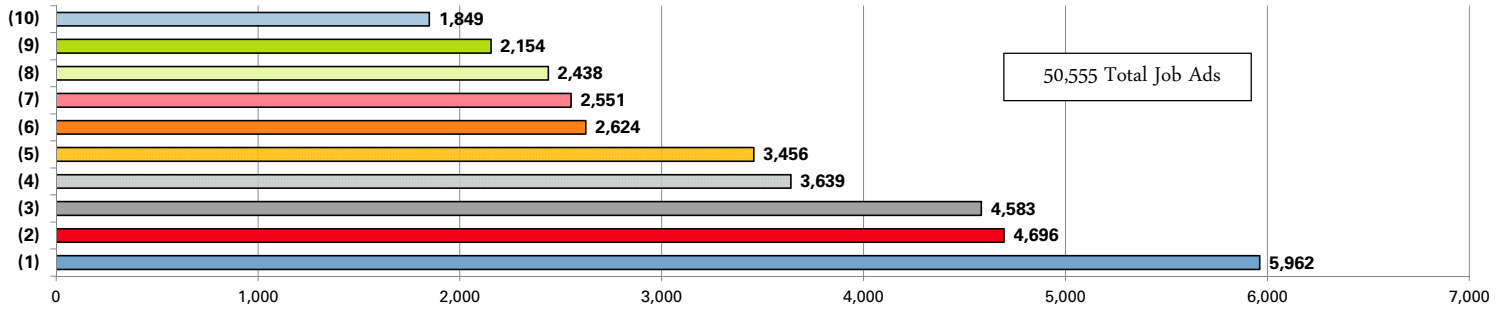


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: December 2016



(1) Sales and Related Occupations	14%
Retail Salespersons	24%
First-Line Supervisors of Retail Sales Workers	21%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	9%
Cashiers	9%
Sales Agents, Financial Services	6%
Sales Representatives, Services, All Other	5%
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	4%
Insurance Sales Agents	4%
(3) Healthcare Practitioners and Technical Occupations	11%
Registered Nurses	40%
Licensed Practical and Licensed Vocational Nurses	9%
Pharmacy Technicians	7%
Physical Therapists	4%
Occupational Therapists	3%
Pharmacists	3%
Emergency Medical Technicians and Paramedics	2%
Medical Records and Health Information Technicians	2%
(5) Management Occupations	8%
Medical and Health Services Managers	13%
Marketing Managers	12%
Financial Managers, Branch or Department	12%
General and Operations Managers	9%
Sales Managers	9%
Managers, All Other	6%
Human Resources Managers	4%
Food Service Managers	4%
(7) Food Preparation and Serving Related Occupations	6%
First-Line Supervisors of Food Preparation and Serving Workers	31%
Combined Food Preparation and Serving Workers, Including Fast Food	17%
Waiters and Waitresses	12%
Cooks, Restaurant	12%
Food Preparation Workers	5%
Dishwashers	5%
Cooks, Institution and Cafeteria	5%
Dining Room and Cafeteria Attendants and Bartender Helpers	3%
(9) Installation, Maintenance, and Repair Occupations	5%
Maintenance and Repair Workers, General	33%
First-Line Supervisors of Mechanics, Installers, and Repairers	13%
Automotive Specialty Technicians	12%
Bus and Truck Mechanics and Diesel Engine Specialists	8%
Automotive Master Mechanics	4%
Telecommunications Equipment Installers and Repairers, Except Line Installers	4%
Automotive Body and Related Repairers	4%
Heating and Air Conditioning Mechanics and Installers	4%

(2) Office and Administrative Support Occupations	11%
Customer Service Representatives	18%
First-Line Supervisors of Office and Administrative Support Workers	15%
Executive Secretaries and Executive Administrative Assistants	7%
Tellers	7%
Stock Clerks, Sales Floor	6%
Office Clerks, General	6%
Medical Secretaries	5%
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	5%
(4) Transportation and Material Moving Occupations	8%
Heavy and Tractor-Trailer Truck Drivers	50%
Light Truck or Delivery Services Drivers	15%
Laborers and Freight, Stock, and Material Movers, Hand	9%
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	7%
Driver/Sales Workers	6%
Taxi Drivers and Chauffeurs	3%
Bus Drivers, School or Special Client	2%
Cleaners of Vehicles and Equipment	2%
(6) Business and Financial Operations Occupations	6%
Management Analysts	18%
Accountants	16%
Loan Officers	9%
Market Research Analysts and Marketing Specialists	7%
Auditors	6%
Financial Analysts	6%
Human Resources Specialists	5%
Tax Preparers	4%
(8) Computer and Mathematical Occupations	6%
Computer User Support Specialists	18%
Computer Systems Analysts	15%
Software Developers, Applications	13%
Network and Computer Systems Administrators	10%
Information Technology Project Managers	8%
Web Developers	7%
Software Quality Assurance Engineers and Testers	5%
Computer Programmers	5%
(10) Production Occupations	4%
First-Line Supervisors of Production and Operating Workers	35%
Helpers--Production Workers	11%
Machinists	8%
Packaging and Filling Machine Operators and Tenders	6%
Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Computer-Controlled Machine Tool Operators, Metal and Plastic	5%
Welders, Cutters, and Welder Fitters	3%
Printing Press Operators	2%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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