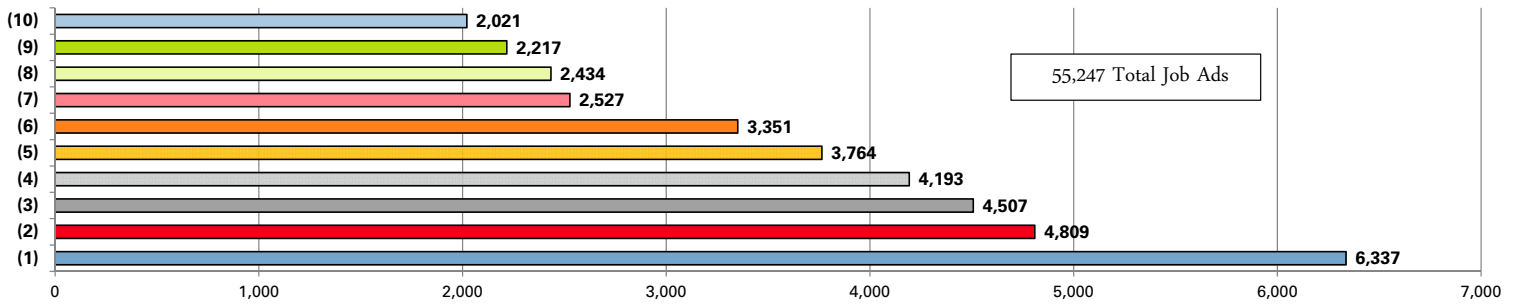


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: July 2017



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|---|------------|--|------------|
| (1) Sales and Related Occupations | 13% | (2) Healthcare Practitioners and Technical Occupations | 10% |
| Retail Salespersons | 25% | Registered Nurses | 43% |
| First-Line Supervisors of Retail Sales Workers | 24% | Licensed Practical and Licensed Vocational Nurses | 9% |
| Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products | 9% | Physical Therapists | 4% |
| Cashiers | 9% | Pharmacy Technicians | 4% |
| Sales Agents, Financial Services | 5% | Pharmacists | 3% |
| Insurance Sales Agents | 4% | Occupational Therapists | 3% |
| First-Line Supervisors of Non-Retail Sales Workers | 4% | Speech-Language Pathologists | 3% |
| Sales Representatives, Services, All Other | 4% | Medical Records and Health Information Technicians | 2% |
| (3) Office and Administrative Support Occupations | 10% | (4) Transportation and Material Moving Occupations | 9% |
| Customer Service Representatives | 19% | Heavy and Tractor-Trailer Truck Drivers | 56% |
| First-Line Supervisors of Office and Administrative Support Workers | 14% | Light Truck or Delivery Services Drivers | 11% |
| Tellers | 7% | Laborers and Freight, Stock, and Material Movers, Hand | 9% |
| Executive Secretaries and Executive Administrative Assistants | 7% | 1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators | 6% |
| Medical Secretaries | 7% | Driver/Sales Workers | 5% |
| Stock Clerks- Stockroom, Warehouse, or Storage Yard | 6% | Cleaners of Vehicles and Equipment | 3% |
| Stock Clerks, Sales Floor | 5% | Taxi Drivers and Chauffeurs | 2% |
| Bookkeeping, Accounting, and Auditing Clerks | 5% | Industrial Truck and Tractor Operators | 2% |
| (5) Management Occupations | 8% | (6) Food Preparation and Serving Related Occupations | 7% |
| Marketing Managers | 14% | First-Line Supervisors of Food Preparation and Serving Workers | 30% |
| Medical and Health Services Managers | 13% | Combined Food Preparation and Serving Workers, Including Fast Food | 15% |
| Financial Managers, Branch or Department | 11% | Cooks, Restaurant | 15% |
| General and Operations Managers | 8% | Waiters and Waitresses | 13% |
| Sales Managers | 8% | Dishwashers | 7% |
| Managers, All Other | 7% | Food Preparation Workers | 5% |
| Food Service Managers | 5% | Dining Room and Cafeteria Attendants and Bartender Helpers | 3% |
| Human Resources Managers | 4% | Cooks, Institution and Cafeteria | 3% |
| (7) Installation, Maintenance, and Repair Occupations | 5% | (8) Computer and Mathematical Occupations | 5% |
| Maintenance and Repair Workers, General | 33% | Computer Systems Analysts | 17% |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 14% | Computer User Support Specialists | 15% |
| Automotive Specialty Technicians | 11% | Software Developers, Applications | 13% |
| Bus and Truck Mechanics and Diesel Engine Specialists | 10% | Information Technology Project Managers | 11% |
| Heating and Air Conditioning Mechanics and Installers | 5% | Network and Computer Systems Administrators | 7% |
| Industrial Machinery Mechanics | 4% | Web Developers | 6% |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 3% | Computer Systems Engineers/Architects | 6% |
| Automotive Master Mechanics | 3% | Computer Programmers | 4% |
| (9) Business and Financial Operations Occupations | 5% | (10) Production Occupations | 4% |
| Management Analysts | 17% | First-Line Supervisors of Production and Operating Workers | 31% |
| Accountants | 16% | Helpers--Production Workers | 12% |
| Market Research Analysts and Marketing Specialists | 8% | Machinists | 8% |
| Loan Officers | 8% | Computer-Controlled Machine Tool Operators, Metal and Plastic | 5% |
| Auditors | 6% | Packaging and Filling Machine Operators and Tenders | 5% |
| Financial Analysts | 6% | Welders, Cutters, and Welder Fitters | 4% |
| Business Operations Specialists, All Other | 5% | Inspectors, Testers, Sorters, Samplers, and Weighers | 4% |
| Personal Financial Advisors | 5% | Electrical and Electronic Equipment Assemblers | 3% |

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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