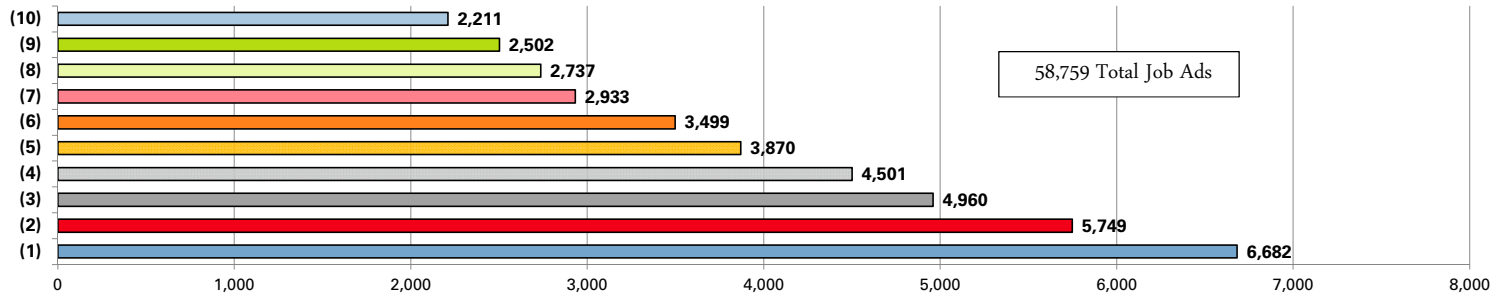


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: September 2016



(1) Sales and Related Occupations	13%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	27%	Customer Service Representatives	16%
First-Line Supervisors of Retail Sales Workers	20%	First-Line Supervisors of Office and Administrative Support Workers	13%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	9%	Tellers	8%
Sales Agents, Financial Services	8%	Executive Secretaries and Executive Administrative Assistants	6%
Cashiers	8%	Stock Clerks, Sales Floor	6%
Sales Representatives, Services, All Other	5%	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	5%
First-Line Supervisors of Non-Retail Sales Workers	4%	Medical Secretaries	5%
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	3%	Office Clerks, General	5%
(3) Healthcare Practitioners and Technical Occupations	10%	(4) Transportation and Material Moving Occupations	9%
Registered Nurses	39%	Heavy and Tractor-Trailer Truck Drivers	54%
Licensed Practical and Licensed Vocational Nurses	10%	Light Truck or Delivery Services Drivers	11%
Physical Therapists	4%	Laborers and Freight, Stock, and Material Movers, Hand	10%
Occupational Therapists	3%	Driver/Sales Workers	6%
Physician Assistants	3%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	6%
Medical Records and Health Information Technicians	3%	Cleaners of Vehicles and Equipment	3%
Pharmacy Technicians	3%	Taxi Drivers and Chauffeurs	2%
Pharmacists	3%	Bus Drivers, School or Special Client	2%
(5) Management Occupations	8%	(6) Food Preparation and Serving Related Occupations	7%
Financial Managers, Branch or Department	13%	First-Line Supervisors of Food Preparation and Serving Workers	30%
Medical and Health Services Managers	12%	Combined Food Preparation and Serving Workers, Including Fast Food	18%
Marketing Managers	11%	Waiters and Waitresses	12%
Sales Managers	9%	Cooks, Restaurant	12%
Food Service Managers	8%	Food Preparation Workers	4%
General and Operations Managers	8%	Cooks, Institution and Cafeteria	4%
Managers, All Other	5%	Dishwashers	3%
Human Resources Managers	4%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%
(7) Business and Financial Operations Occupations	6%	(8) Computer and Mathematical Occupations	5%
Management Analysts	17%	Computer User Support Specialists	19%
Accountants	15%	Computer Systems Analysts	16%
Loan Officers	9%	Software Developers, Applications	12%
Market Research Analysts and Marketing Specialists	8%	Network and Computer Systems Administrators	10%
Financial Analysts	7%	Web Developers	8%
Auditors	6%	Information Technology Project Managers	7%
Business Operations Specialists, All Other	5%	Computer Systems Engineers/Architects	5%
Human Resources Specialists	4%	Computer Programmers	5%
(9) Installation, Maintenance, and Repair Occupations	5%	(10) Production Occupations	4%
Maintenance and Repair Workers, General	32%	First-Line Supervisors of Production and Operating Workers	29%
Automotive Specialty Technicians	14%	Helpers--Production Workers	16%
First-Line Supervisors of Mechanics, Installers, and Repairers	12%	Machinists	7%
Bus and Truck Mechanics and Diesel Engine Specialists	9%	Packaging and Filling Machine Operators and Tenders	7%
Automotive Service Technicians and Mechanics	4%	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%
Telecommunications Equipment Installers and Repairers, Except Line Installers	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Automotive Master Mechanics	4%	Welders, Cutters, and Welder Fitters	3%
Industrial Machinery Mechanics	4%	Printing Press Operators	2%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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