Workers, Including Fast Food	23%
Loan Officers	9%	Cooks, Restaurant	9%
Auditors	8%	Waiters and Waitresses	8%
Market Research Analysts and Marketing Specialists	8%	Food Preparation Workers	5%
Training and Development Specialists	6%	Cooks, Institution and Cafeteria	4%
Human Resources Specialists	5%	Dishwashers	3%
Financial Analysts	5%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
<b>(9) Production Occupations</b>	<b>5%</b>	<b>(10) Installation, Maintenance, and Repair Occupations</b>	<b>5%</b>
First-Line Supervisors of Production and Operating Workers	27%	Maintenance and Repair Workers, General	30%
Helpers--Production Workers	12%	First-Line Supervisors of Mechanics, Installers, and Repairers	14%
Machinists	7%	Bus and Truck Mechanics and Diesel Engine Specialists	10%
Inspectors, Testers, Sorters, Samplers, and Weighers	6%	Automotive Specialty Technicians	10%
Welders, Cutters, and Welder Fitters	5%	Automotive Master Mechanics	6%
Computer-Controlled Machine Tool Operators, Metal and Plastic	4%	Automotive Body and Related Repairers	5%
Packaging and Filling Machine Operators and Tenders	3%	Heating and Air Conditioning Mechanics and Installers	4%
Production Workers, All Other	3%	Telecommunications Equipment Installers and Repairers, Except Line Installers	4%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.