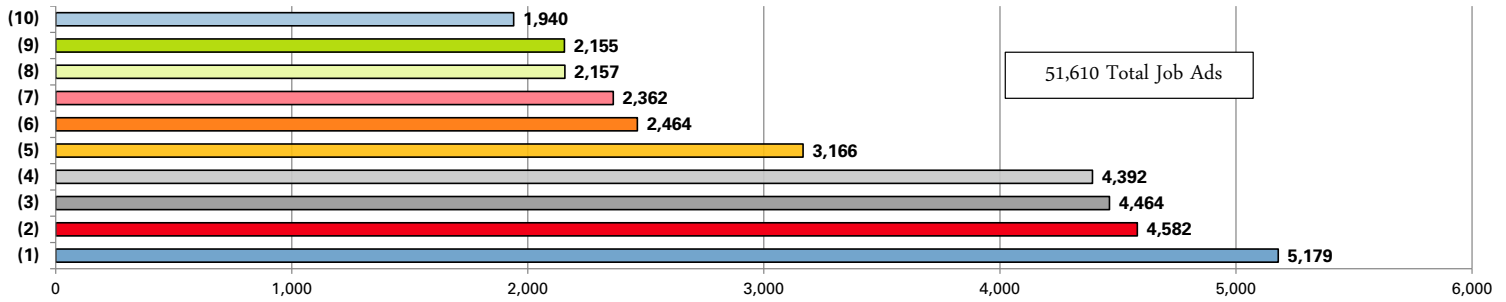


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: December 2017



Rank	Occupational Category	Percentage
(1)	Sales and Related Occupations	12%
	Retail Salespersons	27%
	First-Line Supervisors of Retail Sales Workers	23%
	Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	9%
	Cashiers	8%
	Sales Agents, Financial Services	6%
	First-Line Supervisors of Non-Retail Sales Workers	5%
	Insurance Sales Agents	5%
	Sales Representatives, Services, All Other	4%
(3)	Transportation and Material Moving Occupations	10%
	Heavy and Tractor-Trailer Truck Drivers	56%
	Light Truck or Delivery Services Drivers	13%
	Laborers and Freight, Stock, and Material Movers, Hand	6%
	Driver/Sales Workers	6%
	1st-Line Supervs of Transportation & Material-Moving Machine & Vehicle Operators	6%
	Bus Drivers, School or Special Client	3%
	Cleaners of Vehicles and Equipment	2%
	Taxi Drivers and Chauffeurs	2%
(5)	Management Occupations	7%
	Marketing Managers	13%
	Financial Managers, Branch or Department	12%
	Medical and Health Services Managers	12%
	Sales Managers	8%
	General and Operations Managers	7%
	Managers, All Other	6%
	Human Resources Managers	6%
	Food Service Managers	5%
(7)	Computer and Mathematical Occupations	5%
	Computer User Support Specialists	17%
	Computer Systems Analysts	16%
	Software Developers, Applications	14%
	Information Technology Project Managers	10%
	Network and Computer Systems Administrators	8%
	Web Developers	7%
	Computer Systems Engineers/Architects	6%
	Software Quality Assurance Engineers and Testers	4%
(9)	Installation, Maintenance, and Repair Occupations	5%
	Maintenance and Repair Workers, General	32%
	First-Line Supervisors of Mechanics, Installers, and Repairers	14%
	Automotive Specialty Technicians	13%
	Bus and Truck Mechanics and Diesel Engine Specialists	8%
	Heating and Air Conditioning Mechanics and Installers	5%
	Industrial Machinery Mechanics	5%
	Automotive Body and Related Repairers	4%
	Automotive Master Mechanics	3%

Rank	Occupational Category	Percentage
(2)	Healthcare Practitioners and Technical Occupations	11%
	Registered Nurses	44%
	Licensed Practical and Licensed Vocational Nurses	9%
	Pharmacy Technicians	5%
	Pharmacists	3%
	Physical Therapists	2%
	Occupational Therapists	2%
	Medical Records and Health Information Technicians	2%
	Emergency Medical Technicians and Paramedics	2%
(4)	Office and Administrative Support Occupations	10%
	Customer Service Representatives	20%
	First-Line Supervisors of Office and Administrative Support Workers	16%
	Tellers	8%
	Medical Secretaries	6%
	Stock Clerks- Stockroom, Warehouse, or Storage Yard	6%
	Stock Clerks, Sales Floor	6%
	Executive Secretaries and Executive Administrative Assistants	6%
	Office Clerks, General	5%
(6)	Business and Financial Operations Occupations	6%
	Accountants	17%
	Management Analysts	16%
	Loan Officers	11%
	Market Research Analysts and Marketing Specialists	8%
	Financial Analysts	6%
	Auditors	6%
	Human Resources Specialists	4%
	Business Operations Specialists, All Other	4%
(8)	Food Preparation and Serving Related Occupations	5%
	First-Line Supervisors of Food Preparation and Serving Workers	30%
	Combined Food Preparation and Serving Workers, Including Fast Food	23%
	Cooks, Restaurant	10%
	Waiters and Waitresses	8%
	Dishwashers	5%
	Cooks, Institution and Cafeteria	5%
	Dining Room and Cafeteria Attendants and Bartender Helpers	4%
	Food Preparation Workers	3%
(10)	Education, Training, and Library Occupations	4%
	Teacher Assistants	21%
	Elementary School Teachers, Except Special Education	13%
	Preschool Teachers, Except Special Education	11%
	Secondary School Teachers, Except Special and Career/Technical Education	11%
	Middle School Teachers, Except Special and Career/Technical Education	8%
	Teachers and Instructors, All Other	4%
	Vocational Education Teachers, Postsecondary	4%
	Health Specialties Teachers, Postsecondary	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.