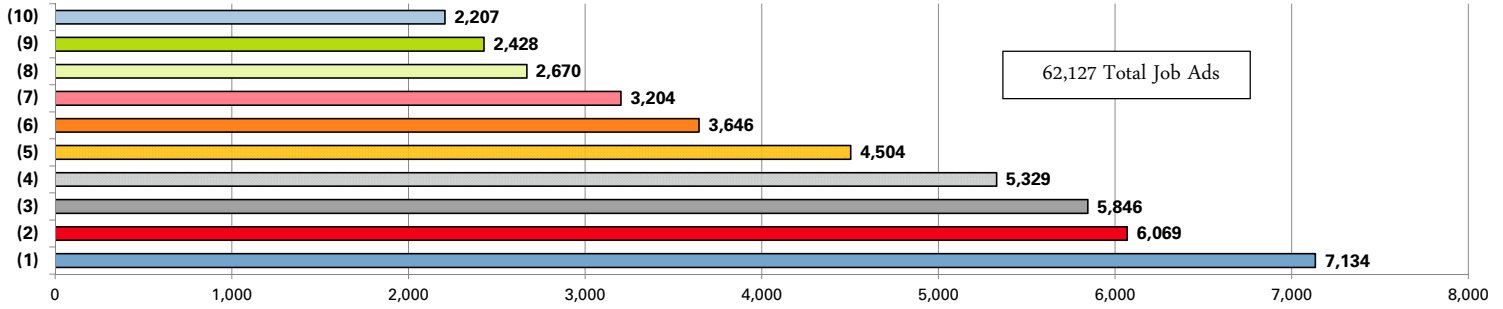


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: January 2016



(1) Sales and Related Occupations		(2) Healthcare Practitioners and Technical Occupations	
Retail Salespersons	20%	Registered Nurses	38%
First-Line Supervisors of Retail Sales Workers	18%	Licensed Practical and Licensed Vocational Nurses	9%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	10%	Pharmacy Technicians	6%
Cashiers	8%	Physical Therapists	4%
Sales Agents, Financial Services	7%	Occupational Therapists	4%
Sales Representatives, Services, All Other	6%	Medical Records and Health Information Technicians	4%
First-Line Supervisors of Non-Retail Sales Workers	5%	Speech-Language Pathologists	3%
Insurance Sales Agents	5%	Pharmacists	3%
(3) Office and Administrative Support Occupations		(4) Transportation and Material Moving Occupations	
Customer Service Representatives	19%	Heavy and Tractor-Trailer Truck Drivers	66%
First-Line Supervisors of Office and Administrative Support Workers	15%	Light Truck or Delivery Services Drivers	7%
Tellers	8%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	6%
Executive Secretaries and Executive Administrative Assistants	7%	Laborers and Freight, Stock, and Material Movers, Hand	5%
Medical Secretaries	6%	Driver/Sales Workers	5%
Bookkeeping, Accounting, and Auditing Clerks	5%	Taxi Drivers and Chauffeurs	2%
Stock Clerks, Sales Floor	5%	Cleaners of Vehicles and Equipment	2%
Office Clerks, General	4%	Industrial Truck and Tractor Operators	1%
(5) Management Occupations		(6) Computer and Mathematical Occupations	
Marketing Managers	14%	Computer Systems Analysts	17%
Medical and Health Services Managers	13%	Computer User Support Specialists	17%
Sales Managers	11%	Software Developers, Applications	10%
Financial Managers, Branch or Department	9%	Network and Computer Systems Administrators	10%
General and Operations Managers	8%	Information Technology Project Managers	9%
Human Resources Managers	6%	Web Developers	9%
Managers, All Other	5%	Computer Programmers	6%
Food Service Managers	4%	Computer Systems Engineers/Architects	4%
(7) Business and Financial Operations Occupations		(8) Food Preparation and Serving Related Occupations	
Management Analysts	17%	First-Line Supervisors of Food Preparation and Serving Workers	36%
Accountants	16%	Combined Food Preparation and Serving Workers, Including Fast Food	24%
Loan Officers	9%	Cooks, Restaurant	9%
Market Research Analysts and Marketing Specialists	8%	Waiters and Waitresses	7%
Auditors	6%	Food Preparation Workers	5%
Human Resources Specialists	5%	Cooks, Institution and Cafeteria	4%
Training and Development Specialists	5%	Dishwashers	3%
Financial Analysts	5%	Dining Room and Cafeteria Attendants and Bartender Helpers	2%
(9) Installation, Maintenance, and Repair Occupations		(10) Production Occupations	
Maintenance and Repair Workers, General	32%	First-Line Supervisors of Production and Operating Workers	30%
First-Line Supervisors of Mechanics, Installers, and Repairers	14%	Helpers--Production Workers	9%
Automotive Specialty Technicians	11%	Machinists	8%
Bus and Truck Mechanics and Diesel Engine Specialists	10%	Inspectors, Testers, Sorters, Samplers, and Weighers	6%
Automotive Master Mechanics	6%	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%
Heating and Air Conditioning Mechanics and Installers	5%	Welders, Cutters, and Welder Fitters	4%
Automotive Body and Related Repairers	4%	Butchers and Meat Cutters	3%
Industrial Machinery Mechanics	3%	Electrical and Electronic Equipment Assemblers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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