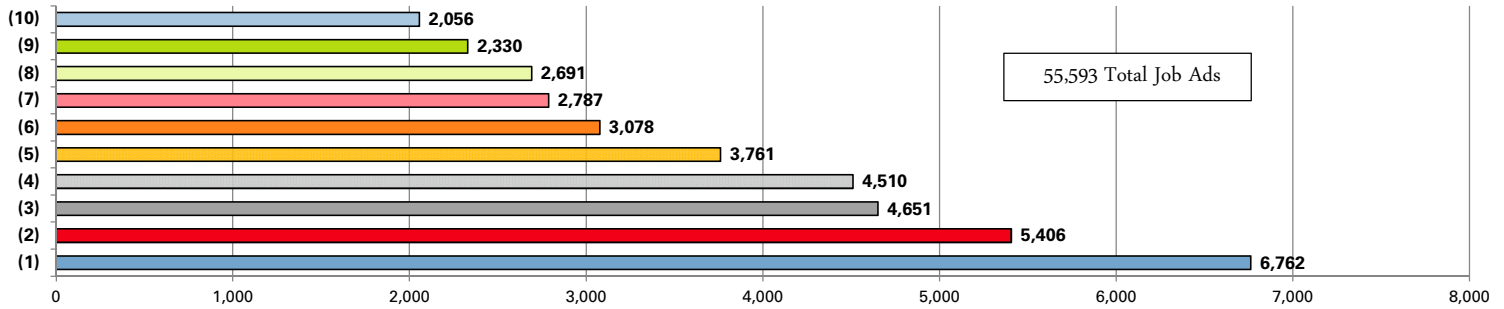


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: November 2016



(1) Sales and Related Occupations	14%	(2) Office and Administrative Support Occupations	11%
Retail Salespersons	26%	Customer Service Representatives	18%
First-Line Supervisors of Retail Sales Workers	20%	First-Line Supervisors of Office and Administrative Support Workers	14%
Cashiers	13%	Stock Clerks, Sales Floor	7%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	8%	Tellers	7%
Sales Agents, Financial Services	7%	Executive Secretaries and Executive Administrative Assistants	6%
Sales Representatives, Services, All Other	5%	Bookkeeping, Accounting, and Auditing Clerks	5%
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	4%	Office Clerks, General	5%
First-Line Supervisors of Non-Retail Sales Workers	4%	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	5%
(3) Healthcare Practitioners and Technical Occupations	10%	(4) Transportation and Material Moving Occupations	9%
Registered Nurses	38%	Heavy and Tractor-Trailer Truck Drivers	55%
Licensed Practical and Licensed Vocational Nurses	9%	Light Truck or Delivery Services Drivers	12%
Pharmacy Technicians	7%	Laborers and Freight, Stock, and Material Movers, Hand	8%
Physical Therapists	4%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	6%
Occupational Therapists	3%	Driver/Sales Workers	5%
Pharmacists	3%	Taxi Drivers and Chauffeurs	3%
Medical Records and Health Information Technicians	3%	Cleaners of Vehicles and Equipment	2%
Emergency Medical Technicians and Paramedics	3%	Industrial Truck and Tractor Operators	2%
(5) Management Occupations	8%	(6) Food Preparation and Serving Related Occupations	6%
Financial Managers, Branch or Department	12%	First-Line Supervisors of Food Preparation and Serving Workers	32%
Medical and Health Services Managers	12%	Combined Food Preparation and Serving Workers, Including Fast Food	20%
Marketing Managers	11%	Cooks, Restaurant	11%
General and Operations Managers	8%	Waiters and Waitresses	10%
Sales Managers	8%	Food Preparation Workers	5%
Food Service Managers	6%	Cooks, Institution and Cafeteria	4%
Managers, All Other	6%	Dishwashers	3%
Human Resources Managers	5%	Cooks, Short Order	3%
(7) Business and Financial Operations Occupations	6%	(8) Computer and Mathematical Occupations	6%
Management Analysts	17%	Computer User Support Specialists	18%
Accountants	16%	Computer Systems Analysts	15%
Loan Officers	9%	Software Developers, Applications	12%
Market Research Analysts and Marketing Specialists	7%	Network and Computer Systems Administrators	10%
Auditors	7%	Web Developers	8%
Financial Analysts	6%	Information Technology Project Managers	8%
Human Resources Specialists	5%	Computer Programmers	6%
Business Operations Specialists, All Other	5%	Software Quality Assurance Engineers and Testers	5%
(9) Installation, Maintenance, and Repair Occupations	5%	(10) Production Occupations	4%
Maintenance and Repair Workers, General	32%	First-Line Supervisors of Production and Operating Workers	30%
Automotive Specialty Technicians	13%	Helpers--Production Workers	14%
First-Line Supervisors of Mechanics, Installers, and Repairers	13%	Machinists	7%
Bus and Truck Mechanics and Diesel Engine Specialists	9%	Packaging and Filling Machine Operators and Tenders	7%
Heating and Air Conditioning Mechanics and Installers	5%	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%
Automotive Master Mechanics	4%	Welders, Cutters, and Welder Fitters	4%
Telecommunications Equipment Installers and Repairers, Except Line Installers	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Industrial Machinery Mechanics	3%	Printing Press Operators	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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