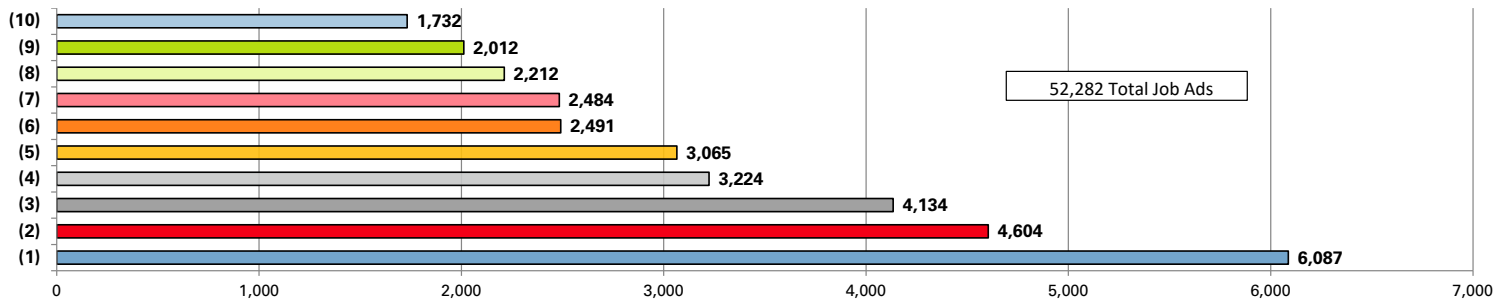


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: August 2018



Rank	Occupational Category	Percentage
<b>(1)</b>	<b>Sales and Related Occupations</b>	<b>15%</b>
	Retail Salespersons	31%
	First-Line Supervisors of Retail Sales Workers	24%
	Cashiers	9%
	Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	7%
	Sales Agents, Financial Services	6%
	Sales Representatives, Services, All Other	4%
	Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products	4%
	Insurance Sales Agents	3%
<b>(3)</b>	<b>Management Occupations</b>	<b>10%</b>
	Customer Service Representatives	24%
	First-Line Supervisors of Office and Administrative Support Workers	16%
	Stock Clerks- Stockroom, Warehouse, or Storage Yard	8%
	Stock Clerks, Sales Floor	7%
	Medical Secretaries	6%
	Tellers	6%
	Executive Secretaries and Executive Administrative Assistants	5%
	Bookkeeping, Accounting, and Auditing Clerks	4%
<b>(5)</b>	<b>Management Occupations</b>	<b>8%</b>
	Heavy and Tractor-Trailer Truck Drivers	42%
	Light Truck or Delivery Services Drivers	15%
	Laborers and Freight, Stock, and Material Movers, Hand	10%
	1st-Line Supervs of Transportation & Material-Moving Machine & Vehicle Operators	9%
	Driver/Sales Workers	9%
	Taxi Drivers and Chauffeurs	4%
	Cleaners of Vehicles and Equipment	3%
	Industrial Truck and Tractor Operators	2%
<b>(7)</b>	<b>Computer and Mathematical Occupations</b>	<b>6%</b>
	Software Developers, Applications	17%
	Computer User Support Specialists	15%
	Computer Systems Analysts	14%
	Information Technology Project Managers	9%
	Network and Computer Systems Administrators	7%
	Web Developers	7%
	Operations Research Analysts	5%
	Computer Programmers	5%
<b>(9)</b>	<b>Installation, Maintenance, and Repair Occupations</b>	<b>5%</b>
	Maintenance and Repair Workers, General	33%
	First-Line Supervisors of Mechanics, Installers, and Repairers	15%
	Automotive Specialty Technicians	12%
	Bus and Truck Mechanics and Diesel Engine Specialists	11%
	Heating and Air Conditioning Mechanics and Installers	5%
	Industrial Machinery Mechanics	4%
	Automotive Master Mechanics	3%
	Automotive Body and Related Repairers	3%

Rank	Occupational Category	Percentage
<b>(2)</b>	<b>Office and Administrative Support Occupations</b>	<b>11%</b>
	Registered Nurses	45%
	Licensed Practical and Licensed Vocational Nurses	8%
	Pharmacy Technicians	3%
	Physicians and Surgeons, All Other	3%
	Occupational Therapists	2%
	Family and General Practitioners	2%
	Pharmacists	2%
	Physical Therapists	2%
<b>(4)</b>	<b>Transportation and Material Moving Occupations</b>	<b>8%</b>
	Medical and Health Services Managers	11%
	General and Operations Managers	11%
	Financial Managers, Branch or Department	11%
	Marketing Managers	11%
	Sales Managers	9%
	Human Resources Managers	6%
	Managers, All Other	6%
	Computer and Information Systems Managers	5%
<b>(6)</b>	<b>Food Preparation and Serving Related Occupations</b>	<b>6%</b>
	First-Line Supervisors of Food Preparation and Serving Workers	27%
	Combined Food Preparation and Serving Workers, Including Fast Food	27%
	Cooks, Restaurant	12%
	Waiters and Waitresses	8%
	Dishwashers	6%
	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	4%
	Cooks, Institution and Cafeteria	3%
	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
<b>(8)</b>	<b>Business and Financial Operations Occupations</b>	<b>5%</b>
	Accountants	16%
	Management Analysts	15%
	Loan Officers	10%
	Market Research Analysts and Marketing Specialists	9%
	Auditors	7%
	Financial Analysts	5%
	Personal Financial Advisors	5%
	Business Operations Specialists, All Other	5%
<b>(10)</b>	<b>Production Occupations</b>	<b>4%</b>
	First-Line Supervisors of Production and Operating Workers	36%
	Helpers--Production Workers	8%
	Computer-Controlled Machine Tool Operators, Metal and Plastic	8%
	Machinists	7%
	Inspectors, Testers, Sorters, Samplers, and Weighers	5%
	Welders, Cutters, and Welder Fitters	4%
	Packaging and Filling Machine Operators and Tenders	3%
	Assemblers and Fabricators, All Other	2%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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