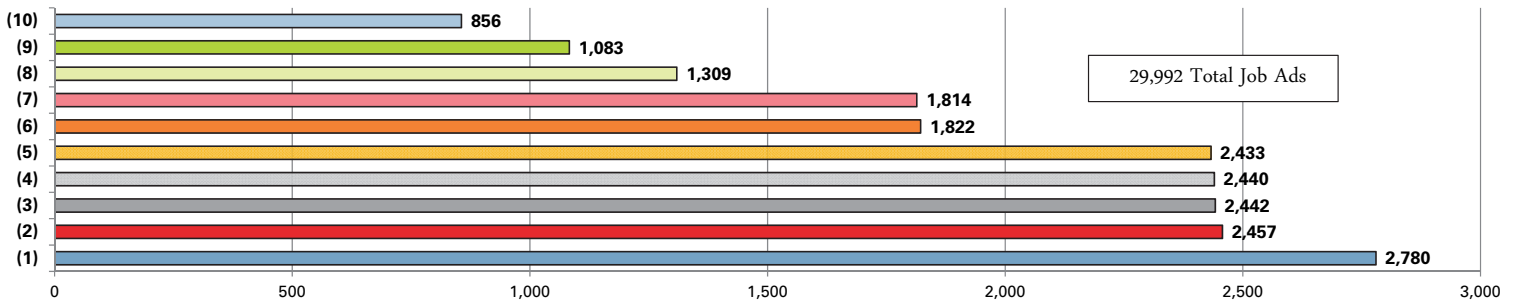


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Southwest JobsOhio Network: March 2017



<b>(1) Sales and Related Occupations</b>	<b>11%</b>	<b>(2) Office and Administrative Support Occupations</b>	<b>10%</b>
First-Line Supervisors of Retail Sales Workers	22%	First-Line Supervisors of Office and Administrative Support Workers	18%
Retail Salespersons	21%	Customer Service Representatives	17%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	12%	Executive Secretaries and Executive Administrative Assistants	7%
Insurance Sales Agents	6%	Bookkeeping, Accounting, and Auditing Clerks	6%
Sales Representatives, Services, All Other	6%	Medical Secretaries	6%
Cashiers	5%	Stock Clerks, Sales Floor	6%
First-Line Supervisors of Non-Retail Sales Workers	5%	Office Clerks, General	5%
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	5%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%
<b>(3) Management Occupations</b>	<b>10%</b>	<b>(4) Computer and Mathematical Occupations</b>	<b>10%</b>
Medical and Health Services Managers	14%	Software Developers, Applications	17%
Marketing Managers	13%	Computer Systems Analysts	16%
Sales Managers	9%	Computer User Support Specialists	13%
Financial Managers, Branch or Department	8%	Web Developers	9%
General and Operations Managers	8%	Information Technology Project Managers	8%
Managers, All Other	7%	Network and Computer Systems Administrators	8%
Computer and Information Systems Managers	5%	Computer Systems Engineers/Architects	6%
Human Resources Managers	5%	Information Security Analysts	4%
<b>(5) Healthcare Practitioners and Technical Occupations</b>	<b>10%</b>	<b>(6) Transportation and Material Moving Occupations</b>	<b>7%</b>
Registered Nurses	44%	Heavy and Tractor-Trailer Truck Drivers	53%
Licensed Practical and Licensed Vocational Nurses	7%	Light Truck or Delivery Services Drivers	11%
Pharmacy Technicians	5%	Laborers and Freight, Stock, and Material Movers, Hand	10%
Physical Therapists	4%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	8%
Medical Records and Health Information Technicians	4%	Driver/Sales Workers	6%
Occupational Therapists	3%	Cleaners of Vehicles and Equipment	3%
Respiratory Therapists	3%	Taxi Drivers and Chauffeurs	2%
Pharmacists	2%	Industrial Truck and Tractor Operators	2%
<b>(7) Business and Financial Operations Occupations</b>	<b>7%</b>	<b>(8) Food Preparation and Serving Related Occupations</b>	<b>5%</b>
Management Analysts	27%	First-Line Supervisors of Food Preparation and Serving Workers	29%
Accountants	12%	Combined Food Preparation and Serving Workers, Including Fast Food	16%
Market Research Analysts and Marketing Specialists	10%	Waiters and Waitresses	13%
Business Operations Specialists, All Other	6%	Cooks, Restaurant	12%
Auditors	5%	Dishwashers	5%
Financial Analysts	5%	Dining Room and Cafeteria Attendants and Bartender Helpers	5%
Loan Officers	5%	Food Preparation Workers	4%
Human Resources Specialists	5%	Cooks, Institution and Cafeteria	3%
<b>(9) Installation, Maintenance, and Repair Occupations</b>	<b>4%</b>	<b>(10) Healthcare Support Occupations</b>	<b>3%</b>
Maintenance and Repair Workers, General	35%	Nursing Assistants	35%
First-Line Supervisors of Mechanics, Installers, and Repairers	15%	Medical Assistants	29%
Automotive Specialty Technicians	12%	Home Health Aides	14%
Heating and Air Conditioning Mechanics and Installers	6%	Healthcare Support Workers, All Other	5%
Automotive Master Mechanics	6%	Physical Therapist Assistants	4%
Bus and Truck Mechanics and Diesel Engine Specialists	5%	Medical Equipment Preparers	4%
Industrial Machinery Mechanics	5%	Massage Therapists	3%
Automotive Body and Related Repairers	2%	Occupational Therapy Assistants	2%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.