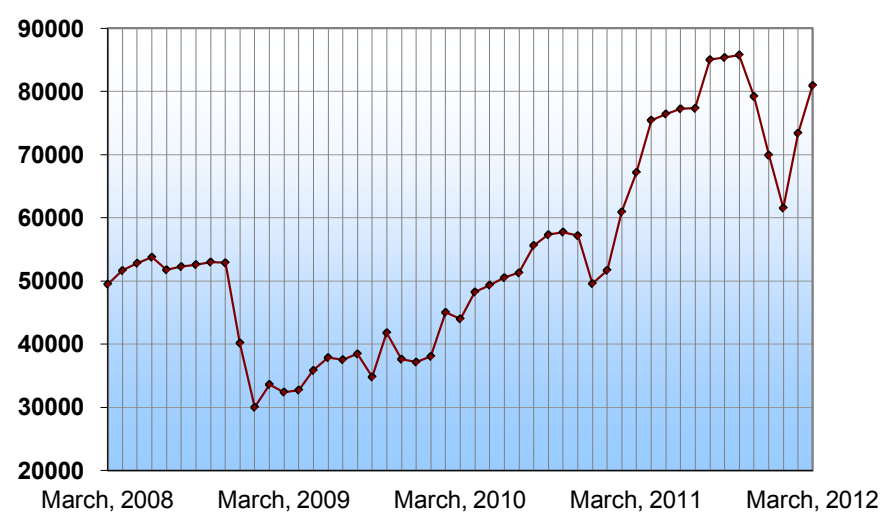


OhioMeansJobs.com March Snapshot of Cleveland Area OnLine® Job Postings

More than 80,900 job openings were posted online from February 14, 2012, through March 13, 2012, for Cuyahoga, Ashland, Ashtabula, Columbiana, Erie, Geauga, Huron, Lake, Lorain, Mahoning, Medina, Portage, Richland, Stark, Summit, Trumbull, Tuscarawas and Wayne counties, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was an increase of 7,545 ads from the previous reporting period. Compared to the same time period a year ago, this reflected an increase of 13,759 ads. This report, and reports for other Ohio regions, can be found at www.ohiomeansjobs.com.

Help Wanted OnLine® Job Ads in Area



Salary and Education Ranges for OnLine® Job Ads

over the past month

Salary Range for Ads over the past month	Total Ads
Entry Level Jobs (less than \$30K)	24.3%
Middle Income Jobs (\$30K-\$49K)	27.0%
Upper Middle Income Jobs (\$50K-\$79K)	30.0%
High Income Jobs (\$80K-\$99K)	16.0%
Six Figure Jobs (\$100K+)	2.7%

Education Range for Ads over the past month	Total Ads
Experience only	47.4%
More than 4 year Degree	4.7%
4 Year Degree	28.8%
Less than 4 year Degree, but more than High School	19.0%

Employers with the Most Area Job Ads

over the past month

Total Employer Ads	68,968
Cleveland Clinic	1,734
CLEVELAND CLINIC MAIN CAMPUS	893
Staples	599
University Hospitals	409
IBM	388
Summa Health System	322
Pizza Hut	322
JCPenney	269
Pnc	242
Lowe's	235
Kent State University	234
Taco Bell	224
Mercy Regional Medical Center	191
Kindred Healthcare	191
Kaiser Permanente	185
KeyCorp	185
Community Health Systems	180
Home Depot	169
Macy's	163
Akron Children's Hospital	159
Deloitte	159
Dick's Sporting Goods	142
GOODYEAR TIRE	137
Huntington Bancshares	134
MetroHealth System	131
Southwest General Health Center	124
Great Clips	122
Citizens Financial Group	121
Sherwin-Williams	116
Progressive Insurance	112
Servicemaster	111
Lake Health	108
Marriott	106
JoS. A. BANK	106
Boehringer Ingelheim	99
Rockwell Automation	96
Timken	96
Nestle Usa	96
Veterans Affairs, Veterans Health Admini	86
Ge	84
CrossMark	84
AT&T	82
U.S. Bank	80

Top Occupations Found in Area Job Ads

over the past month

Total Ads	79,124
Registered Nurses	4,461
Truck Drivers, Heavy and Tractor-Trailer	2,510
Retail Salespersons	2,040
Customer Service Representatives	1,875
1st-Line Superv/Mgr of Food Prep & Serving Workers	1,526
First-Line Supervisors/Managers of Retail Sales Workers	1,487
Industrial Engineers	1,438
First-Line Supervisors/Managers of Production and Operating Workers	1,412
Computer Systems Analysts	1,408
Sales Reps, Wholesale & Mfg, Exc Tech & Sci Prod	1,041
Medical and Health Services Managers	960
Executive Secretaries and Administrative Assistants	952
Web Developers	944
Computer Support Specialists	915
1st-Line Superv/Mgr of Office & Admin Support Workers	912
Accountants	848
Occupational Therapists	834
Sales Representatives, Services, All Other	788
Mechanical Engineers	748
Medical Secretaries	721
Physical Therapists	704
Helpers--Production Workers	609
General and Operations Managers	583
Machinists	576
Computer Software Engineers, Applications	569
Sales Agents, Financial Services	566
Sales Managers	565
Network and Computer Systems Administrators	564
Licensed Practical and Licensed Vocational Nurses	530
Marketing Managers	527
Insurance Sales Agents	521
Bookkeeping, Accounting, and Auditing Clerks	520
First-Line Supervisors/Managers of Non-Retail Sales Workers	508
Management Analysts	477
Sales Reps, Wholesale & Mfg, Tech & Sci Prod	476
Office Clerks, General	473
Information Technology Project Managers	454
Combined Food Preparation and Serving Workers, Including Fast Food	454

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Analytics is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. It aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.