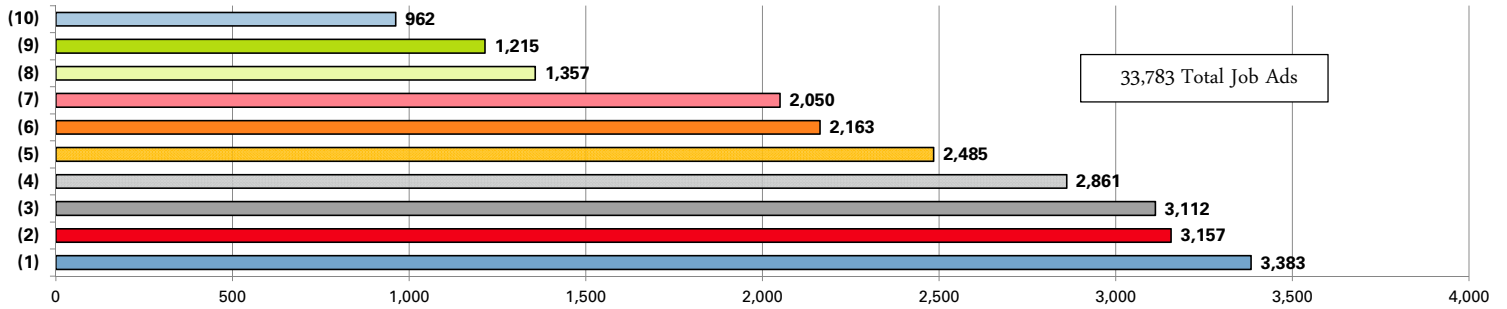


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Southwest JobsOhio Network: January 2016



Occupational Category	Percentage
<b>(1) Sales and Related Occupations</b>	<b>12%</b>
First-Line Supervisors of Retail Sales Workers	21%
Retail Salespersons	19%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	13%
Sales Representatives, Services, All Other	7%
Sales Agents, Financial Services	6%
Sales Reps, Wholesale & Manufacturing, Technical & Scientific Products	6%
First-Line Supervisors of Non-Retail Sales Workers	6%
Insurance Sales Agents	5%
<b>(3) Office and Administrative Support Occupations</b>	<b>11%</b>
Customer Service Representatives	19%
First-Line Supervisors of Office and Administrative Support Workers	18%
Executive Secretaries and Executive Administrative Assistants	7%
Tellers	6%
Bookkeeping, Accounting, and Auditing Clerks	6%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%
Office Clerks, General	4%
Medical Secretaries	4%
<b>(5) Healthcare Practitioners and Technical Occupations</b>	<b>9%</b>
Registered Nurses	41%
Licensed Practical and Licensed Vocational Nurses	7%
Pharmacy Technicians	5%
Medical Records and Health Information Technicians	4%
Physical Therapists	3%
Radiologic Technologists	3%
Occupational Therapists	3%
Pharmacists	2%
<b>(7) Transportation and Material Moving Occupations</b>	<b>7%</b>
Heavy and Tractor-Trailer Truck Drivers	58%
Light Truck or Delivery Services Drivers	10%
Driver/Sales Workers	8%
Laborers and Freight, Stock, and Material Movers, Hand	7%
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	7%
Cleaners of Vehicles and Equipment	1%
Industrial Truck and Tractor Operators	1%
Packers and Packagers, Hand	1%
<b>(9) Installation, Maintenance, and Repair Occupations</b>	<b>4%</b>
Maintenance and Repair Workers, General	29%
First-Line Supervisors of Mechanics, Installers, and Repairers	17%
Automotive Specialty Technicians	10%
Automotive Master Mechanics	8%
Bus and Truck Mechanics and Diesel Engine Specialists	6%
Heating and Air Conditioning Mechanics and Installers	5%
Telecommunications Equipment Installers and Repairers, Except Line Installers	4%
Industrial Machinery Mechanics	4%

Occupational Category	Percentage
<b>(2) Management Occupations</b>	<b>11%</b>
Marketing Managers	16%
Medical and Health Services Managers	12%
Sales Managers	10%
General and Operations Managers	9%
Financial Managers, Branch or Department	9%
Managers, All Other	6%
Human Resources Managers	4%
Computer and Information Systems Managers	4%
<b>(4) Computer and Mathematical Occupations</b>	<b>10%</b>
Computer Systems Analysts	16%
Software Developers, Applications	14%
Computer User Support Specialists	13%
Information Technology Project Managers	10%
Network and Computer Systems Administrators	9%
Web Developers	9%
Computer Systems Engineers/Architects	7%
Software Quality Assurance Engineers and Testers	6%
<b>(6) Business and Financial Operations Occupations</b>	<b>8%</b>
Management Analysts	23%
Accountants	15%
Market Research Analysts and Marketing Specialists	10%
Auditors	7%
Loan Officers	5%
Human Resources Specialists	5%
Business Operations Specialists, All Other	5%
Training and Development Specialists	4%
<b>(8) Food Preparation and Serving Related Occupations</b>	<b>5%</b>
First-Line Supervisors of Food Preparation and Serving Workers	40%
Combined Food Preparation and Serving Workers, Including Fast Food	19%
Cooks, Restaurant	9%
Waiters and Waitresses	8%
Dishwashers	4%
Cooks, Institution and Cafeteria	3%
Dining Room and Cafeteria Attendants and Bartender Helpers	3%
Food Preparation Workers	3%
<b>(10) Production Occupations</b>	<b>3%</b>
First-Line Supervisors of Production and Operating Workers	34%
Helpers--Production Workers	12%
Machinists	7%
Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Packaging and Filling Machine Operators and Tenders	5%
Printing Press Operators	4%
Computer-Controlled Machine Tool Operators, Metal and Plastic	3%
Production Workers, All Other	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.