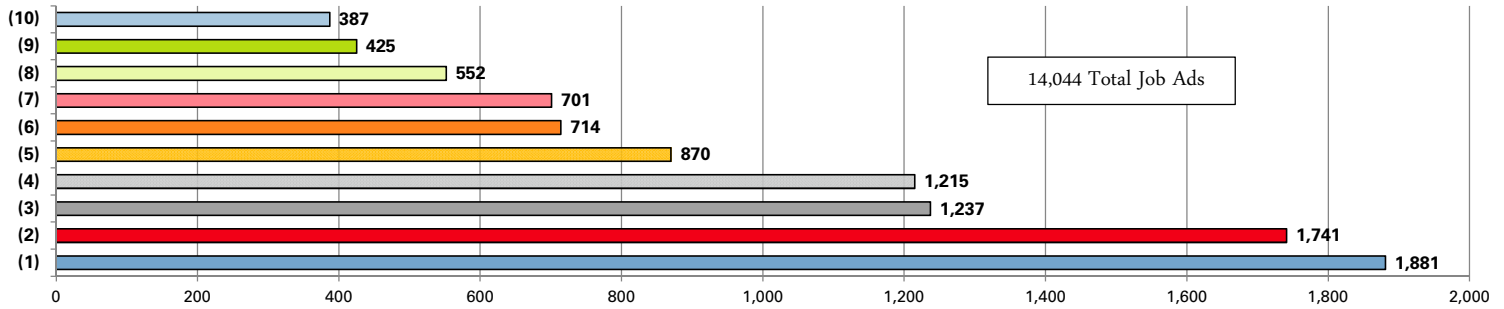


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northwest JobsOhio Network: November 2016



(1) Transportation and Material Moving Occupations	15%	(2) Sales and Related Occupations	14%
Heavy and Tractor-Trailer Truck Drivers	66%	Retail Salespersons	26%
Light Truck or Delivery Services Drivers	9%	First-Line Supervisors of Retail Sales Workers	19%
Laborers and Freight, Stock, and Material Movers, Hand	8%	Sales Agents, Financial Services	10%
Driver/Sales Workers	5%	Sales Reps, Wholesale and Manufacturing, Except Technical and Scientific Products	9%
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	5%	Cashiers	8%
Industrial Truck and Tractor Operators	2%	First-Line Supervisors of Non-Retail Sales Workers	5%
Bus Drivers, School or Special Client	1%	Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products	5%
Cleaners of Vehicles and Equipment	1%	Demonstrators and Product Promoters	3%
(3) Healthcare Practitioners and Technical Occupations	10%	(4) Office and Administrative Support Occupations	10%
Registered Nurses	37%	Customer Service Representatives	17%
Licensed Practical and Licensed Vocational Nurses	12%	First-Line Supervisors of Office and Administrative Support Workers	13%
Pharmacy Technicians	5%	Stock Clerks, Sales Floor	7%
Physical Therapists	5%	Bookkeeping, Accounting, and Auditing Clerks	6%
Occupational Therapists	3%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	6%
Speech-Language Pathologists	3%	Executive Secretaries and Executive Administrative Assistants	6%
Medical Records and Health Information Technicians	3%	Tellers	6%
Physicians and Surgeons, All Other	2%	Office Clerks, General	5%
(5) Food Preparation and Serving Related Occupations	7%	(6) Installation, Maintenance, and Repair Occupations	6%
First-Line Supervisors of Food Preparation and Serving Workers	33%	Maintenance and Repair Workers, General	36%
Combined Food Preparation and Serving Workers, Including Fast Food	21%	First-Line Supervisors of Mechanics, Installers, and Repairers	14%
Waiters and Waitresses	13%	Bus and Truck Mechanics and Diesel Engine Specialists	14%
Cooks, Restaurant	8%	Automotive Specialty Technicians	8%
Cooks, Short Order	6%	Industrial Machinery Mechanics	4%
Dishwashers	5%	Automotive Master Mechanics	3%
Cooks, Institution and Cafeteria	4%	Heating and Air Conditioning Mechanics and Installers	2%
Food Preparation Workers	3%	Automotive Body and Related Repairers	2%
(7) Management Occupations	6%	(8) Production Occupations	5%
Medical and Health Services Managers	15%	First-Line Supervisors of Production and Operating Workers	36%
General and Operations Managers	11%	Helpers--Production Workers	16%
Food Service Managers	8%	Packaging and Filling Machine Operators and Tenders	11%
Human Resources Managers	8%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Sales Managers	7%	Welders, Cutters, and Welder Fitters	4%
Marketing Managers	7%	Machinists	3%
Financial Managers, Branch or Department	7%	Production Workers, All Other	3%
Managers, All Other	6%	Printing Press Operators	2%
(9) Healthcare Support Occupations	3%	(10) Architecture and Engineering Occupations	3%
Nursing Assistants	40%	Industrial Engineers	44%
Home Health Aides	24%	Mechanical Engineers	9%
Medical Assistants	19%	Electrical Engineers	9%
Physical Therapist Assistants	4%	Industrial Safety and Health Engineers	6%
Healthcare Support Workers, All Other	4%	Civil Engineers	6%
Occupational Therapy Assistants	2%	Industrial Engineering Technicians	6%
Dental Assistants	2%	Electronics Engineering Technicians	3%
Phlebotomists	2%	Electronics Engineers, Except Computer	2%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.