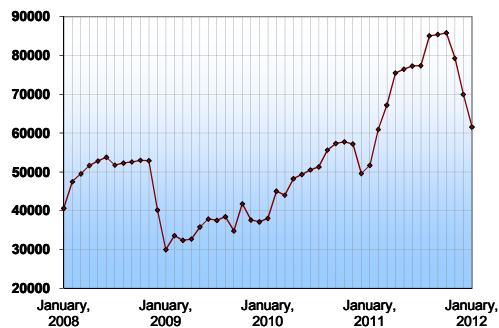


OhioMeansJobs.com January Snapshot of Cleveland Area OnLine® Job Postings

There were 61,559 job postings from December 14, 2011 through January 13, 2012 for Cuyahoga, Ashland, Ashtabula, Columbiana, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was a decrease of 8,379 ads from the previous reporting period. Compared to the same time period a year ago, this reflected an increase of 9,874 ads. This report, and reports for other Ohio regions, can be found at www.ohiomeansjobs.com.

Help Wanted OnLine® Job Ads in Area



Salary and Education Ranges for OnLine® Job Ads
over the past month

Salary Range for Ads over the past month	Total Ads
Entry Level Jobs (less than \$30K)	21.3%
Middle Income Jobs (\$30K-\$49K)	26.9%
Upper Middle Income Jobs (\$50K-\$79K)	31.7%
High Income Jobs (\$80K-\$99K)	17.2%
Six Figure Jobs (\$100K+)	2.9%

Education Range for Ads over the past month	Total Ads
Experience only	43.9%
More than 4 year Degree	5.6%
4 Year Degree	30.8%
Less than 4 year Degree, but more than High School	19.7%

Employers with the Most Area Job Ads*
over the past month

Total Employer Ads	54,208
Cleveland Clinic	1,665
Cleveland Clinic Main Campus	795
IBM	315
Staples	261
Deloitte	246
Pnc	208
Kent State University	204
Mercy Regional Medical Center	199
Home Depot	172
KeyCorp	172
University Hospitals	170
Boehringer Ingelheim	165
Kaiser Permanente	165
Summa Health System	160
Community Health Systems	142
Lowe's	141
Pizza Hut	132
Great Clips	132
Cleveland Clinic Foundation	127
Huntington Bancshares	122
Akron Children's Hospital	120
JoS. A. BANK	111
Lake Health	110
MetroHealth System	110
Capital Healthcare Solutions, In...	103
Army National Guard	99
Southwest General Health Center	97
Ge	97
Philips	95
Timken	90
GOODYEAR TIRE	86
Macy's	83
JPMorgan Chase	76
AT&T	75
Rockwell Automation	73
Hillcrest Hospital	71
Progressive Insurance	70
HGI Healthcare Staffing	70
ITech Consulting Partners, LLC	70
MEDOPTIONS	68
Fairview Hospital	67
Nestle	64
U.S. Air Force	64

Top Occupations Found in Area Job Ads*
over the past month

Total Ads	62,921
Registered Nurses	3,606
Truck Drivers, Heavy and Tractor-Trailer	2,115
Retail Salespersons	1,514
Customer Service Representatives	1,311
First-Line Supervisors/Managers of Retail Sales Workers	1,280
Computer Systems Analysts	1,256
1st-Line Superv/Mgr of Prod & Oper Workers	1,105
Industrial Engineers	1,072
Medical and Health Services Managers	929
Occupational Therapists	913
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	872
Computer Support Specialists	776
Web Developers	764
Physical Therapists	756
Executive Secretaries and Administrative Assistants	739
Accountants	729
Maintenance and Repair Workers, General	712
1st-Line Superv/Mgr of Office & Admin Support Workers	709
Mechanical Engineers	653
Sales Representatives, Services, All Other	647
Medical Secretaries	623
Machinists	536
Sales Agents, Financial Services	518
Management Analysts	517
Marketing Managers	501
Insurance Sales Agents	496
Network and Computer Systems Administrators	493
Bookkeeping, Accounting, and Auditing Clerks	481
Sales Managers	480
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	448
Physician Assistants	443
First-Line Supervisors/Managers of Non-Retail Sales Workers	436
General and Operations Managers	429
Medical Records and Health Information Technicians	421
Computer Software Engineers, Applications	415
Welders, Cutters, and Welder Fitters	406
Licensed Practical and Licensed Vocational Nurses	398
Information Technology Project Managers	389

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Analytics is a leading supplier of real-time sales and business intelligence solutions for the media, classified, and recruitment industries. On a daily basis, it aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites.