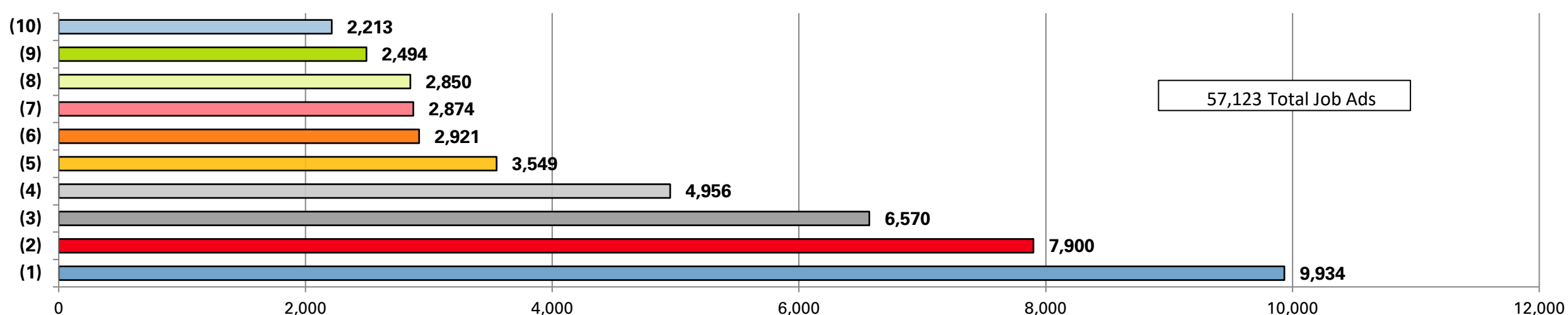


Online Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: December 2019



(1) Sales and Related Occupations	17%	(2) Healthcare Practitioners and Technical Occupations	14%
Retail Salespersons	27%	Registered Nurses	38%
First-Line Supervisors of Retail Sales Workers	27%	Licensed Practical and Licensed Vocational Nurses	7%
Cashiers	11%	Pharmacy Technicians	5%
Sales Representatives, Services, All Other	6%	Physicians and Surgeons, All Other	4%
Sales Agents, Financial Services	5%	Family and General Practitioners	3%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	4%	Medical Records and Health Information Technicians	2%
First-Line Supervisors of Non-Retail Sales Workers	4%	Medical and Clinical Laboratory Technicians	2%
Insurance Sales Agents	3%	Physical Therapists	2%
(3) Office and Administrative Support Occupations	12%	(4) Food Preparation and Serving Related Occupations	9%
Customer Service Representatives	25%	First-Line Supervisors of Food Preparation and Serving Workers	27%
First-Line Supervisors of Office and Administrative Support Workers	13%	Combined Food Preparation and Serving Workers, Including Fast Food	23%
Stock Clerks, Sales Floor	12%	Cooks, Restaurant	10%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	8%	Food Preparation Workers	8%
Medical Secretaries	5%	Waiters and Waitresses	7%
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	4%	Dishwashers	6%
Tellers	4%	Dining Room and Cafeteria Attendants and Bartender Helpers	5%
Patient Representatives	4%	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	3%
(5) Management Occupations	6%	(6) Transportation and Material Moving Occupations	5%
General and Operations Managers	12%	Heavy and Tractor-Trailer Truck Drivers	23%
Medical and Health Services Managers	12%	Light Truck or Delivery Services Drivers	23%
Food Service Managers	11%	Laborers and Freight, Stock, and Material Movers, Hand	12%
Marketing Managers	8%	Driver/Sales Workers	11%
Sales Managers	8%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	11%
Managers, All Other	6%	Cleaners of Vehicles and Equipment	4%
Financial Managers, Branch or Department	6%	Material Moving Workers, All Other	4%
Human Resources Managers	5%	Parking Lot Attendants	3%
(7) Computer and Mathematical Occupations	5%	(8) Business and Financial Operations Occupations	5%
Software Developers, Applications	21%	Accountants	14%
Computer User Support Specialists	13%	Market Research Analysts and Marketing Specialists	12%
Computer Systems Analysts	12%	Management Analysts	12%
Network and Computer Systems Administrators	9%	Auditors	7%
Information Technology Project Managers	8%	Business Operations Specialists, All Other	7%
Information Security Analysts	7%	Financial Analysts	6%
Computer Systems Engineers/Architects	5%	Tax Preparers	5%
Web Developers	5%	Training and Development Specialists	5%
(9) Installation, Maintenance, and Repair Occupations	4%	(10) Healthcare Support Occupations	4%
Maintenance and Repair Workers, General	29%	Nursing Assistants	36%
Automotive Specialty Technicians	21%	Medical Assistants	31%
First-Line Supervisors of Mechanics, Installers, and Repairers	11%	Home Health Aides	9%
Bus and Truck Mechanics and Diesel Engine Specialists	10%	Healthcare Support Workers, All Other	7%
Industrial Machinery Mechanics	5%	Medical Equipment Preparers	5%
Automotive Body and Related Repairers	3%	Phlebotomists	4%
Telecommunications Equipment Installers and Repairers, Except Line Installers	3%	Dental Assistants	3%
Heating and Air Conditioning Mechanics and Installers	3%	Massage Therapists	2%

EDITOR'S NOTE: This report is based on data provided by TalentNeuron Gartner™, a global research and advisory company. Through this partnership, new data sources and improved methodologies are available to better understand occupational demand over time. This reflects a change from the methodology used to produce these reports prior to July 2019.

Reports for other areas or months are located at <http://ohiolmi.com/asp/omj/hw.htm>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.