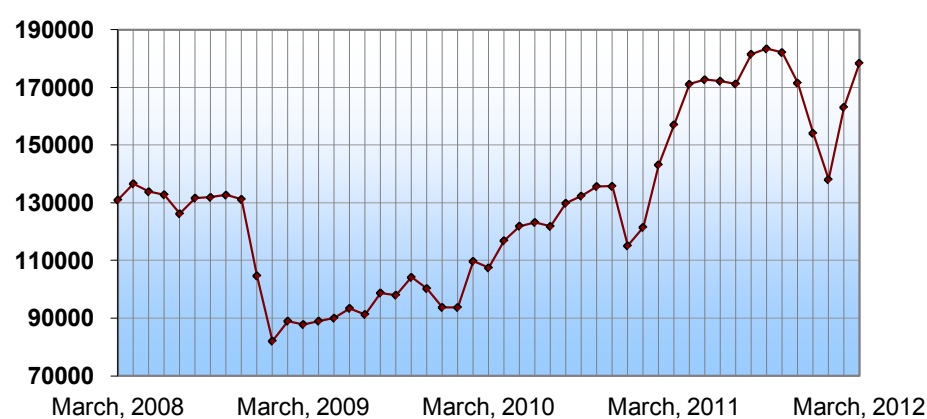


## OhioMeansJobs.com March Snapshot of Ohio OnLine® Job Postings

More than 178,400 job openings were posted online from February 14, 2012, through March 13, 2012, for the state of Ohio, according to data from The Conference Board, a global, not-for-profit independent business and research association. This was an increase of 15,270 ads from the previous reporting period. Compared to the same time period a year ago, this reflected an increase of 21,346 ads. This report, and reports for other Ohio regions, can be found at [www.ohiomeansjobs.com](http://www.ohiomeansjobs.com).

Help Wanted OnLine® Job Ads in Area



Salary and Education Ranges for OnLine® Job Ads

over the past month

Salary Range for Ads over the past month	Total Ads
Entry Level Jobs (less than \$30K)	23.3%
Middle Income Jobs (\$30K-\$49K)	25.9%
Upper Middle Income Jobs (\$50K-\$79K)	27.6%
High Income Jobs (\$80K-\$99K)	18.1%
Six Figure Jobs (\$100K+)	5.0%

Education Range for Ads over the past month	Total Ads
Experience only	46.2%
More than 4 year Degree	5.1%
4 Year Degree	30.4%
Less than 4 year Degree, but more than High School	18.3%

Employers with the Most Area Job Ads

over the past month

Total Ads, Employer	169,524
Cleveland Clinic	1,785
Staples	1,623
IBM	1,166
CLEVELAND CLINIC MAIN CAMPUS	893
Pizza Hut	775
Lowe's	774
Mercy Health Partners	694
JPMorgan Chase	681
JCPenney	631
Pnc	617
Meijer	509
Fifth Third Bank	502
Taco Bell	494
Macy's	487
Kettering Health Network	478
Ge	450
University Hospitals	411
Home Depot	392
CrossMark	382
Huntington Bancshares	373
Kindred Healthcare	372
Promedica	353
Summa Health System	344

Total Ads, Staffing Agencies	25,377
Integrity Technical Services, Inc.	928
HCR ManorCare	643
Adecco	623
Allegis Group	607
Belcan	512
Interim Healthcare	480
CareerBoard	422
Kforce	404
Aerotek	399
Accountemps	372
Kforce Professional Staffing, Inc.	370
Modis	350

Top Occupations Found in Area Job Ads

over the past month

Total Ads	171,129
Truck Drivers, Heavy and Tractor-Trailer	6,799
Registered Nurses	6,706
Retail Salespersons	5,549
First-Line Supervisors/Managers of Retail Sales Workers	4,222
Customer Service Representatives	4,050
First-Line Supervisors/Managers of Food Preparation and Serving Workers	3,853
Computer Systems Analysts	3,291
Sales Representatives, Wholesale and Manufacturing, Except Technical and Sc	2,482
First-Line Supervisors/Managers of Production and Operating Workers	2,443
First-Line Supervisors/Managers of Office and Administrative Support Workers	2,169
Computer Support Specialists	2,169
Web Developers	2,149
Maintenance and Repair Workers, General	1,985
Executive Secretaries and Administrative Assistants	1,893
Medical and Health Services Managers	1,892
Sales Representatives, Services, All Other	1,718
General and Operations Managers	1,556
Marketing Managers	1,543
Sales Managers	1,516
Sales Agents, Financial Services	1,479
Accountants	1,451
Insurance Sales Agents	1,435
Computer Software Engineers, Applications	1,411

EDITOR'S NOTE: The graphs and tables are from The Conference Board Help Wanted OnLine® (HWOL) data series, which are compiled with Wanted Analytics software. Third-party, staffing agencies and anonymous employers are not included.

This information is a snapshot in time and may not represent long-term trends. Any of this data, including historical reports, may vary slightly over time, as minor revisions are continually made to this live database. An ad may appear in two counties but may only be counted once at a higher geographic level. This information should be used in conjunction with local labor market information to analyze current occupational demand.

The Conference Board is a global, not-for-profit independent business membership and research association working in the public interest. Wanted Analytics is a leading supplier of real-time sales and business intelligence solutions for the media, classified and recruitment industries. It aggregates real-time data from thousands of online job sites, real estate and newspaper sites, as well as corporate websites on a daily basis.