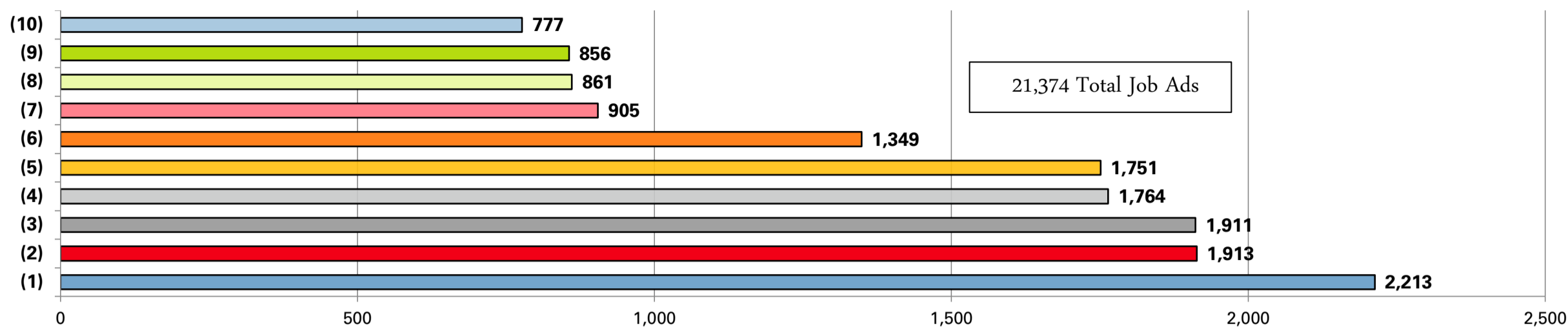


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the West JobsOhio Network: December 2015



<b>(1) Sales and Related Occupations</b>		<b>12%</b>
First-Line Supervisors of Retail Sales Workers		23%
Retail Salespersons		22%
Sales Reps, Wholesale and Manufacturing, Except Technical and Scientific Products		8%
Demonstrators and Product Promoters		7%
Sales Representatives, Services, All Other		6%
First-Line Supervisors of Non-Retail Sales Workers		6%
Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products		5%
Cashiers		5%
<b>(3) Transportation and Material Moving Occupations</b>		<b>11%</b>
Heavy and Tractor-Trailer Truck Drivers		66%
Driver/Sales Workers		8%
Light Truck or Delivery Services Drivers		7%
Laborers and Freight, Stock, and Material Movers, Hand		6%
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators		5%
Industrial Truck and Tractor Operators		2%
Cleaners of Vehicles and Equipment		1%
Packers and Packagers, Hand		1%
<b>(5) Computer and Mathematical Occupations</b>		<b>10%</b>
Computer User Support Specialists		13%
Software Developers, Applications		13%
Computer Systems Analysts		13%
Network and Computer Systems Administrators		10%
Computer Systems Engineers/Architects		7%
Information Technology Project Managers		7%
Information Security Analysts		7%
Web Developers		6%
<b>(7) Architecture and Engineering Occupations</b>		<b>5%</b>
Industrial Engineers		35%
Mechanical Engineers		14%
Electrical Engineers		10%
Aerospace Engineers		8%
Electronics Engineers, Except Computer		5%
Industrial Engineering Technicians		4%
Electronics Engineering Technicians		4%
Industrial Safety and Health Engineers		3%
<b>(9) Production Occupations</b>		<b>5%</b>
First-Line Supervisors of Production and Operating Workers		31%
Helpers--Production Workers		10%
Machinists		10%
Inspectors, Testers, Sorters, Samplers, and Weighers		7%
Computer-Controlled Machine Tool Operators, Metal and Plastic		5%
Shoe Machine Operators and Tenders		4%
Printing Press Operators		3%
Production Workers, All Other		3%

<b>(2) Healthcare Practitioners and Technical Occupations</b>		<b>11%</b>
Registered Nurses		29%
Licensed Practical and Licensed Vocational Nurses		13%
Occupational Therapists		8%
Physical Therapists		8%
Medical Records and Health Information Technicians		5%
Speech-Language Pathologists		3%
Pharmacy Technicians		3%
Pharmacists		3%
<b>(4) Office and Administrative Support Occupations</b>		<b>10%</b>
Customer Service Representatives		18%
First-Line Supervisors of Office and Administrative Support Workers		13%
Executive Secretaries and Executive Administrative Assistants		9%
Office Clerks, General		7%
Stock Clerks- Stockroom, Warehouse, or Storage Yard		6%
Receptionists and Information Clerks		6%
Tellers		5%
Bookkeeping, Accounting, and Auditing Clerks		5%
<b>(6) Management Occupations</b>		<b>8%</b>
Marketing Managers		17%
Medical and Health Services Managers		13%
Sales Managers		9%
General and Operations Managers		7%
Human Resources Managers		7%
Managers, All Other		6%
Financial Managers, Branch or Department		5%
Computer and Information Systems Managers		5%
<b>(8) Installation, Maintenance, and Repair Occupations</b>		<b>5%</b>
Maintenance and Repair Workers, General		30%
First-Line Supervisors of Mechanics, Installers, and Repairers		16%
Bus and Truck Mechanics and Diesel Engine Specialists		10%
Automotive Specialty Technicians		9%
Automotive Master Mechanics		5%
Heating and Air Conditioning Mechanics and Installers		5%
Industrial Machinery Mechanics		4%
Automotive Body and Related Repairers		4%
<b>(10) Business and Financial Operations Occupations</b>		<b>4%</b>
Management Analysts		15%
Accountants		14%
Market Research Analysts and Marketing Specialists		10%
Logisticians		9%
Loan Officers		8%
Training and Development Specialists		7%
Purchasing Agents, Except Wholesale, Retail, and Farm Products		6%
Business Operations Specialists, All Other		6%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.