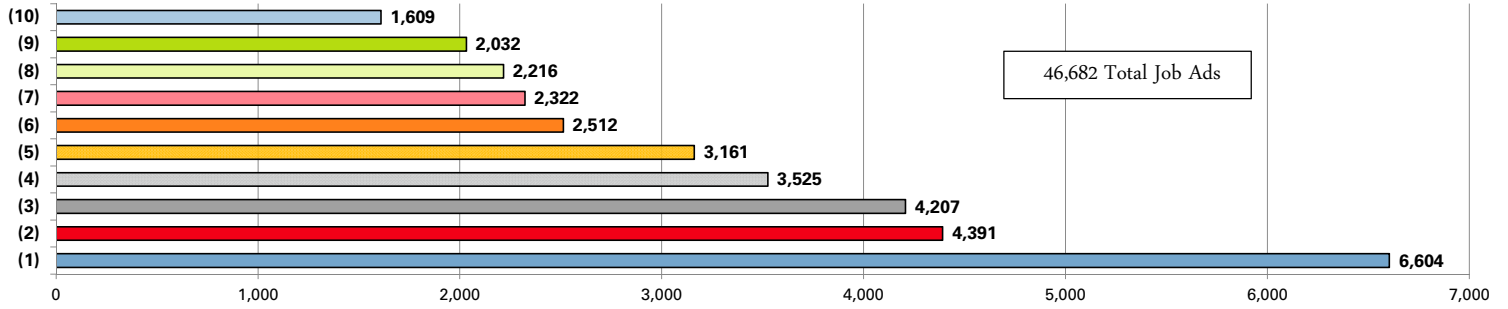


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: January 2017



(1) Sales and Related Occupations		16%
First-Line Supervisors of Retail Sales Workers		31%
Retail Salespersons		24%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products		8%
Cashiers		6%
Sales Agents, Financial Services		5%
Sales Representatives, Services, All Other		4%
First-Line Supervisors of Non-Retail Sales Workers		4%
Insurance Sales Agents		4%
(3) Office and Administrative Support Occupations		10%
Customer Service Representatives		19%
First-Line Supervisors of Office and Administrative Support Workers		15%
Executive Secretaries and Executive Administrative Assistants		7%
Tellers		6%
Medical Secretaries		6%
Office Clerks, General		6%
Bookkeeping, Accounting, and Auditing Clerks		5%
Stock Clerks, Sales Floor		5%
(5) Management Occupations		8%
Medical and Health Services Managers		13%
Marketing Managers		12%
Financial Managers, Branch or Department		12%
Sales Managers		9%
General and Operations Managers		8%
Managers, All Other		7%
Food Service Managers		5%
Human Resources Managers		5%
(7) Business and Financial Operations Occupations		6%
Management Analysts		18%
Accountants		17%
Loan Officers		8%
Market Research Analysts and Marketing Specialists		8%
Financial Analysts		6%
Auditors		5%
Human Resources Specialists		5%
Tax Preparers		4%
(9) Installation, Maintenance, and Repair Occupations		5%
Maintenance and Repair Workers, General		34%
First-Line Supervisors of Mechanics, Installers, and Repairers		13%
Automotive Specialty Technicians		12%
Bus and Truck Mechanics and Diesel Engine Specialists		9%
Telecommunications Equipment Installers and Repairers, Except Line Installers		5%
Automotive Service Technicians and Mechanics		4%
Automotive Master Mechanics		4%
Industrial Machinery Mechanics		4%

(2) Healthcare Practitioners and Technical Occupations		11%
Registered Nurses		40%
Licensed Practical and Licensed Vocational Nurses		9%
Pharmacy Technicians		7%
Physical Therapists		4%
Occupational Therapists		3%
Emergency Medical Technicians and Paramedics		3%
Pharmacists		3%
Medical Records and Health Information Technicians		2%
(4) Transportation and Material Moving Occupations		9%
Heavy and Tractor-Trailer Truck Drivers		53%
Light Truck or Delivery Services Drivers		13%
Laborers and Freight, Stock, and Material Movers, Hand		9%
1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators		7%
Driver/Sales Workers		5%
Taxi Drivers and Chauffeurs		4%
Cleaners of Vehicles and Equipment		2%
Bus Drivers, School or Special Client		2%
(6) Food Preparation and Serving Related Occupations		6%
First-Line Supervisors of Food Preparation and Serving Workers		31%
Combined Food Preparation and Serving Workers, Including Fast Food		17%
Cooks, Restaurant		13%
Waiters and Waitresses		11%
Food Preparation Workers		6%
Dishwashers		6%
Cooks, Institution and Cafeteria		4%
Dining Room and Cafeteria Attendants and Bartender Helpers		3%
(8) Computer and Mathematical Occupations		5%
Computer User Support Specialists		19%
Computer Systems Analysts		16%
Software Developers, Applications		13%
Network and Computer Systems Administrators		9%
Information Technology Project Managers		8%
Web Developers		7%
Computer Programmers		6%
Computer Systems Engineers/Architects		5%
(10) Production Occupations		4%
First-Line Supervisors of Production and Operating Workers		33%
Helpers--Production Workers		9%
Machinists		9%
Computer-Controlled Machine Tool Operators, Metal and Plastic		6%
Packaging and Filling Machine Operators and Tenders		6%
Inspectors, Testers, Sorters, Samplers, and Weighers		4%
Welders, Cutters, and Welder Fitters		4%
Electrical and Electronic Equipment Assemblers		3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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