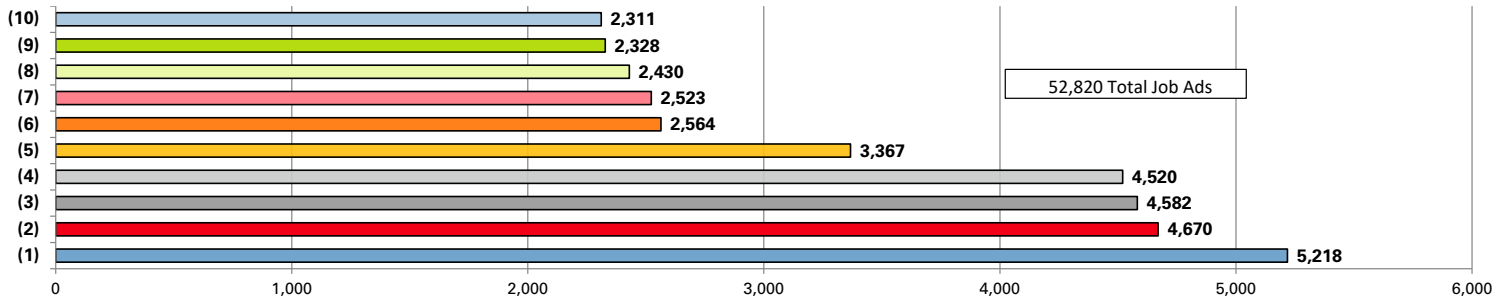


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: May 2018



(1) Sales and Related Occupations	12%	(2) Transportation and Material Moving Occupations	10%
First-Line Supervisors of Retail Sales Workers	25%	Heavy and Tractor-Trailer Truck Drivers	50%
Retail Salespersons	24%	Light Truck or Delivery Services Drivers	16%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	9%	Driver/Sales Workers	8%
Cashiers	8%	Laborers and Freight, Stock, and Material Movers, Hand	6%
Sales Agents, Financial Services	6%	1st-Line Supervs of Transportation & Material-Moving Machine & Vehicle Operators	6%
Sales Representatives, Services, All Other	5%	Cleaners of Vehicles and Equipment	3%
Insurance Sales Agents	5%	Taxi Drivers and Chauffeurs	3%
First-Line Supervisors of Non-Retail Sales Workers	4%	Industrial Truck and Tractor Operators	2%
(3) Healthcare Practitioners and Technical Occupations	10%	(4) Office and Administrative Support Occupations	10%
Registered Nurses	43%	Customer Service Representatives	26%
Licensed Practical and Licensed Vocational Nurses	7%	First-Line Supervisors of Office and Administrative Support Workers	16%
Pharmacy Technicians	5%	Tellers	6%
Pharmacists	3%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	6%
Physical Therapists	3%	Executive Secretaries and Executive Administrative Assistants	5%
Family and General Practitioners	2%	Stock Clerks, Sales Floor	5%
Occupational Therapists	2%	Medical Secretaries	5%
Medical Records and Health Information Technicians	2%	Office Clerks, General	5%
(5) Management Occupations	8%	(6) Computer and Mathematical Occupations	6%
Medical and Health Services Managers	12%	Computer Systems Analysts	18%
Marketing Managers	11%	Computer User Support Specialists	15%
Financial Managers, Branch or Department	11%	Software Developers, Applications	15%
General and Operations Managers	10%	Information Technology Project Managers	11%
Sales Managers	8%	Web Developers	7%
Managers, All Other	6%	Network and Computer Systems Administrators	7%
Human Resources Managers	6%	Computer Systems Engineers/Architects	6%
Food Service Managers	5%	Information Security Analysts	5%
(7) Installation, Maintenance, and Repair Occupations	6%	(8) Food Preparation and Serving Related Occupations	5%
Maintenance and Repair Workers, General	32%	First-Line Supervisors of Food Preparation and Serving Workers	29%
First-Line Supervisors of Mechanics, Installers, and Repairers	15%	Combined Food Preparation and Serving Workers, Including Fast Food	22%
Automotive Specialty Technicians	14%	Cooks, Restaurant	12%
Bus and Truck Mechanics and Diesel Engine Specialists	11%	Waiters and Waitresses	9%
Industrial Machinery Mechanics	5%	Dishwashers	6%
Heating and Air Conditioning Mechanics and Installers	4%	Cooks, Institution and Cafeteria	4%
Automotive Body and Related Repairers	3%	Bartenders	3%
Automotive Master Mechanics	3%	Food Preparation Workers	3%
(9) Production Occupations	5%	(10) Business and Financial Operations Occupations	5%
First-Line Supervisors of Production and Operating Workers	30%	Management Analysts	16%
Helpers--Production Workers	11%	Accountants	16%
Computer-Controlled Machine Tool Operators, Metal and Plastic	9%	Loan Officers	10%
Machinists	7%	Market Research Analysts and Marketing Specialists	9%
Welders, Cutters, and Welder Fitters	5%	Auditors	6%
Inspectors, Testers, Sorters, Samplers, and Weighers	4%	Financial Analysts	6%
Packaging and Filling Machine Operators and Tenders	4%	Business Operations Specialists, All Other	5%
Assemblers and Fabricators, All Other	2%	Training and Development Specialists	5%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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