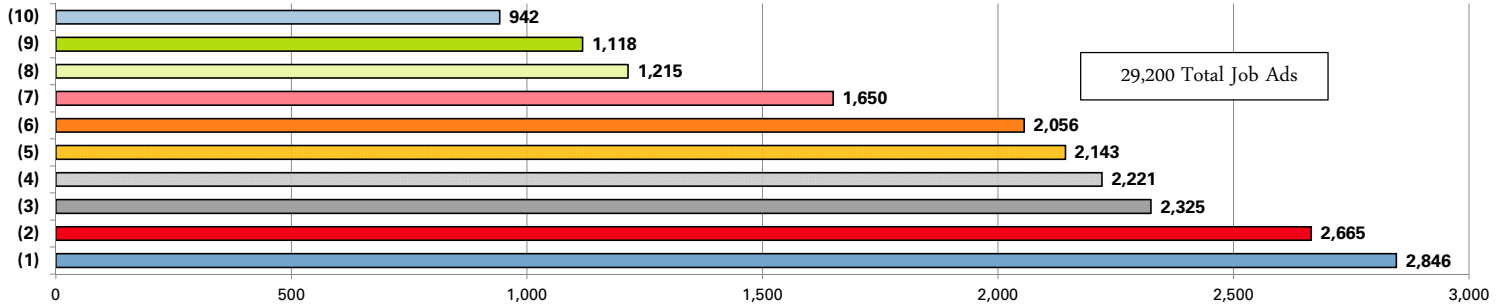


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Southwest JobsOhio Network: December 2016



<b>(1) Sales and Related Occupations</b>		<b>12%</b>
Retail Salespersons		23%
First-Line Supervisors of Retail Sales Workers		20%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products		9%
Sales Agents, Financial Services		7%
Cashiers		7%
Sales Representatives, Services, All Other		6%
First-Line Supervisors of Non-Retail Sales Workers		6%
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products		5%
<b>(3) Healthcare Practitioners and Technical Occupations</b>		<b>10%</b>
Registered Nurses		41%
Licensed Practical and Licensed Vocational Nurses		7%
Pharmacy Technicians		6%
Physical Therapists		4%
Medical Records and Health Information Technicians		3%
Medical and Clinical Laboratory Technologists		3%
Respiratory Therapists		3%
Occupational Therapists		3%
<b>(5) Computer and Mathematical Occupations</b>		<b>9%</b>
Software Developers, Applications		16%
Computer User Support Specialists		15%
Computer Systems Analysts		13%
Information Technology Project Managers		9%
Web Developers		9%
Network and Computer Systems Administrators		8%
Computer Systems Engineers/Architects		6%
Computer Programmers		5%
<b>(7) Business and Financial Operations Occupations</b>		<b>7%</b>
Management Analysts		27%
Accountants		11%
Market Research Analysts and Marketing Specialists		10%
Business Operations Specialists, All Other		6%
Loan Officers		6%
Auditors		6%
Human Resources Specialists		5%
Financial Analysts		5%
<b>(9) Installation, Maintenance, and Repair Occupations</b>		<b>5%</b>
Maintenance and Repair Workers, General		35%
First-Line Supervisors of Mechanics, Installers, and Repairers		13%
Automotive Specialty Technicians		13%
Bus and Truck Mechanics and Diesel Engine Specialists		6%
Heating and Air Conditioning Mechanics and Installers		6%
Automotive Master Mechanics		4%
Industrial Machinery Mechanics		3%
Automotive Body and Related Repairers		3%

<b>(2) Office and Administrative Support Occupations</b>		<b>11%</b>
Customer Service Representatives		18%
First-Line Supervisors of Office and Administrative Support Workers		16%
Executive Secretaries and Executive Administrative Assistants		7%
Stock Clerks, Sales Floor		6%
Medical Secretaries		5%
Office Clerks, General		5%
Stock Clerks- Stockroom, Warehouse, or Storage Yard		5%
Bookkeeping, Accounting, and Auditing Clerks		5%
<b>(4) Management Occupations</b>		<b>9%</b>
Medical and Health Services Managers		14%
Marketing Managers		14%
Financial Managers, Branch or Department		9%
Sales Managers		9%
General and Operations Managers		8%
Managers, All Other		7%
Computer and Information Systems Managers		6%
Food Service Managers		4%
<b>(6) Transportation and Material Moving Occupations</b>		<b>8%</b>
Heavy and Tractor-Trailer Truck Drivers		48%
Light Truck or Delivery Services Drivers		15%
Laborers and Freight, Stock, and Material Movers, Hand		9%
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators		7%
Driver/Sales Workers		6%
Taxi Drivers and Chauffeurs		5%
Packers and Packagers, Hand		2%
Cleaners of Vehicles and Equipment		2%
<b>(8) Food Preparation and Serving Related Occupations</b>		<b>5%</b>
First-Line Supervisors of Food Preparation and Serving Workers		32%
Combined Food Preparation and Serving Workers, Including Fast Food		14%
Waiters and Waitresses		13%
Cooks, Restaurant		9%
Cooks, Institution and Cafeteria		6%
Food Preparation Workers		5%
Dining Room and Cafeteria Attendants and Bartender Helpers		5%
Dishwashers		5%
<b>(10) Education, Training, and Library Occupations</b>		<b>4%</b>
Preschool Teachers, Except Special Education		15%
Teacher Assistants		11%
Health Specialties Teachers, Postsecondary		8%
Secondary School Teachers, Except Special and Career/Technical Education		7%
Elementary School Teachers, Except Special Education		6%
Vocational Education Teachers, Postsecondary		5%
Business Teachers, Postsecondary		4%
Middle School Teachers, Except Special and Career/Technical Education		4%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.