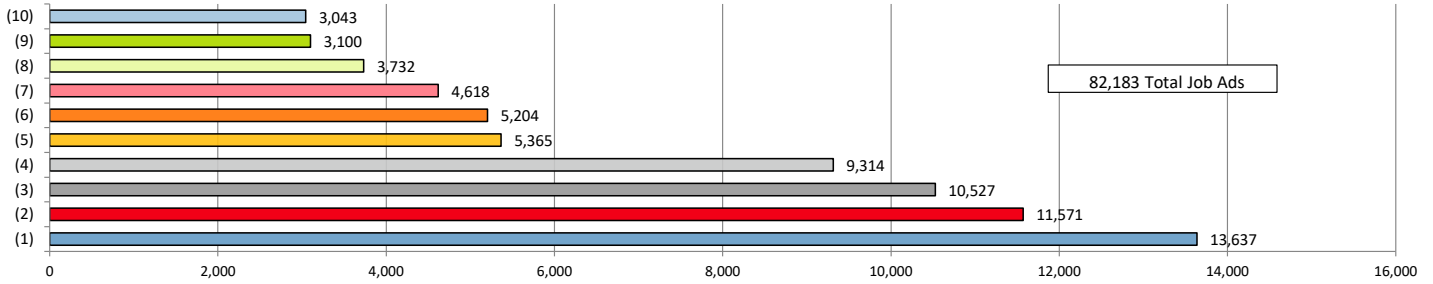


Online Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: October 2020



(1) Sales and Related Occupations	17%	(2) Transportation and Material Moving Occupations	14%
First-Line Supervisors of Retail Sales Workers	32%	Heavy and Tractor-Trailer Truck Drivers	67%
Retail Salespersons	25%	Laborers and Freight, Stock, and Material Movers, Hand	9%
Cashiers	10%	Light Truck or Delivery Services Drivers	7%
Sales Representatives, Services, All Other	5%	Driver/Sales Workers	6%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	5%	1st-Line Supervisors of Transportation & Material-Moving Machine & Vehicle Operators	4%
Insurance Sales Agents	4%	Industrial Truck and Tractor Operators	3%
Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products	4%	Packers and Packagers, Hand	1%
First-Line Supervisors of Non-Retail Sales Workers	4%	Cleaners of Vehicles and Equipment	1%
(3) Healthcare Practitioners and Technical Occupations	13%	(4) Office and Administrative Support Occupations	11%
Registered Nurses	37%	Stock Clerks- Stockroom, Warehouse, or Storage Yard	22%
Pharmacy Technicians	9%	Customer Service Representatives	22%
Licensed Practical and Licensed Vocational Nurses	8%	Stock Clerks, Sales Floor	10%
Physicians and Surgeons, All Other	5%	First-Line Supervisors of Office and Administrative Support Workers	9%
Family and General Practitioners	2%	Medical Secretaries	7%
Medical and Clinical Laboratory Technologists	2%	Bill and Account Collectors	4%
Pharmacists	2%	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	3%
Medical and Clinical Laboratory Technicians	2%	Tellers	3%
(5) Food Preparation and Serving Related Occupations	7%	(6) Management Occupations	6%
First-Line Supervisors of Food Preparation and Serving Workers	29%	Marketing Managers	12%
Combined Food Preparation and Serving Workers, Including Fast Food	23%	Medical and Health Services Managers	12%
Cooks, Restaurant	9%	Sales Managers	11%
Food Preparation Workers	7%	General and Operations Managers	10%
Dishwashers	7%	Food Service Managers	9%
Waiters and Waitresses	6%	Managers, All Other	6%
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	4%	Financial Managers, Branch or Department	5%
Baristas	3%	Human Resources Managers	5%
(7) Computer and Mathematical Occupations	6%	(8) Business and Financial Operations Occupations	5%
Software Developers, Applications	28%	Accountants	16%
Computer User Support Specialists	10%	Market Research Analysts and Marketing Specialists	13%
Information Security Analysts	10%	Management Analysts	13%
Computer Systems Engineers/Architects	8%	Business Operations Specialists, All Other	7%
Computer Systems Analysts	8%	Loan Officers	6%
Network and Computer Systems Administrators	8%	Auditors	6%
Information Technology Project Managers	7%	Financial Analysts	5%
Web Developers	3%	Human Resources Specialists	4%
(9) Healthcare Support Occupations	4%	(10) Installation, Maintenance, and Repair Occupations	4%
Nursing Assistants	39%	Maintenance and Repair Workers, General	27%
Medical Assistants	30%	Automotive Body and Related Repairers	14%
Home Health Aides	7%	Automotive Specialty Technicians	12%
Healthcare Support Workers, All Other	6%	Bus and Truck Mechanics and Diesel Engine Specialists	9%
Phlebotomists	5%	First-Line Supervisors of Mechanics, Installers, and Repairers	9%
Medical Equipment Preparers	4%	Automotive Master Mechanics	6%
Dental Assistants	3%	Industrial Machinery Mechanics	5%
Massage Therapists	2%	Telecommunications Equipment Installers and Repairers, Except Line Installers	4%

EDITOR'S NOTE: This report is based on data provided by TalentNeuron Gartner™, a global research and advisory company. Through this partnership, new data sources and improved methodologies are available to better understand occupational demand over time. This reflects a change from the methodology used to produce these reports prior to May 2020.

Reports for other areas or months are located at <http://ohiolmi.com/home/JobPostings>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.