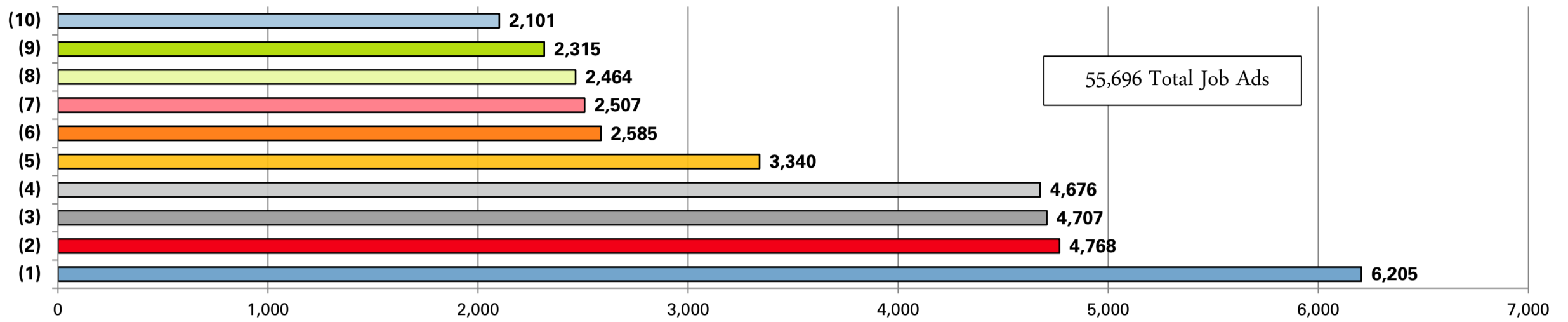


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: November 2017



<b>(1) Sales and Related Occupations</b>	<b>13%</b>	<b>(2) Office and Administrative Support Occupations</b>	<b>10%</b>
Retail Salespersons	27%	Customer Service Representatives	21%
First-Line Supervisors of Retail Sales Workers	23%	First-Line Supervisors of Office and Administrative Support Workers	16%
Cashiers	9%	Tellers	7%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	9%	Stock Clerks, Sales Floor	7%
Sales Agents, Financial Services	5%	Medical Secretaries	6%
Insurance Sales Agents	5%	Executive Secretaries and Executive Administrative Assistants	5%
Sales Representatives, Services, All Other	4%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	5%
First-Line Supervisors of Non-Retail Sales Workers	4%	Office Clerks, General	4%
<b>(3) Healthcare Practitioners and Technical Occupations</b>	<b>10%</b>	<b>(4) Transportation and Material Moving Occupations</b>	<b>10%</b>
Registered Nurses	44%	Heavy and Tractor-Trailer Truck Drivers	52%
Licensed Practical and Licensed Vocational Nurses	9%	Light Truck or Delivery Services Drivers	15%
Pharmacy Technicians	5%	Laborers and Freight, Stock, and Material Movers, Hand	7%
Pharmacists	3%	Driver/Sales Workers	6%
Physical Therapists	3%	1st-Line Supervs of Transportation & Material-Moving Machine & Vehicle Operators	6%
Occupational Therapists	3%	Cleaners of Vehicles and Equipment	3%
Medical Records and Health Information Technicians	2%	Bus Drivers, School or Special Client	2%
Emergency Medical Technicians and Paramedics	2%	Taxi Drivers and Chauffeurs	2%
<b>(5) Management Occupations</b>	<b>7%</b>	<b>(6) Business and Financial Operations Occupations</b>	<b>6%</b>
Financial Managers, Branch or Department	12%	Accountants	17%
Medical and Health Services Managers	12%	Management Analysts	16%
Marketing Managers	12%	Loan Officers	11%
General and Operations Managers	9%	Market Research Analysts and Marketing Specialists	9%
Sales Managers	8%	Auditors	6%
Managers, All Other	7%	Financial Analysts	5%
Human Resources Managers	6%	Human Resources Specialists	4%
Food Service Managers	5%	Business Operations Specialists, All Other	4%
<b>(7) Computer and Mathematical Occupations</b>	<b>5%</b>	<b>(8) Food Preparation and Serving Related Occupations</b>	<b>5%</b>
Computer User Support Specialists	17%	First-Line Supervisors of Food Preparation and Serving Workers	31%
Computer Systems Analysts	15%	Combined Food Preparation and Serving Workers, Including Fast Food	23%
Software Developers, Applications	14%	Cooks, Restaurant	10%
Information Technology Project Managers	9%	Waiters and Waitresses	8%
Web Developers	7%	Dishwashers	5%
Network and Computer Systems Administrators	7%	Cooks, Institution and Cafeteria	5%
Computer Systems Engineers/Architects	6%	Food Preparation Workers	3%
Computer Programmers	5%	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
<b>(9) Installation, Maintenance, and Repair Occupations</b>	<b>5%</b>	<b>(10) Production Occupations</b>	<b>5%</b>
Maintenance and Repair Workers, General	33%	First-Line Supervisors of Production and Operating Workers	28%
First-Line Supervisors of Mechanics, Installers, and Repairers	13%	Helpers--Production Workers	12%
Automotive Specialty Technicians	12%	Machinists	8%
Bus and Truck Mechanics and Diesel Engine Specialists	10%	Computer-Controlled Machine Tool Operators, Metal and Plastic	8%
Heating and Air Conditioning Mechanics and Installers	5%	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
Industrial Machinery Mechanics	4%	Welders, Cutters, and Welder Fitters	4%
Automotive Body and Related Repairers	3%	Packaging and Filling Machine Operators and Tenders	3%
Automotive Master Mechanics	3%	Electrical and Electronic Equipment Assemblers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.