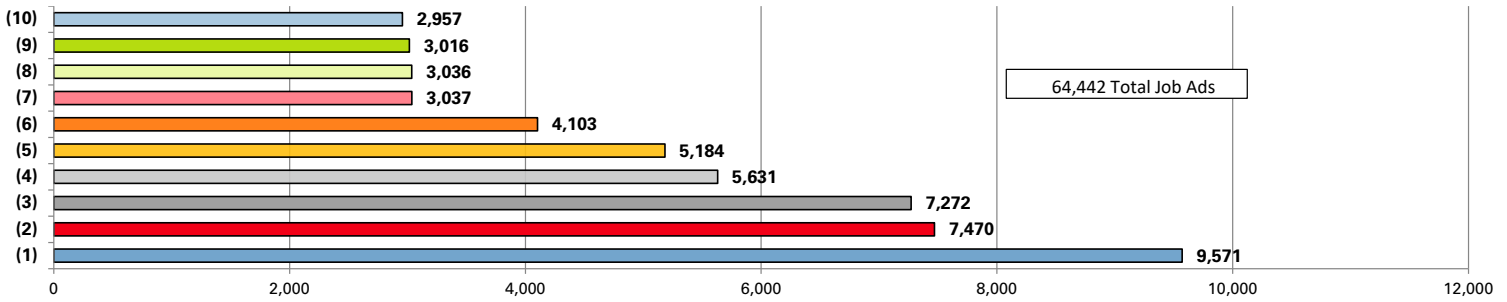


# Help Wanted Online® Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: May 2019



Rank	Occupational Category	Percentage
<b>(1)</b>	<b>Sales and Related Occupations</b>	<b>15%</b>
	First-Line Supervisors of Retail Sales Workers	28%
	Retail Salespersons	26%
	Cashiers	9%
	Sales Representatives, Services, All Other	6%
	Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	5%
	Insurance Sales Agents	4%
	First-Line Supervisors of Non-Retail Sales Workers	4%
	Sales Agents, Financial Services	4%
<b>(3)</b>	<b>Office and Administrative Support Occupations</b>	<b>11%</b>
	Customer Service Representatives	24%
	First-Line Supervisors of Office and Administrative Support Workers	13%
	Stock Clerks, Sales Floor	12%
	Stock Clerks- Stockroom, Warehouse, or Storage Yard	8%
	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	5%
	Medical Secretaries	5%
	Tellers	4%
	Office Clerks, General	3%
<b>(5)</b>	<b>Transportation and Material Moving Occupations</b>	<b>8%</b>
	Heavy and Tractor-Trailer Truck Drivers	49%
	Light Truck or Delivery Services Drivers	13%
	Driver/Sales Workers	8%
	1st-Line Supervs of Transportation & Material-Moving Machine & Vehicle Operators	7%
	Laborers and Freight, Stock, and Material Movers, Hand	6%
	Bus Drivers, School or Special Client	5%
	Cleaners of Vehicles and Equipment	3%
	Industrial Truck and Tractor Operators	2%
<b>(7)</b>	<b>Business and Financial Operations Occupations</b>	<b>5%</b>
	Accountants	14%
	Market Research Analysts and Marketing Specialists	12%
	Management Analysts	11%
	Business Operations Specialists, All Other	7%
	Human Resources Specialists	6%
	Auditors	5%
	Training and Development Specialists	5%
	Purchasing Agents, Except Wholesale, Retail, and Farm Products	5%
<b>(9)</b>	<b>Installation, Maintenance, and Repair Occupations</b>	<b>5%</b>
	Maintenance and Repair Workers, General	30%
	Automotive Specialty Technicians	17%
	First-Line Supervisors of Mechanics, Installers, and Repairers	10%
	Bus and Truck Mechanics and Diesel Engine Specialists	10%
	Industrial Machinery Mechanics	5%
	Heating and Air Conditioning Mechanics and Installers	4%
	Automotive Master Mechanics	4%
	Telecommunications Equipment Installers and Repairers, Except Line Installers	3%

Rank	Occupational Category	Percentage
<b>(2)</b>	<b>Healthcare Practitioners and Technical Occupations</b>	<b>11%</b>
	Registered Nurses	36%
	Licensed Practical and Licensed Vocational Nurses	6%
	Pharmacy Technicians	6%
	Physicians and Surgeons, All Other	5%
	Physical Therapists	3%
	Family and General Practitioners	3%
	Internists, General	3%
	Medical Records and Health Information Technicians	3%
<b>(4)</b>	<b>Food Preparation and Serving Related Occupations</b>	<b>9%</b>
	Combined Food Preparation and Serving Workers, Including Fast Food	25%
	First-Line Supervisors of Food Preparation and Serving Workers	25%
	Cooks, Restaurant	11%
	Waiters and Waitresses	8%
	Dishwashers	7%
	Food Preparation Workers	6%
	Dining Room and Cafeteria Attendants and Bartender Helpers	5%
	Bartenders	4%
<b>(6)</b>	<b>Management Occupations</b>	<b>6%</b>
	General and Operations Managers	11%
	Food Service Managers	11%
	Medical and Health Services Managers	10%
	Marketing Managers	9%
	Sales Managers	8%
	Financial Managers, Branch or Department	7%
	Managers, All Other	6%
	Human Resources Managers	4%
<b>(8)</b>	<b>Computer and Mathematical Occupations</b>	<b>5%</b>
	Software Developers, Applications	18%
	Computer User Support Specialists	15%
	Computer Systems Analysts	11%
	Network and Computer Systems Administrators	10%
	Web Developers	7%
	Information Technology Project Managers	7%
	Information Security Analysts	6%
	Computer Systems Engineers/Architects	5%
<b>(10)</b>	<b>Education, Training, and Library Occupations</b>	<b>4%</b>
	Secondary School Teachers, Except Special and Career/Technical Education	12%
	Teachers and Instructors, All Other	11%
	Preschool Teachers, Except Special Education	11%
	Teacher Assistants	9%
	Elementary School Teachers, Except Special Education	8%
	Middle School Teachers, Except Special and Career/Technical Education	6%
	Vocational Education Teachers, Postsecondary	6%
	Health Specialties Teachers, Postsecondary	5%

EDITOR'S NOTE: The information provided in this report is based on Help Wanted OnLine® (HWOL) data provided by The Conference Board. The series is compiled with Wanted Analytics software. Duplicate postings, third-party, staffing agency and anonymous employers are not included.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.

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