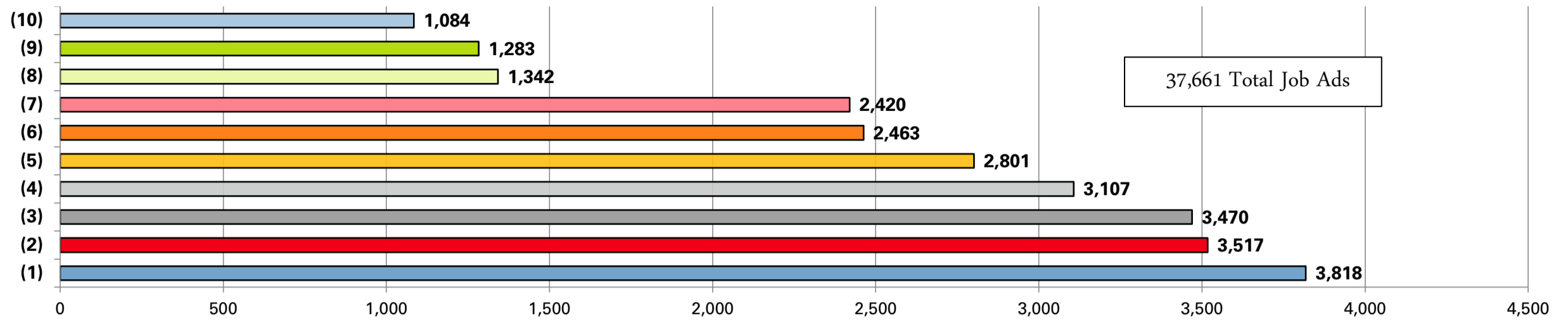


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Southwest JobsOhio Network: December 2015



<b>(1) Sales and Related Occupations</b>		<b>12%</b>
Retail Salespersons		21%
First-Line Supervisors of Retail Sales Workers		19%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products		11%
Sales Representatives, Services, All Other		6%
Sales Agents, Financial Services		6%
First-Line Supervisors of Non-Retail Sales Workers		6%
Sales Reps, Wholesale & Manufacturing, Technical & Scientific Products		6%
Demonstrators and Product Promoters		5%
<b>(3) Management Occupations</b>		<b>11%</b>
Marketing Managers		16%
Medical and Health Services Managers		13%
Sales Managers		9%
General and Operations Managers		9%
Financial Managers, Branch or Department		9%
Managers, All Other		6%
Human Resources Managers		5%
Computer and Information Systems Managers		4%
<b>(5) Healthcare Practitioners and Technical Occupations</b>		<b>9%</b>
Registered Nurses		40%
Licensed Practical and Licensed Vocational Nurses		7%
Medical Records and Health Information Technicians		5%
Pharmacy Technicians		5%
Radiologic Technologists		3%
Physical Therapists		3%
Occupational Therapists		3%
Pharmacists		3%
<b>(7) Business and Financial Operations Occupations</b>		<b>8%</b>
Management Analysts		23%
Accountants		15%
Market Research Analysts and Marketing Specialists		9%
Auditors		6%
Loan Officers		6%
Human Resources Specialists		5%
Training and Development Specialists		5%
Business Operations Specialists, All Other		5%
<b>(9) Installation, Maintenance, and Repair Occupations</b>		<b>4%</b>
Maintenance and Repair Workers, General		28%
First-Line Supervisors of Mechanics, Installers, and Repairers		19%
Automotive Specialty Technicians		11%
Automotive Master Mechanics		8%
Bus and Truck Mechanics and Diesel Engine Specialists		8%
Heating and Air Conditioning Mechanics and Installers		4%
Industrial Machinery Mechanics		4%
Telecommunications Equipment Installers and Repairers, Except Line Installers		4%

<b>(2) Office and Administrative Support Occupations</b>		<b>11%</b>
Customer Service Representatives		19%
First-Line Supervisors of Office and Administrative Support Workers		17%
Executive Secretaries and Executive Administrative Assistants		7%
Stock Clerks- Stockroom, Warehouse, or Storage Yard		6%
Bookkeeping, Accounting, and Auditing Clerks		6%
Tellers		6%
Medical Secretaries		5%
Office Clerks, General		4%
<b>(4) Computer and Mathematical Occupations</b>		<b>10%</b>
Computer Systems Analysts		16%
Computer User Support Specialists		14%
Software Developers, Applications		13%
Information Technology Project Managers		10%
Network and Computer Systems Administrators		9%
Web Developers		9%
Computer Systems Engineers/Architects		6%
Software Quality Assurance Engineers and Testers		5%
<b>(6) Transportation and Material Moving Occupations</b>		<b>8%</b>
Heavy and Tractor-Trailer Truck Drivers		55%
Light Truck or Delivery Services Drivers		11%
Laborers and Freight, Stock, and Material Movers, Hand		9%
Driver/Sales Workers		8%
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators		7%
Packers and Packagers, Hand		2%
Industrial Truck and Tractor Operators		2%
Cleaners of Vehicles and Equipment		1%
<b>(8) Food Preparation and Serving Related Occupations</b>		<b>4%</b>
First-Line Supervisors of Food Preparation and Serving Workers		37%
Combined Food Preparation and Serving Workers, Including Fast Food		18%
Waiters and Waitresses		10%
Cooks, Restaurant		8%
Cooks, Institution and Cafeteria		4%
Dishwashers		4%
Dining Room and Cafeteria Attendants and Bartender Helpers		3%
Food Preparation Workers		3%
<b>(10) Production Occupations</b>		<b>3%</b>
First-Line Supervisors of Production and Operating Workers		35%
Helpers--Production Workers		8%
Machinists		8%
Inspectors, Testers, Sorters, Samplers, and Weighers		6%
Printing Press Operators		5%
Packaging and Filling Machine Operators and Tenders		4%
Computer-Controlled Machine Tool Operators, Metal and Plastic		3%
Production Workers, All Other		3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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