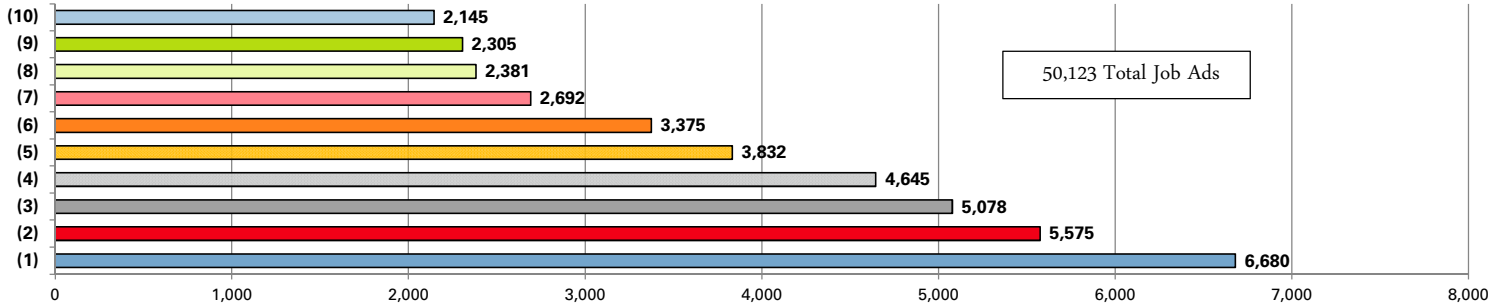


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: June 2016



(1) Sales and Related Occupations	13%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	24%	Customer Service Representatives	16%
First-Line Supervisors of Retail Sales Workers	17%	First-Line Supervisors of Office and Administrative Support Workers	13%
Cashiers	10%	Tellers	8%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	8%	Executive Secretaries and Executive Administrative Assistants	8%
Sales Agents, Financial Services	8%	Medical Secretaries	6%
Advertising Sales Agents	6%	Stock Clerks, Sales Floor	6%
Insurance Sales Agents	5%	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	5%
Sales Representatives, Services, All Other	5%	Office Clerks, General	5%
(3) Healthcare Practitioners and Technical Occupations	10%	(4) Transportation and Material Moving Occupations	9%
Registered Nurses	38%	Heavy and Tractor-Trailer Truck Drivers	58%
Licensed Practical and Licensed Vocational Nurses	9%	Laborers and Freight, Stock, and Material Movers, Hand	9%
Pharmacy Technicians	4%	Light Truck or Delivery Services Drivers	9%
Pharmacists	4%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	6%
Physical Therapists	3%	Driver/Sales Workers	5%
Occupational Therapists	3%	Taxi Drivers and Chauffeurs	2%
Physician Assistants	3%	Cleaners of Vehicles and Equipment	2%
Medical Records and Health Information Technicians	3%	Industrial Truck and Tractor Operators	2%
(5) Management Occupations	8%	(6) Food Preparation and Serving Related Occupations	7%
Medical and Health Services Managers	14%	First-Line Supervisors of Food Preparation and Serving Workers	30%
Marketing Managers	12%	Combined Food Preparation and Serving Workers, Including Fast Food	22%
Financial Managers, Branch or Department	10%	Cooks, Restaurant	11%
Sales Managers	9%	Waiters and Waitresses	11%
General and Operations Managers	8%	Food Preparation Workers	4%
Food Service Managers	7%	Cooks, Institution and Cafeteria	3%
Managers, All Other	6%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%
Human Resources Managers	5%	Bartenders	3%
(7) Computer and Mathematical Occupations	5%	(8) Installation, Maintenance, and Repair Occupations	5%
Computer User Support Specialists	18%	Maintenance and Repair Workers, General	34%
Computer Systems Analysts	15%	First-Line Supervisors of Mechanics, Installers, and Repairers	13%
Software Developers, Applications	12%	Automotive Specialty Technicians	12%
Network and Computer Systems Administrators	10%	Bus and Truck Mechanics and Diesel Engine Specialists	9%
Web Developers	9%	Heating and Air Conditioning Mechanics and Installers	4%
Information Technology Project Managers	7%	Telecommunications Equipment Installers and Repairers, Except Line Installers	4%
Computer Programmers	6%	Automotive Master Mechanics	4%
Computer Systems Engineers/Architects	5%	Automotive Service Technicians and Mechanics	4%
(9) Business and Financial Operations Occupations	5%	(10) Production Occupations	4%
Management Analysts	17%	First-Line Supervisors of Production and Operating Workers	26%
Accountants	15%	Helpers--Production Workers	15%
Loan Officers	11%	Packaging and Filling Machine Operators and Tenders	7%
Market Research Analysts and Marketing Specialists	7%	Machinists	6%
Auditors	6%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Financial Analysts	6%	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%
Business Operations Specialists, All Other	5%	Welders, Cutters, and Welder Fitters	3%
Training and Development Specialists	5%	Butchers and Meat Cutters	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.