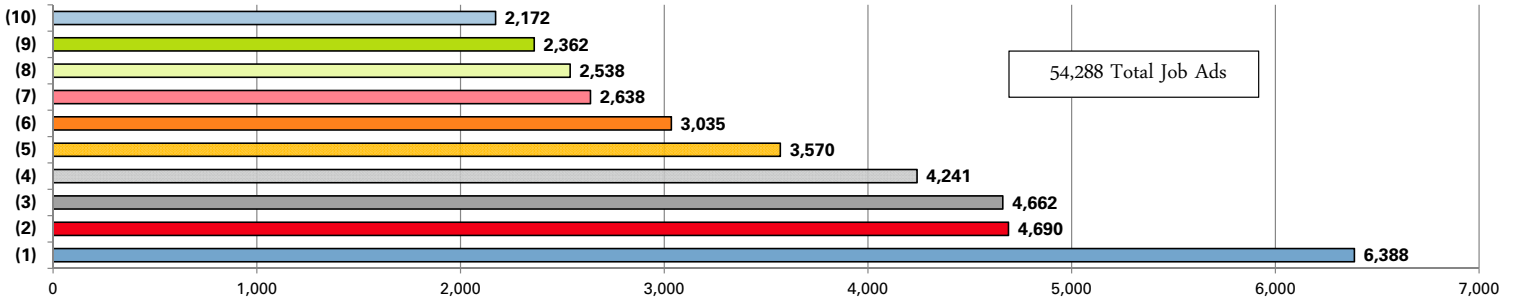


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: April 2017



(1) Sales and Related Occupations	14%	(2) Healthcare Practitioners and Technical Occupations	10%
Retail Salespersons	25%	Registered Nurses	41%
First-Line Supervisors of Retail Sales Workers	22%	Licensed Practical and Licensed Vocational Nurses	10%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	9%	Pharmacy Technicians	7%
Cashiers	7%	Physical Therapists	4%
Insurance Sales Agents	7%	Pharmacists	4%
Sales Agents, Financial Services	5%	Occupational Therapists	2%
First-Line Supervisors of Non-Retail Sales Workers	5%	Speech-Language Pathologists	2%
Sales Representatives, Services, All Other	4%	Emergency Medical Technicians and Paramedics	2%
(3) Office and Administrative Support Occupations	10%	(4) Transportation and Material Moving Occupations	9%
Customer Service Representatives	19%	Heavy and Tractor-Trailer Truck Drivers	53%
First-Line Supervisors of Office and Administrative Support Workers	15%	Light Truck or Delivery Services Drivers	12%
Executive Secretaries and Executive Administrative Assistants	7%	Laborers and Freight, Stock, and Material Movers, Hand	9%
Tellers	6%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	7%
Medical Secretaries	6%	Driver/Sales Workers	4%
Stock Clerks, Sales Floor	5%	Taxi Drivers and Chauffeurs	4%
Bookkeeping, Accounting, and Auditing Clerks	5%	Cleaners of Vehicles and Equipment	3%
Office Clerks, General	5%	Industrial Truck and Tractor Operators	2%
(5) Management Occupations	8%	(6) Food Preparation and Serving Related Occupations	6%
Marketing Managers	14%	First-Line Supervisors of Food Preparation and Serving Workers	27%
Medical and Health Services Managers	13%	Combined Food Preparation and Serving Workers, Including Fast Food	20%
Financial Managers, Branch or Department	11%	Cooks, Restaurant	14%
General and Operations Managers	9%	Waiters and Waitresses	11%
Sales Managers	9%	Dishwashers	5%
Managers, All Other	6%	Food Preparation Workers	5%
Human Resources Managers	5%	Cooks, Institution and Cafeteria	4%
Food Service Managers	5%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
(7) Computer and Mathematical Occupations	6%	(8) Business and Financial Operations Occupations	5%
Computer Systems Analysts	16%	Management Analysts	19%
Computer User Support Specialists	16%	Accountants	17%
Software Developers, Applications	16%	Market Research Analysts and Marketing Specialists	9%
Network and Computer Systems Administrators	9%	Loan Officers	7%
Information Technology Project Managers	8%	Financial Analysts	6%
Web Developers	8%	Human Resources Specialists	5%
Computer Systems Engineers/Architects	5%	Auditors	5%
Computer Programmers	4%	Business Operations Specialists, All Other	4%
(9) Installation, Maintenance, and Repair Occupations	5%	(10) Production Occupations	5%
Maintenance and Repair Workers, General	39%	First-Line Supervisors of Production and Operating Workers	29%
First-Line Supervisors of Mechanics, Installers, and Repairers	13%	Helpers--Production Workers	12%
Automotive Specialty Technicians	11%	Machinists	9%
Bus and Truck Mechanics and Diesel Engine Specialists	9%	Computer-Controlled Machine Tool Operators, Metal and Plastic	6%
Industrial Machinery Mechanics	3%	Packaging and Filling Machine Operators and Tenders	5%
Telecommunications Equipment Installers and Repairers, Except Line Installers	3%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Heating and Air Conditioning Mechanics and Installers	3%	Welders, Cutters, and Welder Fitters	3%
Automotive Master Mechanics	3%	Electrical and Electronic Equipment Assemblers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.