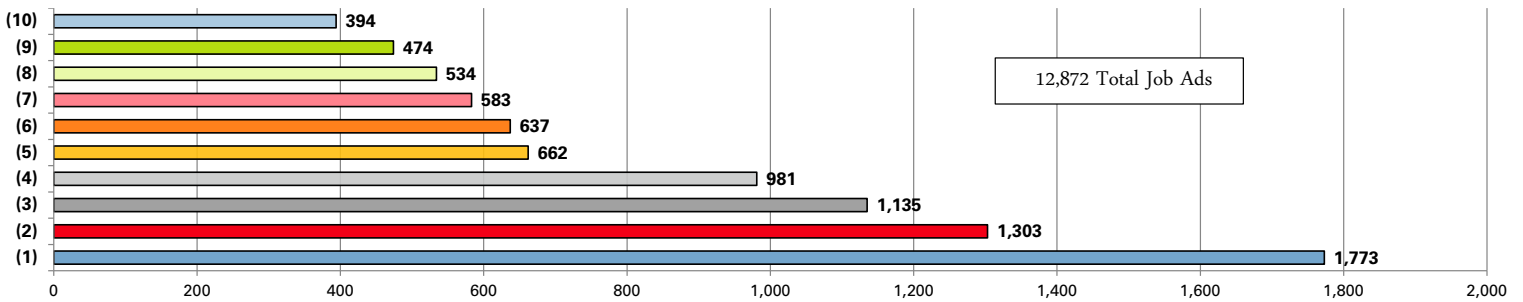


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northwest JobsOhio Network: December 2017



Rank	Occupational Category	Percentage
<b>(1)</b>	<b>Transportation and Material Moving Occupations</b>	<b>16%</b>
	Heavy and Tractor-Trailer Truck Drivers	67%
	Light Truck or Delivery Services Drivers	9%
	Laborers and Freight, Stock, and Material Movers, Hand	7%
	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	5%
	Driver/Sales Workers	5%
	Industrial Truck and Tractor Operators	2%
	Cleaners of Vehicles and Equipment	1%
	Bus Drivers, School or Special Client	1%
<b>(3)</b>	<b>Sales and Related Occupations</b>	<b>10%</b>
	First-Line Supervisors of Retail Sales Workers	27%
	Retail Salespersons	22%
	Sales Reps, Wholesale and Manufacturing, Except Technical and Scientific Products	10%
	Cashiers	8%
	Sales Agents, Financial Services	7%
	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	7%
	First-Line Supervisors of Non-Retail Sales Workers	3%
	Insurance Sales Agents	3%
<b>(5)</b>	<b>Management Occupations</b>	<b>6%</b>
	Medical and Health Services Managers	14%
	General and Operations Managers	10%
	Human Resources Managers	8%
	Food Service Managers	8%
	Financial Managers, Branch or Department	8%
	Marketing Managers	7%
	Property, Real Estate, and Community Association Managers	6%
	Sales Managers	6%
<b>(7)</b>	<b>Food Preparation and Serving Related Occupations</b>	<b>5%</b>
	First-Line Supervisors of Food Preparation and Serving Workers	37%
	Combined Food Preparation and Serving Workers, Including Fast Food	29%
	Cooks, Institution and Cafeteria	7%
	Cooks, Restaurant	7%
	Waiters and Waitresses	6%
	Food Preparation Workers	3%
	Dishwashers	3%
	Dining Room and Cafeteria Attendants and Bartender Helpers	2%
<b>(9)</b>	<b>Healthcare Support Occupations</b>	<b>4%</b>
	Nursing Assistants	33%
	Medical Assistants	26%
	Home Health Aides	17%
	Healthcare Support Workers, All Other	6%
	Phlebotomists	5%
	Physical Therapist Assistants	4%
	Medical Equipment Preparers	2%
	Massage Therapists	2%

Rank	Occupational Category	Percentage
<b>(2)</b>	<b>Healthcare Practitioners and Technical Occupations</b>	<b>12%</b>
	Registered Nurses	40%
	Licensed Practical and Licensed Vocational Nurses	11%
	Pharmacy Technicians	6%
	Physical Therapists	5%
	Speech-Language Pathologists	3%
	Medical Records and Health Information Technicians	3%
	Family and General Practitioners	3%
	Occupational Therapists	3%
<b>(4)</b>	<b>Office and Administrative Support Occupations</b>	<b>9%</b>
	Customer Service Representatives	14%
	First-Line Supervisors of Office and Administrative Support Workers	14%
	Medical Secretaries	9%
	Stock Clerks- Stockroom, Warehouse, or Storage Yard	8%
	Tellers	7%
	Stock Clerks, Sales Floor	6%
	Office Clerks, General	5%
	Hotel, Motel, and Resort Desk Clerks	5%
<b>(6)</b>	<b>Installation, Maintenance, and Repair Occupations</b>	<b>6%</b>
	Maintenance and Repair Workers, General	30%
	First-Line Supervisors of Mechanics, Installers, and Repairers	17%
	Bus and Truck Mechanics and Diesel Engine Specialists	12%
	Automotive Specialty Technicians	9%
	Industrial Machinery Mechanics	7%
	Heating and Air Conditioning Mechanics and Installers	5%
	Automotive Master Mechanics	3%
	Telecommunications Equipment Installers and Repairers, Except Line Installers	2%
<b>(8)</b>	<b>Production Occupations</b>	<b>5%</b>
	First-Line Supervisors of Production and Operating Workers	37%
	Helpers--Production Workers	12%
	Welders, Cutters, and Welder Fitters	7%
	Machinists	6%
	Packaging and Filling Machine Operators and Tenders	6%
	Computer-Controlled Machine Tool Operators, Metal and Plastic	4%
	Cutting, Punching, & Press Machine Setters, Operators, & Tenders, Metal & Plastic	3%
	Molding, Coremaking, & Casting Machine Setters, Operators, & Tenders, Metal & Plastic	2%
<b>(10)</b>	<b>Architecture and Engineering Occupations</b>	<b>4%</b>
	Industrial Engineers	42%
	Mechanical Engineers	10%
	Electrical Engineers	8%
	Industrial Safety and Health Engineers	5%
	Nuclear Engineers	4%
	Electronics Engineering Technicians	4%
	Civil Engineers	3%
	Industrial Engineering Technicians	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.