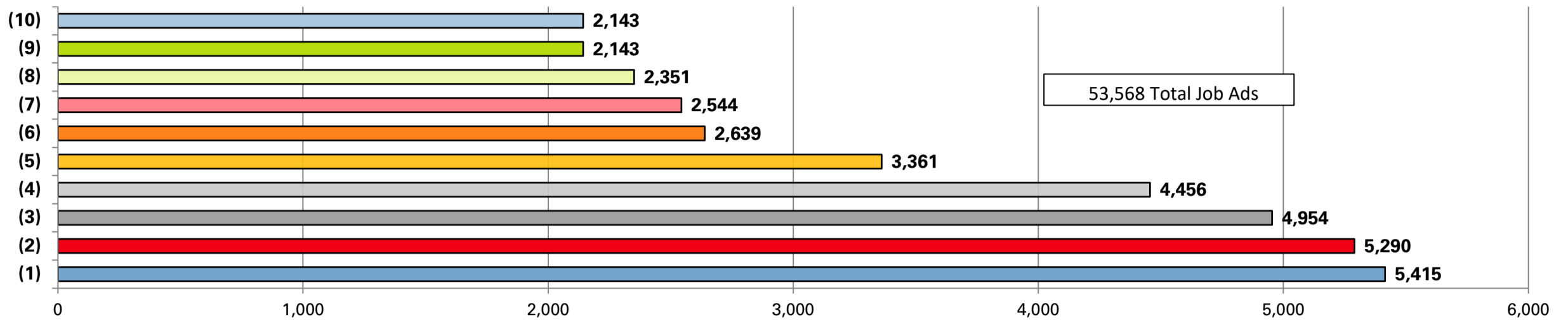


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: February 2018



Rank	Occupation Category	Percentage
(1)	Sales and Related Occupations	12%
	Retail Salespersons	27%
	First-Line Supervisors of Retail Sales Workers	23%
	Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	8%
	Cashiers	7%
	Sales Agents, Financial Services	6%
	Sales Representatives, Services, All Other	5%
	First-Line Supervisors of Non-Retail Sales Workers	5%
	Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products	4%
(3)	Healthcare Practitioners and Technical Occupations	11%
	Registered Nurses	45%
	Licensed Practical and Licensed Vocational Nurses	8%
	Pharmacy Technicians	5%
	Pharmacists	3%
	Physical Therapists	2%
	Medical Records and Health Information Technicians	2%
	Occupational Therapists	2%
	Medical and Clinical Laboratory Technicians	2%
(5)	Management Occupations	7%
	Marketing Managers	13%
	Medical and Health Services Managers	11%
	Financial Managers, Branch or Department	10%
	Sales Managers	9%
	General and Operations Managers	8%
	Managers, All Other	7%
	Human Resources Managers	6%
	Food Service Managers	6%
(7)	Business and Financial Operations Occupations	6%
	Management Analysts	17%
	Accountants	14%
	Loan Officers	10%
	Market Research Analysts and Marketing Specialists	9%
	Auditors	7%
	Business Operations Specialists, All Other	5%
	Financial Analysts	5%
	Training and Development Specialists	4%
(9)	Production Occupations	5%
	First-Line Supervisors of Production and Operating Workers	31%
	Helpers--Production Workers	10%
	Machinists	9%
	Computer-Controlled Machine Tool Operators, Metal and Plastic	9%
	Welders, Cutters, and Welder Fitters	5%
	Packaging and Filling Machine Operators and Tenders	4%
	Electrical and Electronic Equipment Assemblers	3%
	Inspectors, Testers, Sorters, Samplers, and Weighers	3%

Rank	Occupation Category	Percentage
(2)	Transportation and Material Moving Occupations	12%
	Heavy and Tractor-Trailer Truck Drivers	57%
	Light Truck or Delivery Services Drivers	13%
	Driver/Sales Workers	7%
	Laborers and Freight, Stock, and Material Movers, Hand	6%
	1st-Line Supervs of Transportation & Material-Moving Machine & Vehicle Operators	6%
	Taxi Drivers and Chauffeurs	4%
	Cleaners of Vehicles and Equipment	2%
	Bus Drivers, School or Special Client	1%
(4)	Office and Administrative Support Occupations	10%
	Customer Service Representatives	22%
	First-Line Supervisors of Office and Administrative Support Workers	14%
	Medical Secretaries	7%
	Tellers	6%
	Executive Secretaries and Executive Administrative Assistants	6%
	Office Clerks, General	6%
	Stock Clerks- Stockroom, Warehouse, or Storage Yard	6%
	Stock Clerks, Sales Floor	5%
(6)	Computer and Mathematical Occupations	6%
	Computer User Support Specialists	17%
	Computer Systems Analysts	16%
	Software Developers, Applications	14%
	Information Technology Project Managers	10%
	Network and Computer Systems Administrators	8%
	Web Developers	7%
	Computer Systems Engineers/Architects	6%
	Information Security Analysts	4%
(8)	Installation, Maintenance, and Repair Occupations	5%
	Maintenance and Repair Workers, General	30%
	Automotive Specialty Technicians	15%
	First-Line Supervisors of Mechanics, Installers, and Repairers	14%
	Bus and Truck Mechanics and Diesel Engine Specialists	10%
	Industrial Machinery Mechanics	5%
	Heating and Air Conditioning Mechanics and Installers	4%
	Telecommunications Equipment Installers and Repairers, Except Line Installers	3%
	Automotive Body and Related Repairers	3%
(10)	Food Preparation and Serving Related Occupations	5%
	First-Line Supervisors of Food Preparation and Serving Workers	33%
	Combined Food Preparation and Serving Workers, Including Fast Food	20%
	Cooks, Restaurant	12%
	Waiters and Waitresses	9%
	Dishwashers	5%
	Cooks, Institution and Cafeteria	4%
	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
	Bartenders	2%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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