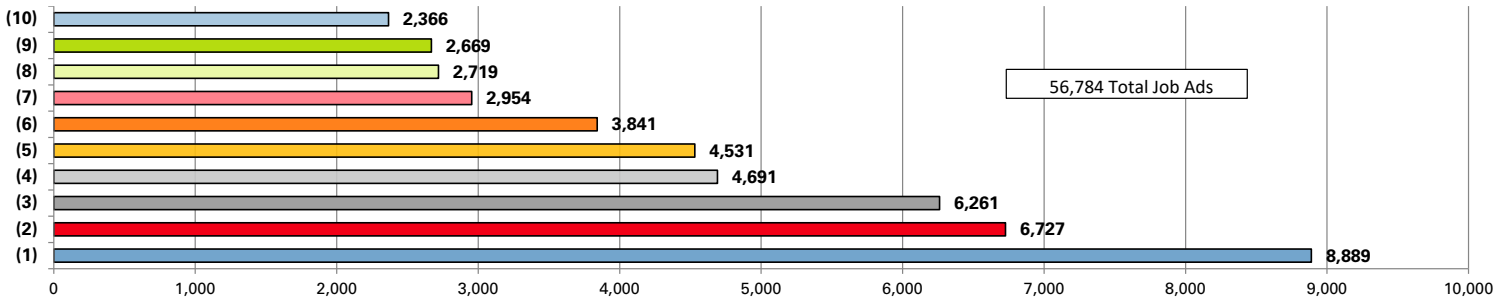


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: December 2018



Rank	Occupational Category	Percentage	Rank	Occupational Category	Percentage
(1)	Sales and Related Occupations	15%	(2)	Healthcare Practitioners and Technical Occupations	12%
	Retail Salespersons	26%		Registered Nurses	36%
	First-Line Supervisors of Retail Sales Workers	26%		Licensed Practical and Licensed Vocational Nurses	6%
	Cashiers	11%		Pharmacy Technicians	6%
	Sales Agents, Financial Services	6%		Physicians and Surgeons, All Other	5%
	Sales Representatives, Services, All Other	6%		Family and General Practitioners	3%
	Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	5%		Pharmacists	3%
	First-Line Supervisors of Non-Retail Sales Workers	4%		Occupational Therapists	2%
	Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products	4%		Internists, General	2%
(3)	Office and Administrative Support Occupations	11%	(4)	Transportation and Material Moving Occupations	8%
	Customer Service Representatives	23%		Heavy and Tractor-Trailer Truck Drivers	43%
	First-Line Supervisors of Office and Administrative Support Workers	11%		Light Truck or Delivery Services Drivers	13%
	Stock Clerks, Sales Floor	11%		1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	9%
	Stock Clerks- Stockroom, Warehouse, or Storage Yard	9%		Driver/Sales Workers	8%
	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	5%		Laborers and Freight, Stock, and Material Movers, Hand	6%
	Medical Secretaries	5%		Industrial Truck and Tractor Operators	5%
	Tellers	5%		Taxi Drivers and Chauffeurs	4%
	Office Clerks, General	4%		Bus Drivers, School or Special Client	3%
(5)	Food Preparation and Serving Related Occupations	8%	(6)	Management Occupations	7%
	First-Line Supervisors of Food Preparation and Serving Workers	27%		General and Operations Managers	11%
	Combined Food Preparation and Serving Workers, Including Fast Food	21%		Food Service Managers	10%
	Cooks, Restaurant	11%		Medical and Health Services Managers	10%
	Waiters and Waitresses	8%		Financial Managers, Branch or Department	10%
	Dishwashers	7%		Marketing Managers	9%
	Food Preparation Workers	6%		Sales Managers	8%
	Dining Room and Cafeteria Attendants and Bartender Helpers	5%		Managers, All Other	6%
	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%		Human Resources Managers	4%
(7)	Business and Financial Operations Occupations	5%	(8)	Installation, Maintenance, and Repair Occupations	5%
	Accountants	14%		Maintenance and Repair Workers, General	31%
	Market Research Analysts and Marketing Specialists	11%		Automotive Specialty Technicians	16%
	Management Analysts	10%		First-Line Supervisors of Mechanics, Installers, and Repairers	10%
	Financial Analysts	7%		Bus and Truck Mechanics and Diesel Engine Specialists	10%
	Loan Officers	6%		Industrial Machinery Mechanics	6%
	Business Operations Specialists, All Other	6%		Heating and Air Conditioning Mechanics and Installers	5%
	Human Resources Specialists	6%		Automotive Body and Related Repairers	4%
	Tax Preparers	6%		Telecommunications Equipment Installers and Repairers, Except Line Installers	3%
(9)	Computer and Mathematical Occupations	5%	(10)	Production Occupations	4%
	Software Developers, Applications	18%		First-Line Supervisors of Production and Operating Workers	23%
	Computer User Support Specialists	15%		Production Workers, All Other	16%
	Computer Systems Analysts	11%		Machinists	10%
	Network and Computer Systems Administrators	9%		Helpers--Production Workers	9%
	Information Technology Project Managers	8%		Assemblers and Fabricators, All Other	5%
	Web Developers	6%		Welders, Cutters, and Welder Fitters	5%
	Information Security Analysts	6%		Inspectors, Testers, Sorters, Samplers, and Weighers	4%
	Computer Systems Engineers/Architects	5%		Computer-Controlled Machine Tool Operators, Metal and Plastic	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Technologies Corporation is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. The Wanted Analytics system aggregates real-time data from thousands of job, real estate, newspaper and corporate websites on a daily basis.