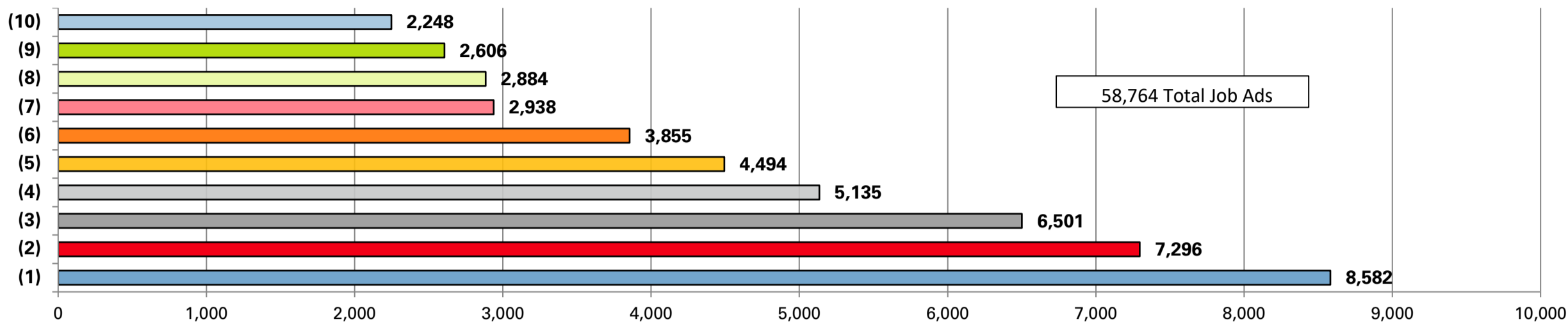


Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: March 2019



(1) Sales and Related Occupations	14%
First-Line Supervisors of Retail Sales Workers	28%
Retail Salespersons	26%
Cashiers	9%
Sales Representatives, Services, All Other	6%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	5%
Sales Agents, Financial Services	5%
Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products	4%
First-Line Supervisors of Non-Retail Sales Workers	4%
(3) Office and Administrative Support Occupations	11%
Customer Service Representatives	22%
First-Line Supervisors of Office and Administrative Support Workers	14%
Stock Clerks, Sales Floor	11%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	8%
Medical Secretaries	5%
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	5%
Tellers	5%
Bookkeeping, Accounting, and Auditing Clerks	4%
(5) Transportation and Material Moving Occupations	7%
Heavy and Tractor-Trailer Truck Drivers	49%
Light Truck or Delivery Services Drivers	13%
Driver/Sales Workers	8%
1st-Line Supervs of Transportation & Material-Moving Machine & Vehicle Operators	8%
Laborers and Freight, Stock, and Material Movers, Hand	7%
Cleaners of Vehicles and Equipment	3%
Industrial Truck and Tractor Operators	3%
Bus Drivers, School or Special Client	2%
(7) Business and Financial Operations Occupations	5%
Accountants	14%
Market Research Analysts and Marketing Specialists	12%
Management Analysts	10%
Business Operations Specialists, All Other	8%
Financial Analysts	6%
Human Resources Specialists	6%
Loan Officers	5%
Purchasing Agents, Except Wholesale, Retail, and Farm Products	5%
(9) Installation, Maintenance, and Repair Occupations	4%
Maintenance and Repair Workers, General	32%
Automotive Specialty Technicians	16%
First-Line Supervisors of Mechanics, Installers, and Repairers	10%
Bus and Truck Mechanics and Diesel Engine Specialists	10%
Industrial Machinery Mechanics	6%
Heating and Air Conditioning Mechanics and Installers	4%
Telecommunications Equipment Installers and Repairers, Except Line Installers	3%
Automotive Master Mechanics	3%

(2) Healthcare Practitioners and Technical Occupations	12%
Registered Nurses	37%
Pharmacy Technicians	6%
Licensed Practical and Licensed Vocational Nurses	6%
Physicians and Surgeons, All Other	4%
Pharmacists	3%
Family and General Practitioners	3%
Internists, General	2%
Occupational Therapists	2%
(4) Food Preparation and Serving Related Occupations	9%
First-Line Supervisors of Food Preparation and Serving Workers	26%
Combined Food Preparation and Serving Workers, Including Fast Food	23%
Cooks, Restaurant	12%
Waiters and Waitresses	8%
Dishwashers	7%
Food Preparation Workers	6%
Dining Room and Cafeteria Attendants and Bartender Helpers	5%
Bartenders	4%
(6) Management Occupations	6%
General and Operations Managers	11%
Food Service Managers	9%
Medical and Health Services Managers	9%
Sales Managers	9%
Financial Managers, Branch or Department	9%
Marketing Managers	8%
Managers, All Other	6%
Human Resources Managers	5%
(8) Computer and Mathematical Occupations	5%
Software Developers, Applications	20%
Computer User Support Specialists	14%
Computer Systems Analysts	11%
Network and Computer Systems Administrators	10%
Information Technology Project Managers	8%
Web Developers	6%
Information Security Analysts	6%
Computer Systems Engineers/Architects	5%
(10) Production Occupations	4%
First-Line Supervisors of Production and Operating Workers	23%
Production Workers, All Other	16%
Machinists	9%
Helpers--Production Workers	9%
Assemblers and Fabricators, All Other	5%
Inspectors, Testers, Sorters, Samplers, and Weighers	4%
Welders, Cutters, and Welder Fitters	4%
Computer-Controlled Machine Tool Operators, Metal and Plastic	3%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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