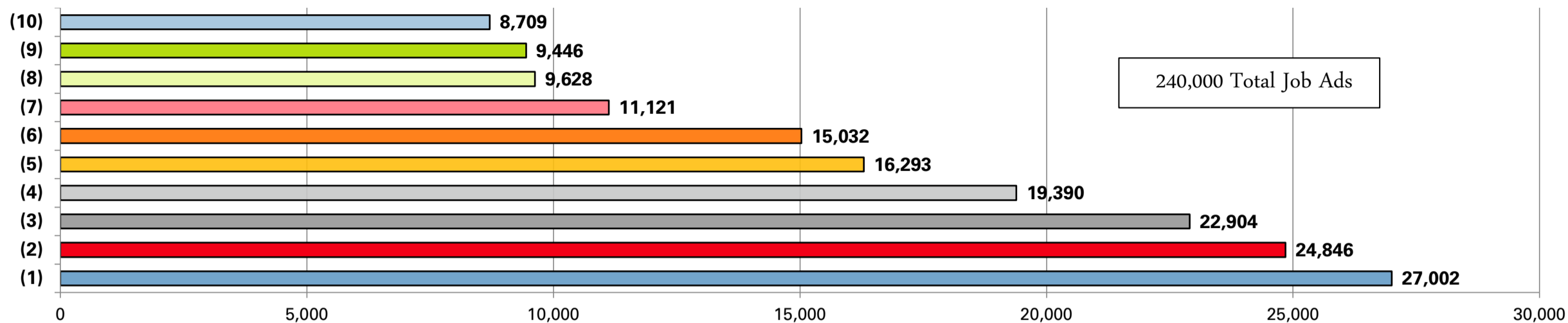


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in Ohio: November 2015



<b>(1) Sales and Related Occupations</b>	<b>13%</b>	<b>(2) Transportation and Material Moving Occupations</b>	<b>12%</b>
Retail Salespersons	25%	Heavy and Tractor-Trailer Truck Drivers	67%
First-Line Supervisors of Retail Sales Workers	21%	Light Truck or Delivery Services Drivers	7%
Sales Reps, Wholesale and Manufacturing, Except Technical and Scientific Products	9%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Cashiers	7%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	5%
Sales Representatives, Services, All Other	5%	Driver/Sales Workers	5%
Sales Agents, Financial Services	5%	Industrial Truck and Tractor Operators	2%
First-Line Supervisors of Non-Retail Sales Workers	5%	Cleaners of Vehicles and Equipment	1%
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	5%	Packers and Packagers, Hand	1%
<b>(3) Office and Administrative Support Occupations</b>	<b>11%</b>	<b>(4) Healthcare Practitioners and Technical Occupations</b>	<b>9%</b>
Customer Service Representatives	18%	Registered Nurses	37%
First-Line Supervisors of Office and Administrative Support Workers	15%	Licensed Practical and Licensed Vocational Nurses	9%
Executive Secretaries and Executive Administrative Assistants	7%	Physical Therapists	5%
Tellers	6%	Pharmacy Technicians	5%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	6%	Medical Records and Health Information Technicians	5%
Stock Clerks, Sales Floor	5%	Occupational Therapists	4%
Medical Secretaries	5%	Pharmacists	3%
Bookkeeping, Accounting, and Auditing Clerks	5%	Speech-Language Pathologists	3%
<b>(5) Management Occupations</b>	<b>8%</b>	<b>(6) Computer and Mathematical Occupations</b>	<b>7%</b>
Marketing Managers	14%	Computer User Support Specialists	16%
Medical and Health Services Managers	14%	Computer Systems Analysts	16%
Sales Managers	9%	Software Developers, Applications	12%
General and Operations Managers	8%	Network and Computer Systems Administrators	10%
Financial Managers, Branch or Department	8%	Information Technology Project Managers	9%
Managers, All Other	6%	Web Developers	9%
Human Resources Managers	5%	Computer Systems Engineers/Architects	5%
Computer and Information Systems Managers	4%	Computer Programmers	5%
<b>(7) Business and Financial Operations Occupations</b>	<b>5%</b>	<b>(8) Installation, Maintenance, and Repair Occupations</b>	<b>5%</b>
Management Analysts	18%	Maintenance and Repair Workers, General	32%
Accountants	15%	First-Line Supervisors of Mechanics, Installers, and Repairers	16%
Market Research Analysts and Marketing Specialists	8%	Bus and Truck Mechanics and Diesel Engine Specialists	10%
Loan Officers	8%	Automotive Specialty Technicians	9%
Auditors	7%	Automotive Master Mechanics	5%
Human Resources Specialists	5%	Heating and Air Conditioning Mechanics and Installers	5%
Training and Development Specialists	5%	Telecommunications Equipment Installers and Repairers, Except Line Installers	4%
Financial Analysts	5%	Industrial Machinery Mechanics	3%
<b>(9) Food Preparation and Serving Related Occupations</b>	<b>5%</b>	<b>(10) Production Occupations</b>	<b>4%</b>
First-Line Supervisors of Food Preparation and Serving Workers	35%	First-Line Supervisors of Production and Operating Workers	30%
Combined Food Preparation and Serving Workers, Including Fast Food	23%	Helpers--Production Workers	12%
Cooks, Restaurant	9%	Machinists	6%
Waiters and Waitresses	9%	Inspectors, Testers, Sorters, Samplers, and Weighers	6%
Cooks, Institution and Cafeteria	5%	Welders, Cutters, and Welder Fitters	4%
Food Preparation Workers	4%	Computer-Controlled Machine Tool Operators, Metal and Plastic	4%
Dishwashers	3%	Packaging and Filling Machine Operators and Tenders	3%
Dining Room and Cafeteria Attendants and Bartender Helpers	3%	Production Workers, All Other	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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