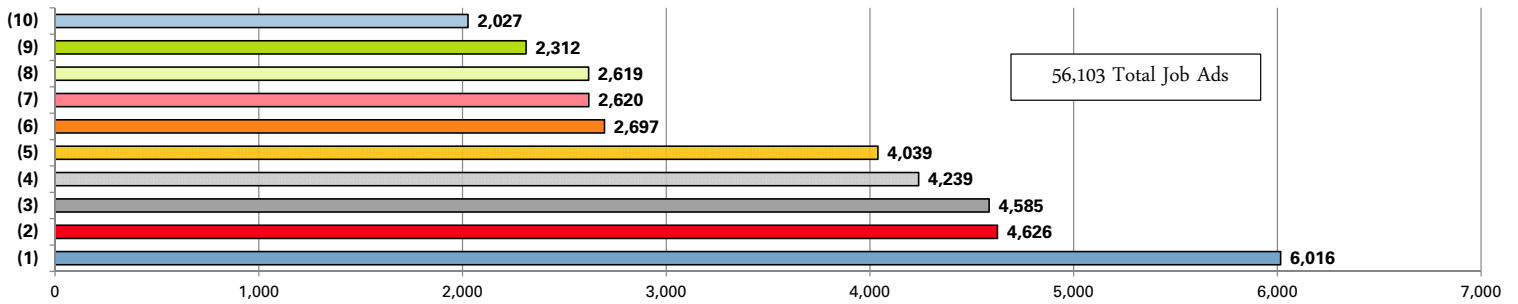


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: August 2017



(1) Sales and Related Occupations	13%	(2) Healthcare Practitioners and Technical Occupations	10%
Retail Salespersons	25%	Registered Nurses	44%
First-Line Supervisors of Retail Sales Workers	24%	Licensed Practical and Licensed Vocational Nurses	10%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	9%	Physical Therapists	4%
Cashiers	8%	Pharmacy Technicians	4%
Sales Agents, Financial Services	6%	Medical Records and Health Information Technicians	3%
Insurance Sales Agents	5%	Pharmacists	3%
First-Line Supervisors of Non-Retail Sales Workers	4%	Occupational Therapists	3%
Sales Representatives, Services, All Other	4%	Speech-Language Pathologists	2%
(3) Office and Administrative Support Occupations	10%	(4) Transportation and Material Moving Occupations	9%
Customer Service Representatives	20%	Heavy and Tractor-Trailer Truck Drivers	58%
First-Line Supervisors of Office and Administrative Support Workers	14%	Light Truck or Delivery Services Drivers	11%
Executive Secretaries and Executive Administrative Assistants	7%	Laborers and Freight, Stock, and Material Movers, Hand	8%
Tellers	7%	Driver/Sales Workers	6%
Medical Secretaries	7%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	6%
Stock Clerks, Sales Floor	6%	Cleaners of Vehicles and Equipment	3%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%	Taxi Drivers and Chauffeurs	2%
Bookkeeping, Accounting, and Auditing Clerks	4%	Industrial Truck and Tractor Operators	2%
(5) Management Occupations	9%	(6) Food Preparation and Serving Related Occupations	6%
Medical and Health Services Managers	15%	First-Line Supervisors of Food Preparation and Serving Workers	29%
Marketing Managers	14%	Combined Food Preparation and Serving Workers, Including Fast Food	21%
Financial Managers, Branch or Department	10%	Cooks, Restaurant	13%
General and Operations Managers	8%	Waiters and Waitresses	8%
Managers, All Other	8%	Dishwashers	6%
Sales Managers	6%	Cooks, Institution and Cafeteria	4%
Computer and Information Systems Managers	5%	Food Preparation Workers	4%
Human Resources Managers	4%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
(7) Computer and Mathematical Occupations	6%	(8) Business and Financial Operations Occupations	6%
Computer Systems Analysts	18%	Management Analysts	25%
Computer User Support Specialists	16%	Accountants	12%
Software Developers, Applications	14%	Market Research Analysts and Marketing Specialists	8%
Information Technology Project Managers	10%	Business Operations Specialists, All Other	7%
Network and Computer Systems Administrators	7%	Loan Officers	7%
Web Developers	7%	Auditors	6%
Computer Systems Engineers/Architects	5%	Financial Analysts	5%
Software Quality Assurance Engineers and Testers	4%	Training and Development Specialists	4%
(9) Installation, Maintenance, and Repair Occupations	5%	(10) Production Occupations	4%
Maintenance and Repair Workers, General	35%	First-Line Supervisors of Production and Operating Workers	29%
First-Line Supervisors of Mechanics, Installers, and Repairers	13%	Helpers--Production Workers	13%
Bus and Truck Mechanics and Diesel Engine Specialists	11%	Machinists	8%
Automotive Specialty Technicians	10%	Computer-Controlled Machine Tool Operators, Metal and Plastic	7%
Industrial Machinery Mechanics	5%	Welders, Cutters, and Welder Fitters	5%
Automotive Master Mechanics	4%	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Heating and Air Conditioning Mechanics and Installers	3%	Electrical and Electronic Equipment Assemblers	3%
Automotive Body and Related Repairers	3%	Packaging and Filling Machine Operators and Tenders	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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