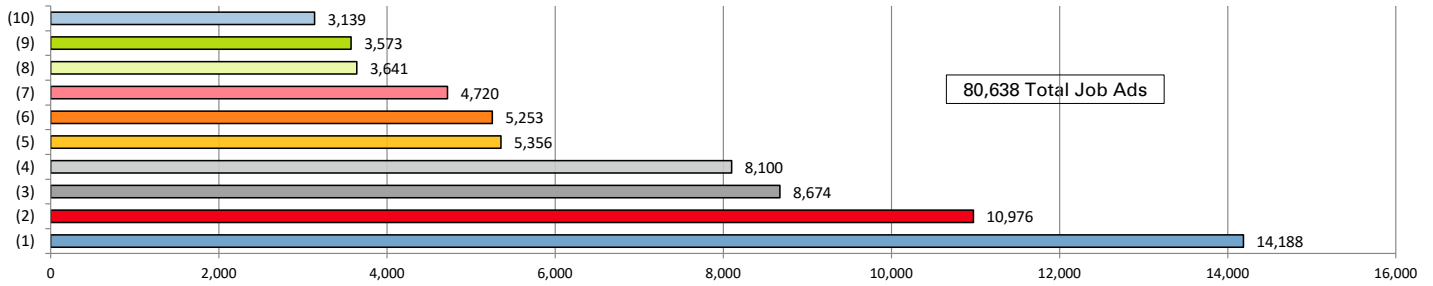


Online Job Postings—Occupational Focus

Top Jobs in the Northeast JobsOhio Network: November 2020



Category	Percentage
(1) Sales and Related Occupations	18%
First-Line Supervisors of Retail Sales Workers	29%
Retail Salespersons	25%
Cashiers	11%
Sales Reps, Wholesale & Manufacturing, Except Technical & Scientific Products	5%
Insurance Sales Agents	5%
Sales Representatives, Services, All Other	5%
Sales Reps, Wholesale and Manufacturing, Technical and Scientific Products	4%
First-Line Supervisors of Non-Retail Sales Workers	4%
(3) Transportation and Material Moving Occupations	11%
Heavy and Tractor-Trailer Truck Drivers	53%
Light Truck or Delivery Services Drivers	17%
Driver/Sales Workers	9%
Laborers and Freight, Stock, and Material Movers, Hand	8%
1st-Line Supervs of Transportation & Material-Moving Machine & Vehicle Operators	6%
Cleaners of Vehicles and Equipment	1%
Industrial Truck and Tractor Operators	1%
Packers and Packers, Hand	1%
(5) Management Occupations	7%
Marketing Managers	14%
Medical and Health Services Managers	11%
General and Operations Managers	10%
Sales Managers	9%
Food Service Managers	7%
Human Resources Managers	7%
Managers, All Other	6%
Financial Managers, Branch or Department	6%
(7) Computer and Mathematical Occupations	6%
Software Developers, Applications	29%
Computer User Support Specialists	11%
Information Technology Project Managers	9%
Computer Systems Engineers/Architects	8%
Information Security Analysts	8%
Network and Computer Systems Administrators	8%
Computer Systems Analysts	7%
Web Developers	4%
(9) Business and Financial Operations Occupations	4%
Management Analysts	16%
Accountants	14%
Market Research Analysts and Marketing Specialists	14%
Business Operations Specialists, All Other	7%
Loan Officers	6%
Auditors	6%
Human Resources Specialists	5%
Financial Analysts	5%

Category	Percentage
(2) Healthcare Practitioners and Technical Occupations	14%
Registered Nurses	39%
Licensed Practical and Licensed Vocational Nurses	9%
Pharmacy Technicians	8%
Physicians and Surgeons, All Other	4%
Medical and Clinical Laboratory Technicians	2%
Pharmacists	2%
Medical Records and Health Information Technicians	2%
Family and General Practitioners	2%
(4) Office and Administrative Support Occupations	10%
Customer Service Representatives	25%
Stock Clerks, Sales Floor	13%
Stock Clerks- Stockroom, Warehouse, or Storage Yard	11%
First-Line Supervisors of Office and Administrative Support Workers	10%
Medical Secretaries	7%
Bill and Account Collectors	5%
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	3%
Bookkeeping, Accounting, and Auditing Clerks	3%
(6) Food Preparation and Serving Related Occupations	7%
First-Line Supervisors of Food Preparation and Serving Workers	27%
Combined Food Preparation and Serving Workers, Including Fast Food	23%
Cooks, Restaurant	9%
Food Preparation Workers	8%
Dishwashers	7%
Waiters and Waitresses	6%
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	4%
Cooks, Institution and Cafeteria	3%
(8) Healthcare Support Occupations	5%
Nursing Assistants	40%
Medical Assistants	28%
Home Health Aides	12%
Healthcare Support Workers, All Other	5%
Phlebotomists	4%
Dental Assistants	3%
Medical Equipment Preparers	3%
Massage Therapists	2%
(10) Installation, Maintenance, and Repair Occupations	4%
Maintenance and Repair Workers, General	30%
Automotive Specialty Technicians	14%
First-Line Supervisors of Mechanics, Installers, and Repairers	12%
Automotive Body and Related Repairers	10%
Bus and Truck Mechanics and Diesel Engine Specialists	9%
Industrial Machinery Mechanics	4%
Telecommunications Equipment Installers and Repairers, Except Line Installers	4%
Heating and Air Conditioning Mechanics and Installers	4%

EDITOR'S NOTE: This report is based on data provided by TalentNeuron Gartner™, a global research and advisory company. Through this partnership, new data sources and improved methodologies are available to better understand occupational demand over time. This reflects a change from the methodology used to produce these reports prior to May 2020.

Reports for other areas or months are located at <http://ohiolmi.com/home/JobPostings>.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. Some ads may be in two or more occupation codes and may be counted more than once. This information should be used in conjunction with local labor market information to analyze current occupational demand.

This data has not been seasonally adjusted. Sometimes seasonal adjustment is used to remove fluctuations in unemployment and labor force trends that normally occur with changes in the season. Seasonal variation in employment occurs for natural and institutional reasons, including reduced employment involving outdoor activities during winter, changes in labor force and unemployment levels with opening and closing of schools, and layoffs during the automobile model changeover period. Seasonal variations can also affect the number of online job ads, so over the year it will affect the data in this report.