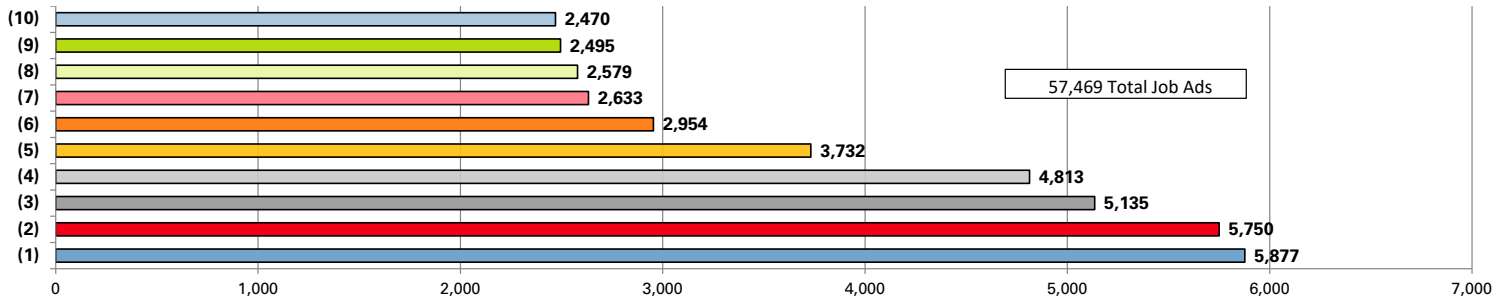


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: April 2018



Rank	Occupational Category	Percentage
<b>(1)</b>	<b>Sales and Related Occupations</b>	<b>12%</b>
	Retail Salespersons	25%
	First-Line Supervisors of Retail Sales Workers	24%
	Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	9%
	Cashiers	7%
	Sales Agents, Financial Services	6%
	First-Line Supervisors of Non-Retail Sales Workers	5%
	Sales Representatives, Services, All Other	5%
	Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products	4%
<b>(3)</b>	<b>Healthcare Practitioners and Technical Occupations</b>	<b>10%</b>
	Registered Nurses	43%
	Licensed Practical and Licensed Vocational Nurses	7%
	Pharmacy Technicians	5%
	Pharmacists	4%
	Family and General Practitioners	3%
	Physical Therapists	2%
	Medical Records and Health Information Technicians	2%
	Occupational Therapists	2%
<b>(5)</b>	<b>Management Occupations</b>	<b>8%</b>
	Medical and Health Services Managers	12%
	Marketing Managers	11%
	General and Operations Managers	10%
	Financial Managers, Branch or Department	10%
	Sales Managers	9%
	Managers, All Other	7%
	Human Resources Managers	6%
	Food Service Managers	4%
<b>(7)</b>	<b>Business and Financial Operations Occupations</b>	<b>5%</b>
	Management Analysts	17%
	Accountants	15%
	Market Research Analysts and Marketing Specialists	9%
	Loan Officers	9%
	Business Operations Specialists, All Other	6%
	Auditors	6%
	Financial Analysts	5%
	Human Resources Specialists	5%
<b>(9)</b>	<b>Food Preparation and Serving Related Occupations</b>	<b>5%</b>
	First-Line Supervisors of Food Preparation and Serving Workers	29%
	Combined Food Preparation and Serving Workers, Including Fast Food	20%
	Cooks, Restaurant	13%
	Waiters and Waitresses	10%
	Dishwashers	5%
	Cooks, Institution and Cafeteria	4%
	Bartenders	4%
	Dining Room and Cafeteria Attendants and Bartender Helpers	3%

Rank	Occupational Category	Percentage
<b>(2)</b>	<b>Transportation and Material Moving Occupations</b>	<b>12%</b>
	Heavy and Tractor-Trailer Truck Drivers	55%
	Light Truck or Delivery Services Drivers	13%
	Driver/Sales Workers	9%
	1st-Line Supervs of Transportation & Material-Moving Machine & Vehicle Operators	6%
	Laborers and Freight, Stock, and Material Movers, Hand	6%
	Taxi Drivers and Chauffeurs	3%
	Cleaners of Vehicles and Equipment	3%
	Industrial Truck and Tractor Operators	2%
<b>(4)</b>	<b>Office and Administrative Support Occupations</b>	<b>10%</b>
	Customer Service Representatives	24%
	First-Line Supervisors of Office and Administrative Support Workers	16%
	Medical Secretaries	6%
	Tellers	6%
	Stock Clerks- Stockroom, Warehouse, or Storage Yard	6%
	Executive Secretaries and Executive Administrative Assistants	5%
	Stock Clerks, Sales Floor	4%
	Office Clerks, General	4%
<b>(6)</b>	<b>Computer and Mathematical Occupations</b>	<b>6%</b>
	Computer Systems Analysts	16%
	Software Developers, Applications	16%
	Computer User Support Specialists	15%
	Information Technology Project Managers	10%
	Web Developers	8%
	Network and Computer Systems Administrators	6%
	Computer Systems Engineers/Architects	5%
	Computer Programmers	5%
<b>(8)</b>	<b>Installation, Maintenance, and Repair Occupations</b>	<b>5%</b>
	Maintenance and Repair Workers, General	31%
	First-Line Supervisors of Mechanics, Installers, and Repairers	16%
	Automotive Specialty Technicians	14%
	Bus and Truck Mechanics and Diesel Engine Specialists	10%
	Industrial Machinery Mechanics	6%
	Heating and Air Conditioning Mechanics and Installers	3%
	Automotive Master Mechanics	3%
	Telecommunications Equipment Installers and Repairers, Except Line Installers	2%
<b>(10)</b>	<b>Production Occupations</b>	<b>5%</b>
	First-Line Supervisors of Production and Operating Workers	32%
	Helpers--Production Workers	11%
	Computer-Controlled Machine Tool Operators, Metal and Plastic	9%
	Machinists	8%
	Welders, Cutters, and Welder Fitters	4%
	Packaging and Filling Machine Operators and Tenders	4%
	Inspectors, Testers, Sorters, Samplers, and Weighers	3%
	Assemblers and Fabricators, All Other	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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