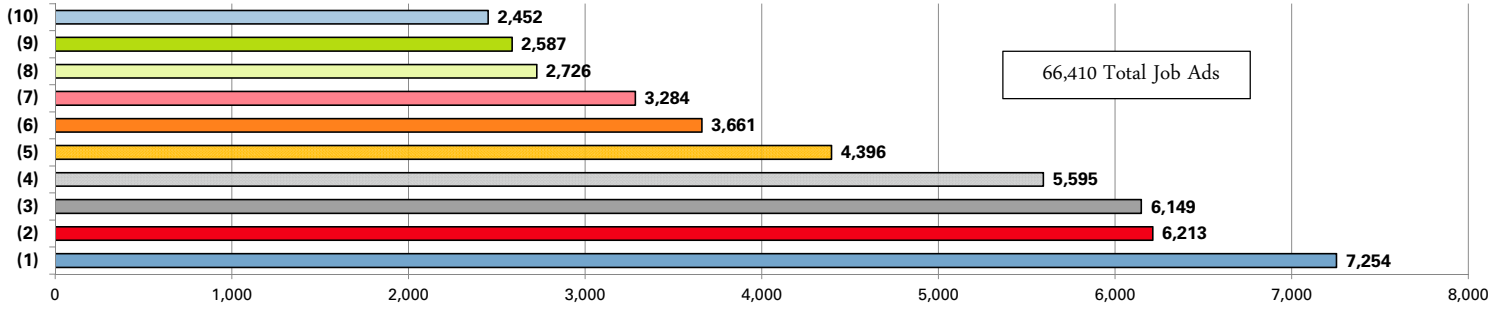


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: April 2016



<b>(1) Sales and Related Occupations</b>	<b>13%</b>	<b>(2) Office and Administrative Support Occupations</b>	<b>11%</b>
Retail Salespersons	22%	Customer Service Representatives	17%
First-Line Supervisors of Retail Sales Workers	17%	First-Line Supervisors of Office and Administrative Support Workers	14%
Sales Reps, Wholesale and Manufacturing, Except Technical and Scientific Products	10%	Executive Secretaries and Executive Administrative Assistants	6%
Cashiers	10%	Tellers	6%
Sales Agents, Financial Services	7%	Medical Secretaries	6%
Sales Representatives, Services, All Other	7%	Stock Clerks, Sales Floor	6%
Insurance Sales Agents	5%	Bookkeeping, Accounting, and Auditing Clerks	5%
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	5%	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	5%
<b>(3) Transportation and Material Moving Occupations</b>	<b>11%</b>	<b>(4) Healthcare Practitioners and Technical Occupations</b>	<b>10%</b>
Heavy and Tractor-Trailer Truck Drivers	62%	Registered Nurses	41%
Light Truck or Delivery Services Drivers	10%	Licensed Practical and Licensed Vocational Nurses	9%
Laborers and Freight, Stock, and Material Movers, Hand	7%	Pharmacy Technicians	4%
Driver/Sales Workers	5%	Physical Therapists	4%
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	5%	Medical Records and Health Information Technicians	3%
Cleaners of Vehicles and Equipment	2%	Pharmacists	3%
Taxi Drivers and Chauffeurs	2%	Physician Assistants	3%
Industrial Truck and Tractor Operators	2%	Occupational Therapists	3%
<b>(5) Management Occupations</b>	<b>8%</b>	<b>(6) Food Preparation and Serving Related Occupations</b>	<b>6%</b>
Marketing Managers	13%	First-Line Supervisors of Food Preparation and Serving Workers	35%
Medical and Health Services Managers	12%	Combined Food Preparation and Serving Workers, Including Fast Food	25%
Financial Managers, Branch or Department	9%	Cooks, Restaurant	9%
Sales Managers	9%	Waiters and Waitresses	8%
General and Operations Managers	9%	Food Preparation Workers	4%
Food Service Managers	7%	Bartenders	4%
Managers, All Other	6%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
Human Resources Managers	5%	Cooks, Institution and Cafeteria	3%
<b>(7) Computer and Mathematical Occupations</b>	<b>6%</b>	<b>(8) Business and Financial Operations Occupations</b>	<b>5%</b>
Computer User Support Specialists	17%	Management Analysts	16%
Computer Systems Analysts	15%	Accountants	16%
Software Developers, Applications	13%	Loan Officers	10%
Network and Computer Systems Administrators	10%	Market Research Analysts and Marketing Specialists	8%
Web Developers	8%	Financial Analysts	6%
Information Technology Project Managers	8%	Auditors	6%
Computer Programmers	6%	Human Resources Specialists	5%
Computer Systems Engineers/Architects	4%	Training and Development Specialists	5%
<b>(9) Installation, Maintenance, and Repair Occupations</b>	<b>5%</b>	<b>(10) Production Occupations</b>	<b>4%</b>
Maintenance and Repair Workers, General	32%	First-Line Supervisors of Production and Operating Workers	28%
First-Line Supervisors of Mechanics, Installers, and Repairers	14%	Helpers--Production Workers	15%
Automotive Specialty Technicians	13%	Machinists	7%
Bus and Truck Mechanics and Diesel Engine Specialists	9%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Heating and Air Conditioning Mechanics and Installers	4%	Computer-Controlled Machine Tool Operators, Metal and Plastic	4%
Telecommunications Equipment Installers and Repairers, Except Line Installers	4%	Welders, Cutters, and Welder Fitters	4%
Automotive Body and Related Repairers	4%	Packaging and Filling Machine Operators and Tenders	3%
Automotive Master Mechanics	4%	Electrical and Electronic Equipment Assemblers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.