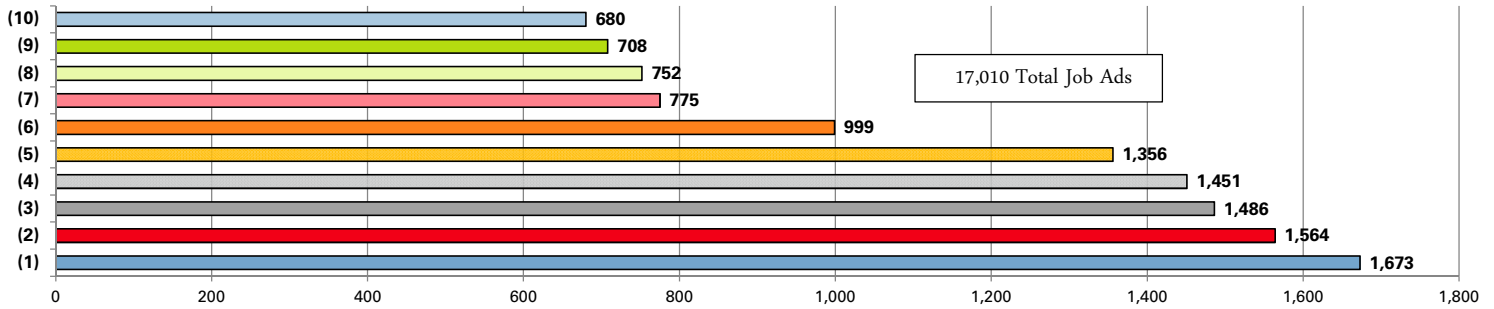


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the West JobsOhio Network: November 2016



Rank	Occupational Category	Percentage
<b>(1)</b>	<b>Sales and Related Occupations</b>	<b>11%</b>
	Retail Salespersons	30%
	First-Line Supervisors of Retail Sales Workers	22%
	Cashiers	9%
	Sales Reps, Wholesale and Manufacturing, Except Technical and Scientific Products	8%
	Sales Agents, Financial Services	5%
	Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products	4%
	Sales Representatives, Services, All Other	4%
	Insurance Sales Agents	4%
<b>(3)</b>	<b>Healthcare Practitioners and Technical Occupations</b>	<b>10%</b>
	Registered Nurses	31%
	Licensed Practical and Licensed Vocational Nurses	9%
	Physical Therapists	7%
	Occupational Therapists	7%
	Pharmacy Technicians	4%
	Speech-Language Pathologists	3%
	Nurse Practitioners	3%
	Critical Care Nurses	2%
<b>(5)</b>	<b>Office and Administrative Support Occupations</b>	<b>9%</b>
	Customer Service Representatives	18%
	First-Line Supervisors of Office and Administrative Support Workers	15%
	Stock Clerks, Sales Floor	8%
	Executive Secretaries and Executive Administrative Assistants	8%
	Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%
	Office Clerks, General	5%
	Medical Secretaries	5%
	Tellers	5%
<b>(7)</b>	<b>Food Preparation and Serving Related Occupations</b>	<b>5%</b>
	First-Line Supervisors of Food Preparation and Serving Workers	34%
	Combined Food Preparation and Serving Workers, Including Fast Food	16%
	Waiters and Waitresses	13%
	Cooks, Restaurant	9%
	Cooks, Short Order	5%
	Dishwashers	5%
	Cooks, Institution and Cafeteria	3%
	Food Preparation Workers	3%
<b>(9)</b>	<b>Architecture and Engineering Occupations</b>	<b>5%</b>
	Industrial Engineers	35%
	Aerospace Engineers	12%
	Electrical Engineers	10%
	Mechanical Engineers	10%
	Electronics Engineers, Except Computer	8%
	Computer Hardware Engineers	3%
	Industrial Engineering Technicians	3%
	Electronics Engineering Technicians	3%

Rank	Occupational Category	Percentage
<b>(2)</b>	<b>Computer and Mathematical Occupations</b>	<b>11%</b>
	Computer User Support Specialists	15%
	Software Developers, Applications	15%
	Computer Systems Analysts	11%
	Computer Systems Engineers/Architects	10%
	Network and Computer Systems Administrators	9%
	Information Security Analysts	9%
	Information Technology Project Managers	6%
	Software Developers, Systems Software	5%
<b>(4)</b>	<b>Transportation and Material Moving Occupations</b>	<b>10%</b>
	Heavy and Tractor-Trailer Truck Drivers	61%
	Light Truck or Delivery Services Drivers	14%
	Laborers and Freight, Stock, and Material Movers, Hand	8%
	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	5%
	Driver/Sales Workers	4%
	Industrial Truck and Tractor Operators	2%
	Cleaners of Vehicles and Equipment	2%
	Taxi Drivers and Chauffeurs	2%
<b>(6)</b>	<b>Management Occupations</b>	<b>7%</b>
	Medical and Health Services Managers	15%
	Marketing Managers	10%
	General and Operations Managers	10%
	Managers, All Other	9%
	Sales Managers	7%
	Financial Managers, Branch or Department	5%
	Computer and Information Systems Managers	5%
	Human Resources Managers	5%
<b>(8)</b>	<b>Installation, Maintenance, and Repair Occupations</b>	<b>5%</b>
	Maintenance and Repair Workers, General	37%
	First-Line Supervisors of Mechanics, Installers, and Repairers	15%
	Bus and Truck Mechanics and Diesel Engine Specialists	9%
	Automotive Specialty Technicians	9%
	Heating and Air Conditioning Mechanics and Installers	5%
	Telecommunications Equipment Installers and Repairers, Except Line Installers	3%
	Automotive Master Mechanics	3%
	Industrial Machinery Mechanics	3%
<b>(10)</b>	<b>Business and Financial Operations Occupations</b>	<b>5%</b>
	Accountants	16%
	Management Analysts	14%
	Logisticians	14%
	Purchasing Agents, Except Wholesale, Retail, and Farm Products	7%
	Market Research Analysts and Marketing Specialists	7%
	Training and Development Specialists	6%
	Business Operations Specialists, All Other	6%
	Loan Officers	6%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.