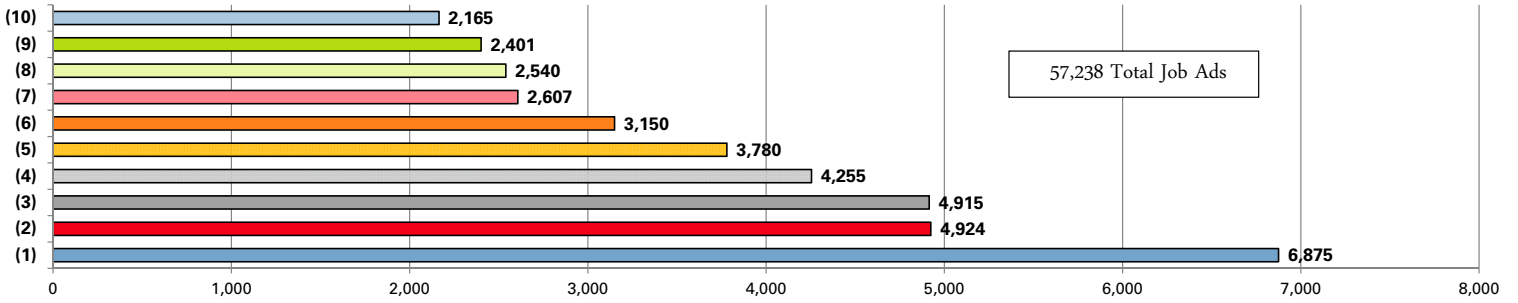


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: May 2017



<b>(1) Sales and Related Occupations</b>	<b>14%</b>	<b>(2) Office and Administrative Support Occupations</b>	<b>10%</b>
Retail Salespersons	26%	Customer Service Representatives	18%
First-Line Supervisors of Retail Sales Workers	25%	First-Line Supervisors of Office and Administrative Support Workers	16%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	9%	Tellers	7%
Cashiers	7%	Executive Secretaries and Executive Administrative Assistants	6%
Insurance Sales Agents	6%	Medical Secretaries	6%
Sales Agents, Financial Services	5%	Stock Clerks, Sales Floor	5%
First-Line Supervisors of Non-Retail Sales Workers	4%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%
Sales Representatives, Services, All Other	4%	Bookkeeping, Accounting, and Auditing Clerks	4%
<b>(3) Healthcare Practitioners and Technical Occupations</b>	<b>10%</b>	<b>(4) Transportation and Material Moving Occupations</b>	<b>9%</b>
Registered Nurses	41%	Heavy and Tractor-Trailer Truck Drivers	52%
Licensed Practical and Licensed Vocational Nurses	9%	Light Truck or Delivery Services Drivers	13%
Pharmacy Technicians	6%	Laborers and Freight, Stock, and Material Movers, Hand	9%
Physical Therapists	4%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	7%
Pharmacists	4%	Driver/Sales Workers	4%
Emergency Medical Technicians and Paramedics	3%	Cleaners of Vehicles and Equipment	4%
Speech-Language Pathologists	2%	Taxi Drivers and Chauffeurs	3%
Occupational Therapists	2%	Industrial Truck and Tractor Operators	2%
<b>(5) Management Occupations</b>	<b>8%</b>	<b>(6) Food Preparation and Serving Related Occupations</b>	<b>6%</b>
Marketing Managers	14%	First-Line Supervisors of Food Preparation and Serving Workers	28%
Medical and Health Services Managers	13%	Combined Food Preparation and Serving Workers, Including Fast Food	20%
Financial Managers, Branch or Department	11%	Cooks, Restaurant	14%
Sales Managers	8%	Waiters and Waitresses	11%
General and Operations Managers	8%	Dishwashers	5%
Managers, All Other	6%	Food Preparation Workers	5%
Food Service Managers	5%	Cooks, Institution and Cafeteria	4%
Human Resources Managers	5%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
<b>(7) Computer and Mathematical Occupations</b>	<b>5%</b>	<b>(8) Business and Financial Operations Occupations</b>	<b>5%</b>
Computer Systems Analysts	16%	Management Analysts	18%
Software Developers, Applications	16%	Accountants	16%
Computer User Support Specialists	16%	Market Research Analysts and Marketing Specialists	10%
Information Technology Project Managers	10%	Loan Officers	7%
Network and Computer Systems Administrators	8%	Financial Analysts	6%
Web Developers	8%	Auditors	5%
Software Quality Assurance Engineers and Testers	5%	Human Resources Specialists	5%
Computer Systems Engineers/Architects	5%	Training and Development Specialists	4%
<b>(9) Installation, Maintenance, and Repair Occupations</b>	<b>5%</b>	<b>(10) Production Occupations</b>	<b>4%</b>
Maintenance and Repair Workers, General	38%	First-Line Supervisors of Production and Operating Workers	30%
First-Line Supervisors of Mechanics, Installers, and Repairers	13%	Helpers--Production Workers	14%
Automotive Specialty Technicians	10%	Machinists	8%
Bus and Truck Mechanics and Diesel Engine Specialists	9%	Computer-Controlled Machine Tool Operators, Metal and Plastic	6%
Heating and Air Conditioning Mechanics and Installers	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Telecommunications Equipment Installers and Repairers, Except Line Installers	4%	Packaging and Filling Machine Operators and Tenders	4%
Automotive Master Mechanics	3%	Welders, Cutters, and Welder Fitters	3%
Industrial Machinery Mechanics	3%	Electrical and Electronic Equipment Assemblers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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