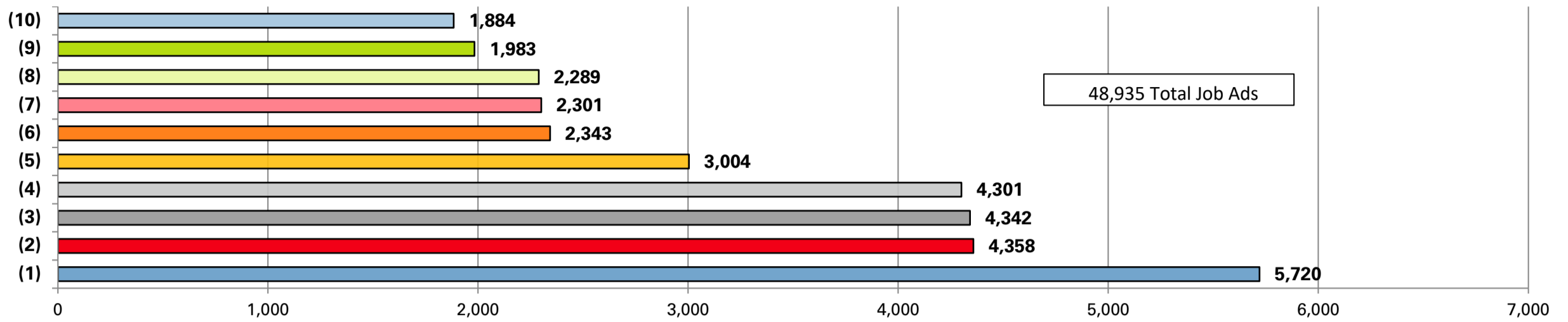


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: October 2018



Rank	Occupational Category	Percentage
<b>(1)</b>	<b>Sales and Related Occupations</b>	<b>14%</b>
	Retail Salespersons	31%
	First-Line Supervisors of Retail Sales Workers	24%
	Cashiers	7%
	Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	7%
	Sales Agents, Financial Services	6%
	Sales Representatives, Services, All Other	4%
	Insurance Sales Agents	4%
	Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products	4%
<b>(3)</b>	<b>Office and Administrative Support Occupations</b>	<b>10%</b>
	Customer Service Representatives	22%
	First-Line Supervisors of Office and Administrative Support Workers	17%
	Stock Clerks- Stockroom, Warehouse, or Storage Yard	8%
	Stock Clerks, Sales Floor	6%
	Medical Secretaries	5%
	Tellers	5%
	Executive Secretaries and Executive Administrative Assistants	5%
	Office Clerks, General	4%
<b>(5)</b>	<b>Management Occupations</b>	<b>7%</b>
	Marketing Managers	14%
	Financial Managers, Branch or Department	11%
	Medical and Health Services Managers	11%
	Sales Managers	9%
	General and Operations Managers	9%
	Managers, All Other	6%
	Human Resources Managers	5%
	Computer and Information Systems Managers	4%
<b>(7)</b>	<b>Installation, Maintenance, and Repair Occupations</b>	<b>6%</b>
	Maintenance and Repair Workers, General	31%
	First-Line Supervisors of Mechanics, Installers, and Repairers	14%
	Automotive Specialty Technicians	14%
	Bus and Truck Mechanics and Diesel Engine Specialists	9%
	Industrial Machinery Mechanics	4%
	Automotive Body and Related Repairers	4%
	Heating and Air Conditioning Mechanics and Installers	4%
	Automotive Master Mechanics	3%
<b>(9)</b>	<b>Food Preparation and Serving Related Occupations</b>	<b>5%</b>
	First-Line Supervisors of Food Preparation and Serving Workers	27%
	Combined Food Preparation and Serving Workers, Including Fast Food	24%
	Cooks, Restaurant	14%
	Waiters and Waitresses	9%
	Dishwashers	6%
	Cooks, Institution and Cafeteria	4%
	Dining Room and Cafeteria Attendants and Bartender Helpers	3%
	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%

Rank	Occupational Category	Percentage
<b>(2)</b>	<b>Healthcare Practitioners and Technical Occupations</b>	<b>11%</b>
	Registered Nurses	41%
	Licensed Practical and Licensed Vocational Nurses	7%
	Pharmacy Technicians	4%
	Physicians and Surgeons, All Other	3%
	Pharmacists	3%
	Family and General Practitioners	3%
	Physical Therapists	2%
	Occupational Therapists	2%
<b>(4)</b>	<b>Transportation and Material Moving Occupations</b>	<b>10%</b>
	Heavy and Tractor-Trailer Truck Drivers	46%
	Light Truck or Delivery Services Drivers	15%
	Laborers and Freight, Stock, and Material Movers, Hand	8%
	Driver/Sales Workers	8%
	1st-Line Supervs of Transportation & Material-Moving Machine & Vehicle Operators	8%
	Industrial Truck and Tractor Operators	4%
	Taxi Drivers and Chauffeurs	3%
	Cleaners of Vehicles and Equipment	2%
<b>(6)</b>	<b>Business and Financial Operations Occupations</b>	<b>6%</b>
	Accountants	17%
	Management Analysts	15%
	Market Research Analysts and Marketing Specialists	8%
	Loan Officers	8%
	Financial Analysts	6%
	Auditors	6%
	Purchasing Agents, Except Wholesale, Retail, and Farm Products	4%
	Business Operations Specialists, All Other	4%
<b>(8)</b>	<b>Computer and Mathematical Occupations</b>	<b>6%</b>
	Computer User Support Specialists	16%
	Software Developers, Applications	15%
	Computer Systems Analysts	12%
	Information Technology Project Managers	9%
	Network and Computer Systems Administrators	8%
	Web Developers	7%
	Computer Programmers	6%
	Software Quality Assurance Engineers and Testers	5%
<b>(10)</b>	<b>Production Occupations</b>	<b>5%</b>
	First-Line Supervisors of Production and Operating Workers	30%
	Helpers--Production Workers	13%
	Machinists	8%
	Computer-Controlled Machine Tool Operators, Metal and Plastic	5%
	Welders, Cutters, and Welder Fitters	5%
	Inspectors, Testers, Sorters, Samplers, and Weighers	4%
	Packaging and Filling Machine Operators and Tenders	4%
	Team Assemblers	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.